



**Let Us  
Handle It**

JULY 12, 2021

**PREPARED BY**

**Austin Viramontes**

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**PREPARED FOR**

Mark Seidl  
DPR Construction

**REGARDING**

SoCal Expansion  
Bayview Services Inc.  
Demolition | Environmental |  
Industrial

**MESSAGE**

Founded over 25 years ago, Bayview Services Inc., prides itself on providing turnkey services to our Trade Partners in Environmental Remediation, Specialty Demolition, and most recently Industrial Services. While Bayview is new to Southern California, we have built a lasting partnership with DPR over the last several years in Northern California and seek to expand that partnership with your team in the Southern California area.

Please consider Bayview when bidding your next Southern California Project. If any pre-qualification information is needed to add us to your bidder's list, please contact me directly.

<b>Relevant Divisions</b> <hr/>	<b>Bayview Demolition</b>	<b>03</b>
	<b>Bayview Environmental</b>	<b>04</b>
<b>Projects</b> <hr/>	<b>Novartis Campus</b> Emeryville, CA	<b>05</b>
<b>Resumes</b> <hr/>	<b>Austin Viramontes</b> Director of Sales & Estimating	<b>06</b>
	<b>John McCarthy</b> Operations Manager   Southern California	<b>07</b>
	<b>Marvin J. Henderson</b> President	<b>08</b>
	<b>Kyle VandenBos</b> Marketing Associate	<b>09</b>
	<b>Testimonials</b>	<b>10</b>

## Let Us Break It Down

Bayview Demolition provides interior and exterior demolition services – satisfying stringent performance requirements. We will meet your demolition needs with strong management controls, financial security, large bonding capacities, and a history of proven successful field operations, in compliance with all government regulations.

### AREAS OF EXPERTISE

#### Interior Demolition

- > Concrete Demolition
- > Electrical Demolition
- > Make-Ready Demolition
- > Mechanical Equipment Demolition
- > Plumbing Demolition
- > Tenant Improvement

#### Specialty Demolition

- > Atrium Opening
- > Large Mechanical Systems Demolition
- > Mezzanine
- > Seismic Retrofit Demolition
- > Structural Retrofit Demolition
- > Structural Steel Demolition
- > Surface Preparation Demolition

#### Exterior Demolition

- > Concrete Demolition
- > Roofing & Equipment Demolition
- > Siding Removal
- > Site-Work Demolition
- > Window Demolition

#### Saw-Cutting

- > Coring
- > Elevator/Shaft/Stairwell Opening Demolition
- > Slab Demolition
- > Window/Wall Openings

### SALES CONTACTS



**Austin Viramontes**  
Director of Sales & Estimating

- 📞 (510) 562-6181
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**Marvin J. Henderson**  
President

- 📞 (213) 419-5431
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- ✉️ [mhenderson@bayviewservices.com](mailto:mhenderson@bayviewservices.com)



**"There's more to demolition than just tearing things apart. We understand the technical aspects involved in the process based on our extensive experience, and look to mitigate potential exposures proactively. Every demolition job involves problem solving, and we take great pride in our ability to complete multifaceted projects in a safe and efficient manner."**

Austin Viramontes, Director of Sales & Estimating  
Bayview Demolition

## Let Us Take the Risks

Bayview Environmental provides hazardous-material remediation services — from immediate-response scenarios to large-scale projects. Staff are trained and certified to execute all phases of state-of-the-art programs for maximum safety and efficiency. We are on-call, day and night, to quickly handle any critical questions or needs.

