

FEBRUARY 11, 2022

PREPARED BY

Shane Pickett

Division Manager (Industrial) (510) 542-6633 spickett@bayviewservices.com

Michael Terry

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PREPARED FOR

Robert Loeffler Vice President Advanced GeoEnvironmental, Inc.

REGARDING

Bayview Services

MESSAGE

Founded over 25 years ago, Bayview Services Inc., prides itself on providing turnkey services to our Trade Partners in Environmental Remediation, Specialty Demolition, and Industrial Services.

Please consider Bayview when bidding your next project.

If any pre-qualification information is needed to add us to your bidder's list, please contact me directly.



Relevant Divisions	Bayview Environmental	C
	Bayview Industrial	C
	Bayview Demolition	C
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rojects	Agnews Campus	C
	Santa Clara, CA	_
	Oak Knoll Development	
	Oakland, CA	
	Woolsey Fire	o
	Los Angeles, CA	
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Demolition | Environmental | Industrial





Let Us Take the Risks

Bayview Environmental provides hazardous-material remediation services — from immediate-response scenarios to large-scale projects. Staff are trained and certified to execute all phases of state-of-the-art programs for maximum safety and efficiency. We are on-call, day and night, to quickly handle any critical questions or needs.

AREAS OF EXPERTISE

Facility Remediation Services

- > Asbestos Remediation
- > Lead Remediation
- > Polychlorinated Biphenyl ("PCB") Remediation
- > Removal and Disposal of Contaminated Soils
- > Underground Storage Tank Removal

Environmental Services

- > Emergency Response Services
- > Mechanical Filtration Decontamination
- > Negative Pressure Enclosure Systems
- > Shrink-Wrapping Services
- > Surface Removal Abrasive Blasting

Biohazard Remediation Services

- > Bird Excrement Removal
- > Lab Closures
- > Mold Remediation
- > Rodent Excrement Removal

SALES CONTACTS



Austin Viramontes Director of Sales & Estimating

- (510) 562-6181
- **Ⅲ** (510) 562-6182
- ☑ aviramontes@bayviewservices.com



Marvin J. Henderson President

- (213) 419-5431
- (213) 419-5439



I believe that Bayview is the most capable and reliable contractor in the industry. We are able to handle the wide array of environmental challenges that occur during construction and demolition projects. Our unique ability to remediate whatever comes up sets us apart.

Peter Warren, Director of Operations Bayview Environmental





Let Us Keep It Going

Bayview Industrial provides cleaning, maintenance, and transportation services — from hazardous materials remediation to process system decontamination.

AREAS OF EXPERTISE

Facility Environmental Cleaning and Maintenance Services

- > Industrial Cleaning
- > Facility Closures
- > Liquid Recovery
- Tank Cleaning
- > Tank Removal
- > Process Systems Decontamination
- Surface Decontamination
- > Lab Packing
- > Waste Consolidation
- > Transportation and Disposal of Hazardous Materials



(510) 542-6633



Environmental issues are as complex as they are diverse. Bayview Industrial recognizes the needs of our clients. We offer the safest and most effective solutions to their environmental challenges, while ensuring compliance to current regulations. Providing this level of service allows our customers to always maintain efficient operations.

Shane Pickett, Division Manager Bayview Industrial

Demolition | Environmental | Industrial





Let Us Break It Down

Bayview Demolition provides interior and exterior demolition services – satisfying stringent performance requirements. We will meet your demolition needs with strong management controls, financial security, large bonding capacities, and a history of proven successful field operations, in compliance with all government regulations.

AREAS OF EXPERTISE

Interior Demolition

- > Concrete Demolition
- > Electrical Demolition
- > Make-Ready Demolition
- Mechanical Equipment Demolition
- > Plumbing Demolition
- Tenant Improvement

Specialty Demolition

- > Atrium Opening
- > Large Mechanical Systems Demolition
- Mezzanine
- Seismic Retrofit Demolition
- Structural Retrofit Demolition
- Structural Steel Demolition
- > Surface Preparation Demolition

Exterior Demolition

- > Concrete Demolition
- > Roofing & Equipment Demolition
- > Siding Removal
- > Site-Work Demolition
- > Window Demolition

Saw-Cutting

- > Coring
- > Elevator/Shaft/Stairwell Opening Demolition
- > Slab Demolition
- > Window/Wall Openings



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Marvin J. Henderson President

- (213) 419-5431
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- ☑ mhenderson@bayviewservices.com



"There's more to demolition than just tearing things apart. We understand the technical aspects involved in the process based on our extensive experience, and look to mitigate potential exposures proactively. Every demolition job involves problem solving, and we take great pride in our ability to complete multifaceted projects in a safe and efficient manner."

