



**Let Us
Handle It**

FEBRUARY 1, 2022

PREPARED BY

Austin Viramontes

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PREPARED FOR

Sakari Ajideah
Project Manager
Whiting-Turner

REGARDING

SoCal Expansion
Bayview Services Inc.
Demolition | Environmental |
Industrial

MESSAGE

Founded over 25 years ago, Bayview Services Inc., prides itself on providing turnkey services to our Trade Partners in Environmental Remediation, Specialty Demolition, and most recently Industrial Services. While Bayview is new to Southern California, we have built a lasting partnership with Whiting-Turner over the last several years in Northern California and seek to expand that partnership with your team in the Southern California area.

Please consider Bayview when bidding your next Southern California Project. If any pre-qualification information is needed to add us to your bidder's list, please contact me directly.

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Let Us Break It Down

Bayview Demolition provides interior and exterior demolition services – satisfying stringent performance requirements. We will meet your demolition needs with strong management controls, financial security, large bonding capacities, and a history of proven successful field operations, in compliance with all government regulations.

AREAS OF EXPERTISE

Interior Demolition

- > Concrete Demolition
- > Electrical Demolition
- > Make-Ready Demolition
- > Mechanical Equipment Demolition
- > Plumbing Demolition
- > Tenant Improvement

Specialty Demolition

- > Atrium Opening
- > Large Mechanical Systems Demolition
- > Mezzanine
- > Seismic Retrofit Demolition
- > Structural Retrofit Demolition
- > Structural Steel Demolition
- > Surface Preparation Demolition

Exterior Demolition

- > Concrete Demolition
- > Roofing & Equipment Demolition
- > Siding Removal
- > Site-Work Demolition
- > Window Demolition

Saw-Cutting

- > Coring
- > Elevator/Shaft/Stairwell Opening Demolition
- > Slab Demolition
- > Window/Wall Openings

SALES CONTACTS



Austin Viramontes
 Director of Sales & Estimating

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Marvin J. Henderson
 President

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"There's more to demolition than just tearing things apart. We understand the technical aspects involved in the process based on our extensive experience, and look to mitigate potential exposures proactively. Every demolition job involves problem solving, and we take great pride in our ability to complete multifaceted projects in a safe and efficient manner."

Austin Viramontes, Director of Sales & Estimating
 Bayview Demolition

Let Us Take the Risks

Bayview Environmental provides hazardous-material remediation services — from immediate-response scenarios to large-scale projects. Staff are trained and certified to execute all phases of state-of-the-art programs for maximum safety and efficiency. We are on-call, day and night, to quickly handle any critical questions or needs.

AREAS OF EXPERTISE

Facility Remediation Services

- > Asbestos Remediation
- > Lead Remediation
- > Polychlorinated Biphenyl ("PCB") Remediation
- > Removal and Disposal of Contaminated Soils
- > Underground Storage Tank Removal

Environmental Services

- > Emergency Response Services
- > Mechanical Filtration Decontamination
- > Negative Pressure Enclosure Systems
- > Shrink-Wrapping Services
- > Surface Removal Abrasive Blasting

Biohazard Remediation Services

- > Bird Excrement Removal
- > Lab Closures
- > Mold Remediation
- > Rodent Excrement Removal

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Director of Sales & Estimating

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Marvin J. Henderson
President

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I believe that Bayview is the most capable and reliable contractor in the industry. We are able to handle the wide array of environmental challenges that occur during construction and demolition projects. Our unique ability to remediate whatever comes up sets us apart.

Peter Warren, Director of Operations
Bayview Environmental

Let Us Keep It Going

Bayview Industrial provides cleaning, maintenance, and transportation services — from hazardous materials remediation to process system decontamination.

AREAS OF EXPERTISE

Facility Environmental Cleaning and Maintenance Services

- › Industrial Cleaning
- › Facility Closures
- › Liquid Recovery
- › Tank Cleaning
- › Tank Removal
- › Process Systems Decontamination
- › Surface Decontamination
- › Lab Packing
- › Waste Consolidation
- › Transportation and Disposal of Hazardous Materials

SALES CONTACTS



Shane Pickett

Division Manager (Industrial)

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Environmental issues are as complex as they are diverse. Bayview Industrial recognizes the needs of our clients. We offer the safest and most effective solutions to their environmental challenges, while ensuring compliance to current regulations. Providing this level of service allows our customers to always maintain efficient operations.