Austin Viramontes, Director of Sales & Estimating Bayview Demolition





The abatement of hazardous materials at this former hospital facility included asbestos and lead-containing materials, mercury-containing fluorescent light tubes, and PCB-containing lighting ballasts throughout numerous buildings, including a 110-foot-tall water tower scheduled for demolition.

INDUSTRY

Commercial

- → Government
- → Healthcare

DIVISIONS

> Environmental

Interior and exterior hazardous material abatement at former hospital facility.

CLIENT/OWNER

Santa Clara Unified School District

GENERAL CONTRACTOR

Swinerton Builders

DURATION

8 Months

COMPLETION DATE

May 2019

CONTRACT VALUE

\$3,099,000

PROJECT SIZE

75,000 sq.ft.

CREW SIZE

^{*} Project Code: 18216





The project consisted of the removal of approximately 10,000 linear feet of utility service lines wrapped in ACM (Asbestos Construction Material), abatement and removal of concrete service vaults, and excavation of portions of the site impacted with ACM debris.

INDUSTRY

Commercial

→ Multi-Unit Residential

DIVISIONS

- > Environmental
- > Industrial

Removal of asbestos-contaminated underground utility lines, pipes, and vaults.

CLIENT/OWNER

Oak Knoll Venture Acquisition, LLC

GENERAL CONTRACTOR

Goodfellow Bros. CA, LLC

DURATION

12 Months

COMPLETION DATE

July 2020

CONTRACT VALUE

\$650,000

PROJECT SIZE

100 acres

CREW SIZE

^{*} Project Code: 19100





The project, due to the Woolsey and Hill fires throughout Ventura and Los Angeles Counties, required the removal of various hazardous materials throughout the sites. The site activities were coordinated daily and necessitated the ability to mobilize to meet demanding schedules.

INDUSTRY

Commercial

- → Government
- → Multi-Unit Residential

DIVISIONS

> Environmental

O Los Angeles, CA

Asbestos debris removal and disposal services for the Woolsey and Hill fires throughout Ventura and Los Angeles Counties.

CLIENT/OWNER

California's Department of Resources Recycling and Recovery

GENERAL CONTRACTOR

ECC Constructors, LLC

DURATION

4 Months

COMPLETION DATE

June 2019

CONTRACT VALUE

\$1,374,000

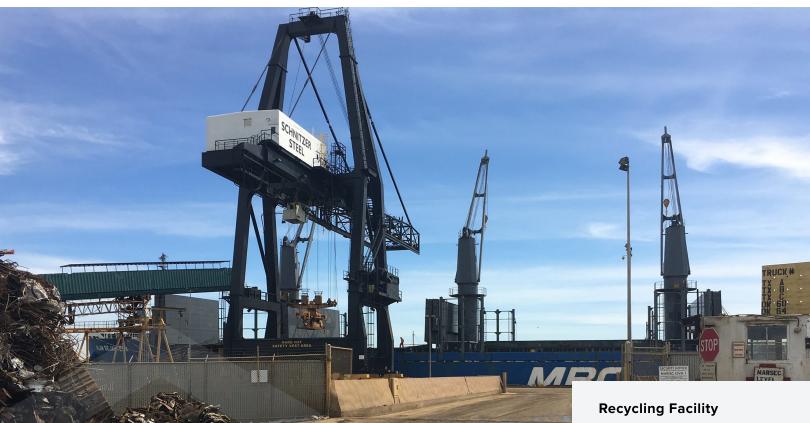
PROJECT SIZE

Over 800 Property Sites

CREW SIZE

^{*} Project Code: 18402





Services required site maintenance, which included cleaning scale and facility sump systems of hazardous solids, as well as large soil removal operations and routine roll-off bin transportation. The services required confined-space-certified personnel, logistical expertise, and coordination with the customer to support their operational equipment.

INDUSTRY

Industrial

▶ Recycling

DIVISIONS

- > Environmental
- > Industrial

Oakland, CA

Provided site maintenance services, which included cleaning scale and facility sump systems of hazardous solids, plus large soil removal operations.

CLIENT/OWNER

Schnitzer Steel

GENERAL CONTRACTOR

Schnitzer Steel

DURATION

24 Months

COMPLETION DATE

April 2020

CONTRACT VALUE

\$873,000

PROJECT SIZE

Large Multi-Acre Yard

CREW SIZE

3 to 6 man teams, operating on a frequent/ as-needed basis

^{*} Project Code: 18006





This project involved the renovation of the International Arrivals Terminal Building located at the Oakland Airport in Oakland, California. Two walls of the building were completely removed, and the building was expanded out to increase the overall size of the structure. In addition, the entire building was renovated, including electrical and structural upgrades. Interior finishes were completely removed and upgraded. Restrooms were completely removed and upgraded, and all of the luggage carousels were removed and upgraded. All of this work was performed with the building remaining occupied and fully functional, and since this was the International Terminal the building was under high security, which required special access badges.

INDUSTRY

Commercial

- → Aerospace
- → Transportation

DIVISIONS

> Environmental

International Terminal Upgrades

Oakland, CA

Bayview was contracted by Turner Construction to perform the hazardous materials abatement of the building.

CLIENT/OWNER

Port of Oakland

GENERAL CONTRACTOR

Turner Construction

DURATION

19 Months

COMPLETION DATE

May 2018

CONTRACT VALUE

\$1,105,131

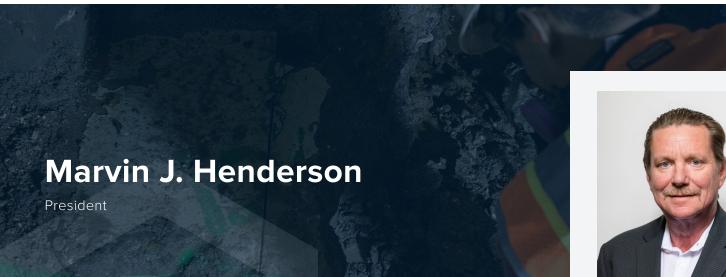
PROJECT SIZE

40,000 Sqft

CREW SIZE

^{*} Project Code: 16174







BIO

As one of the founding members of Bayview, Marvin has over 40 years of experience in the demolition and abatement industry. He started his construction experience as a union carpenter installing specialty asbestos products. Prior to the formation of Bayview, Marvin was one of the Chief Estimators and Vice President of a publicly traded environmental company.

Marvin's initial position in Bayview was to form and develop the sales and estimating team. Now as President of Bayview, he continues to guide the company to be one of the leading demolition, insulation, and hazardous material abatement contractors in California.

CERTIFICATIONS/TRAINING

> Qualifying individual for the California State Contractors license for Bayview Demolition Services, Inc. License #764068



Safety = success. The cleaner and safer the job site, meaning our people are on task and organized, the fewer injuries we experience. It's that simple. And the project comes out more successfully: on time, on budget. This all makes the clients happier.

YEARS OF EXPERIENCE

CONTACT INFO

- (213) 419-5431
- **1** (213) 419-5439

LOCATIONS

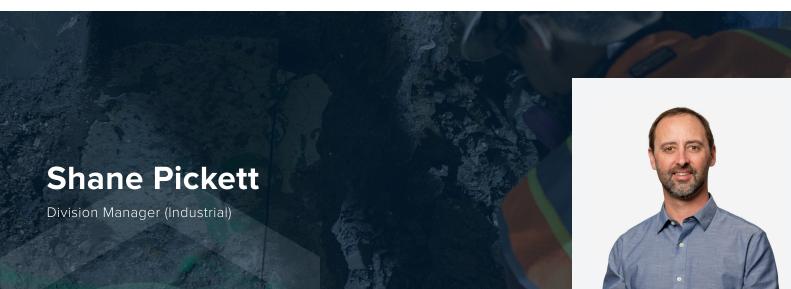
- Southern California
- Northern California











BIO

With over 20 years of experience in all aspects of the construction industry, Shane has, since 2011, worked solely in the environmental industry. Shane's career focus is on environmental remediation, hazardous materials mitigation, waste management, and disposal. He has completed multiple large scale, and highly hazardous, facility closures throughout the metal plating, semiconductor, and chemical manufacturing industries.