Shane Pickett, Division Manager
Bayview Industrial



PROJECT SUMMARY

This large-scale project for Google included the removal of concrete slab and restroom finishes throughout a massive campus that was currently under construction. Challenges included working around multiple trades/contractors as the construction went on around our work areas.

INDUSTRY

- Commercial
- ↳ Educational & Institutional

DIVISIONS

- > Demolition

100 Lomax G1L1 Google Bay View

📍 100 Lomax Lane G1L1, Mountain View, CA

Demo Restroom Finishes & Topping Slab

CLIENT/OWNER

Planetary Ventures, LLC

GENERAL CONTRACTOR

Whiting Turner Contracting Co.

DURATION

3 Months

COMPLETION DATE

February 2021

CONTRACT VALUE

\$530,000

PROJECT SIZE

65,000 Sqft

CREW SIZE

10

* Project Code: 20681



PROJECT SUMMARY

This large project was an 85,000 SF Tenant Improvement. General Interior soft demolition, Level 1 & Level 2. Each type of material was source separated for recycling, Gypsum and Carpet Tiles etc. Removal/disposal interior walls, flooring and ceiling finishes, light fixtures, and MEP. Glue scraping was done on all levels to accommodate new flooring.

INDUSTRY

Commercial
↳ Office Buildings & Tenant Interiors

DIVISIONS

➤ Demolition

ARE 3160 Porter

📍 Palo Alto, CA

Large scale interior soft demo

CLIENT/OWNER

Alexandria Real Estate

GENERAL CONTRACTOR

Whiting-Turner

DURATION

2 Months

COMPLETION DATE

February 2020

CONTRACT VALUE

\$590,620

PROJECT SIZE

85,000 Sqft

* Project Code: 19710



PROJECT SUMMARY

This project at a six-story office tower and three-story parking garage was performed in multiple phases. The scope of work included the soft demo of all interior finishes, walls, ceilings, and flooring. The phase was followed by the complete removal of all HVAC mechanical equipment including chillers, heating units, cooling tower, duct work, fans, and blowers. All electrical and plumbing systems were completely removed. There also was a hard demo package that included wall openings in concrete, new shaft openings, and the removal of concrete walkways and concrete curbs within the parking structure. The final phase of the project involved a complete scaffold system being installed around the exterior of the building and all exterior siding, including all glass windows being removed from the structure.

INDUSTRY

Commercial
↳ Office Buildings & Tenant Interiors

DIVISIONS

➤ Demolition
➤ Environmental

J Street Medical Buildings

📍 Sacramento, CA

Demolition work associated with a phased renovation project of a six-story office tower and three-story parking garage.

CLIENT/OWNER

Kaiser Health Foundation

GENERAL CONTRACTOR

Whiting-Turner

DURATION

20 Months

COMPLETION DATE

March 2017

CONTRACT VALUE

\$3,947,000

PROJECT SIZE

150,000 Sqft

CREW SIZE

30 workers

* Project Code: 15630



PROJECT SUMMARY

This was a multifaceted remediation project that included laboratory decontamination, hazardous material abatement of Asbestos, Lead and PCBs as well as soft demolition. Bayview Environmental Services ultimately cleared both buildings of all impacted materials to prepare it for complete demolition by Ferma Corp.

The remediation scope included the precleaning and decontamination of all lab space, counter tops, fume hoods and ventilation systems, the removal of asbestos containing fireproofing, drywall and joint compound, flooring, and associated mastics as well as the removal of PCB impacted ballasts, caulking and other impacted substrates. This was a unique project that was completed under the challenging and ever evolving COVID -19 social distancing requirements and protocols.

INDUSTRY

- Commercial
- ↳ Educational & Institutional

DIVISIONS

- > Demolition
- > Environmental
- > Industrial

Stanford Herrin Lab/Hall

📍 Palo Alto, CA

Science Building laboratory decontamination, hazardous material abatement and interior demolition.