Before joining Bayview in 2017, Shane last served as Northern California District Operation Manager for a Fortune 200 company. He brings invaluable expertise in the areas of environmental regulations, operations, project management, environmental health and safety, transportation, and logistics. Shane has a bachelor's degree in Environmental Biology from Northern Arizona University.

CERTIFICATIONS/TRAINING

- > 40 hr Hazardous Waste Operations and Emergency Response 29 CFR 1910.120: CCR Title 8, 5192
- > 8 hr Annual HAZWOPER Refresher 29 CFR 1910.120
- > 8 hr Confined Space Training 29 CFR 1910.146
- > 8 hr Competent Excavator Training CCR Title 8, 1541
- > 40 hr AHERA Asbestos Supervisor Training 40 CFR 763
- > 8 hr Asbestos Supervisor Annual Refresher
- > CPR/ First Aid

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YEARS OF EXPERIENCE

CONTACT INFO

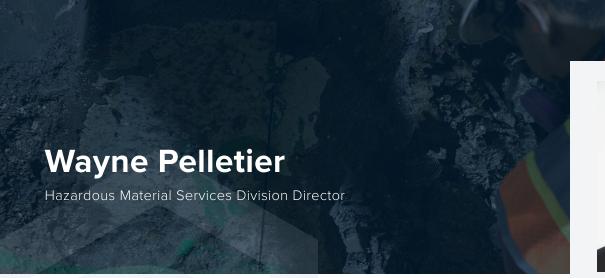
- (510) 542-6633
- **(510)** 562-6182

LOCATIONS

Northern California









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YEARS OF EXPERIENCE

ВІО

Wayne joined Bayview in 2007 to assist in the expansion of the environmental service lines and to augment the growing infrastructure with previous project and work experiences. Wayne is a graduate of Quinnipiac University of Hamden, Connecticut, with a degree in Marketing and Business Development.

Wayne started his environmental service career in New York before relocating to the West Coast and working in California since 1996. Prior to Bayview, Wayne worked with firms as a Project Manager, Estimator, General Manager, and Division Head. His background in hazardous materials remediation, trauma scene management, industrial cleaning, and emergency response services has assisted Bayview in the growth of environmental service lines and its client base expansion.

Wayne holds numerous training endorsements including Train the Trainer for HAZWOPER and many other sub categories related to the Environmental Service Industry.

CERTIFICATIONS/TRAINING

- > Environmental Professional (E.P.)
- > HAZWOPER Train The Trainer 29CFR1910.120/40CFR172.704
- > TRACER-Emergency Rail Car Response Incident Command
- > Incident Commander 29CFR1910.120
- > Supervisor Training 29CFR1910.120
- > Confined Space Rescue 29CFR1910.146
- > Blood Borne Pathogens 29CFR 1910.1030
- > DOT HM181, GISO 5192, 29 CFR 1910.120e
- > Uniform Hazardous Waste Manifest Training

CONTACT INFO

- (510) 544-5261
- **(510)** 562-6182
- wdp@Bayviewservices.com

LOCATIONS

- Northern California
- Southern California







Michael Terry Marketing Associate

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After completing his education, Michael immediately began working in the residential construction industry, beginning as a laborer before eventually moving into sales. During this time, he also worked in various service-related industries, with a focus on working with existing clients as well as building relationships with new clientele. His experience, coupled with his natural ability to communicate effectively, will serve him well in his new role as Marketing Associate in our Northern California division.

YEARS OF EXPERIENCE

CONTACT INFO

- (510) 414-7729

LOCATIONS

Northern California







On behalf of US Ecology we would like to express our gratitude for the support you have provided us during the Beta Oil Spill in Southern California. On events of this scale and magnitude it takes a joint effort by multiple companies to make a successful response, and once again we would like to thank you for all of your support.



Amy Janak US Ecology



"Mr. Ayala is very concerned with the safety of his crew, and leads by example to quickly resolve issues and maintains a safe work environment. I look forward to working with Mr. Ayala and your staff again on the second phase of this project and give the highest recommendation to Bayview for potential new clients."



Basil Falcone/President EnviroNova



"Bayview Environmental recently completed the abatement project for Nibbi Brothers at the 2 North Point office building retrofit and TI. The abatement work was completed ahead of schedule and with full conformance with all the specified regulations. I wouldn't hesitate to bring Bayview back for our next abatement job."



Spencer Sayles | Project Manager Nibbi Brothers General Contractors