CLIENT/OWNER

Stanford University

GENERAL CONTRACTOR

Whiting Turner / FERMA

DURATION

11 Months

COMPLETION DATE

January 2021

CONTRACT VALUE

\$2,983,630

PROJECT SIZE

175,000 Sqft

CREW SIZE

40

* Project Code: 19440

Austin Viramontes

Director of Sales & Estimating

BIO

Austin is a veteran of the United States Air Force with 17 years of high-risk mitigation/operations experience derived from a combination of active duty military service, civil service, and Department of Defense / inter-agency contracting. He earned a Bachelor of Science degree in Business/Small Business and Entrepreneurship from the University of Phoenix in 2013. Austin is responsible for the development, application, and sustainability of best production methods for the Sales and Estimating Departments. He is committed to continuous improvement and ensures that all contractual and/or corporate policies and guidelines are followed.



There's more to demolition than just tearing things apart. We understand the technical aspects involved in the process based on our extensive experience, and look to mitigate potential exposures proactively. Every demolition job involves problem solving, and we take great pride in our ability to complete multifaceted projects in a safe and efficient manner.



20

YEARS OF EXPERIENCE

CONTACT INFO

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LOCATIONS

📍 Northern California
📍 Southern California

BAYVIEW DIVISIONS



John McCarthy

Operations Manager | Southern California

BIO

John has been a risk-management professional with operational planning, management, and oversight experience since 2003. Previous experience includes U.S. special operations programs, and regular and direct involvement in strategic, operational, and crisis-response coordination between U.S. government departments and agencies and U.S. foreign partners. John joined Bayview in 2018, and utilizing his previous experiences, he was quickly promoted to Operations Manager of the Southern California region. He is responsible for the development, application, and sustainability of best production methods for the Operations Department. He is committed to continuous improvement and ensures that all contractual and/or corporate policies and guidelines are followed.

CERTIFICATIONS/TRAINING

- > OSHA 30
- > 40hr AHERA Asbestos Supervisor Training
- > Lead Supervisor



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YEARS OF EXPERIENCE

CONTACT INFO

- 📞 (213) 419-5431
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LOCATIONS

- 📍 Southern California

BAYVIEW DIVISIONS



Marvin J. Henderson

President

BIO

As one of the founding members of Bayview, Marvin has over 40 years of experience in the demolition and abatement industry. He started his construction experience as a union carpenter installing specialty asbestos products. Prior to the formation of Bayview, Marvin was one of the Chief Estimators and Vice President of a publicly traded environmental company.

Marvin's initial position in Bayview was to form and develop the sales and estimating team. Now as President of Bayview, he continues to guide the company to be one of the leading demolition, insulation, and hazardous material abatement contractors in California.

CERTIFICATIONS/TRAINING

- Qualifying individual for the California State Contractors license for Bayview Demolition Services, Inc. License #764068



Safety = success. The cleaner and safer the job site, meaning our people are on task and organized, the fewer injuries we experience. It's that simple. And the project comes out more successfully: on time, on budget. This all makes the clients happier.



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YEARS OF EXPERIENCE

CONTACT INFO

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LOCATIONS

- 📍 Southern California
- 📍 Northern California

BAYVIEW DIVISIONS



Kyle VandenBos

Marketing Associate

BIO

Kyle started his career in construction over a decade ago, learning the industry with his family-owned business. Starting in the field as a laborer, he has progressed through the ranks and now supports our Southern California Division's Business Development and Marketing efforts. He brings his years of knowledge and acute eye for detail to every job as well as a stringent safety protocol. He recognizes the importance of long-term relationship building in the industry and helps ensure that superior customer service is provided across the board.



10

YEARS OF EXPERIENCE

CONTACT INFO

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LOCATIONS

📍 Southern California

BAYVIEW DIVISIONS





Bayview Team,

I wanted to take a minute to recognize your onsite foreman, Jaime Nuno. Jaime was on top of all paperwork, maintained a clean & safe jobsite, and was very organized. Not only does this make my life easier as a superintendent, but Stanford, the client, was impressed as well...

Andrew Nett | Senior Field Engineer
Whiting-Turner



Thank you guys for getting a crew ready to go on such short notice. Demo went smoothly!! Also, I can't speak enough about Miguel the foreman, he thought of everything from setting up plastic around the mock-ups to bringing a mop to wipe the floor down when done. The crew was incredible and super hard-working, these guys meant business.

Jose Vega | Project Manager
Whiting-Turner





Learn more about us and our
success stories online at:
bayviewsvcdev.wpengine.com

DEMOLITION

ENVIRONMENTAL

INDUSTRIAL



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