### AREAS OF EXPERTISE

#### Facility Remediation Services

- > Asbestos Remediation
- > Lead Remediation
- > Polychlorinated Biphenyl ("PCB") Remediation
- > Removal and Disposal of Contaminated Soils
- > Underground Storage Tank Removal

#### Environmental Services

- > Emergency Response Services
- > Mechanical Filtration Decontamination
- > Negative Pressure Enclosure Systems
- > Shrink-Wrapping Services
- > Surface Removal Abrasive Blasting

#### Biohazard Remediation Services

- > Bird Excrement Removal
- > Lab Closures
- > Mold Remediation
- > Rodent Excrement Removal

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**I believe that Bayview is the most capable and reliable contractor in the industry. We are able to handle the wide array of environmental challenges that occur during construction and demolition projects. Our unique ability to remediate whatever comes up sets us apart.**

Peter Warren, Director of Operations  
Bayview Environmental





#### PROJECT SUMMARY

This project at a manufacturing facility consisted of the removal of interior finishes and manufacturing equipment, as well as of mechanical, electrical, and plumbing systems, plus concrete cutting, and concrete demolition throughout the entire building. In addition, we removed exterior manufacturing machinery and its support systems. The project required the salvaging and hoisting of machinery from different floors of the building and the exterior.

#### INDUSTRY

Commercial  
↳ Pharmaceutical

#### DIVISIONS

➤ Demolition

### Novartis Campus

📍 Emeryville, CA

This project required the interior demolition and removal of exterior machinery at a manufacturing facility.

#### CLIENT/OWNER

Novartis Corporation

#### GENERAL CONTRACTOR

DPR Construction

#### DURATION

4 Months

#### COMPLETION DATE

February 2014

#### CONTRACT VALUE

\$1,257,000

#### PROJECT SIZE

60,000 Sqft

#### CREW SIZE

35 workers

\* Project Code: 13706

# Austin Viramontes

Director of Sales & Estimating

## BIO

Austin is a veteran of the United States Air Force with 17 years of high-risk mitigation/operations experience derived from a combination of active duty military service, civil service, and Department of Defense / inter-agency contracting. He earned a Bachelor of Science degree in Business/Small Business and Entrepreneurship from the University of Phoenix in 2013. Austin is responsible for the development, application, and sustainability of best production methods for the Sales and Estimating Departments. He is committed to continuous improvement and ensures that all contractual and/or corporate policies and guidelines are followed.



**There's more to demolition than just tearing things apart. We understand the technical aspects involved in the process based on our extensive experience, and look to mitigate potential exposures proactively. Every demolition job involves problem solving, and we take great pride in our ability to complete multifaceted projects in a safe and efficient manner.**



19

YEARS OF EXPERIENCE

## CONTACT INFO

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## LOCATIONS

📍 Northern California  
📍 Southern California

## BAYVIEW DIVISIONS





# John McCarthy

Operations Manager | Southern California

## BIO

John has been a risk-management professional with operational planning, management, and oversight experience since 2003. Previous experience includes U.S. special operations programs, and regular and direct involvement in strategic, operational, and crisis-response coordination between U.S. government departments and agencies and U.S. foreign partners. John joined Bayview in 2018, and utilizing his previous experiences, he was quickly promoted to Operations Manager of the Southern California region. He is responsible for the development, application, and sustainability of best production methods for the Operations Department. He is committed to continuous improvement and ensures that all contractual and/or corporate policies and guidelines are followed.

## CERTIFICATIONS/TRAINING

- > OSHA 30
- > 40hr AHERA Asbestos Supervisor Training
- > Lead Supervisor



18

YEARS OF EXPERIENCE

## CONTACT INFO

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- ✉ [jmccarthy@bayviewservices.com](mailto:jmccarthy@bayviewservices.com)

## LOCATIONS

- 📍 Southern California

## BAYVIEW DIVISIONS



# Marvin J. Henderson

President

## BIO

As one of the founding members of Bayview, Marvin has over 40 years of experience in the demolition and abatement industry. He started his construction experience as a union carpenter installing specialty asbestos products. Prior to the formation of Bayview, Marvin was one of the Chief Estimators and Vice President of a publicly traded environmental company.

Marvin's initial position in Bayview was to form and develop the sales and estimating team. Now as President of Bayview, he continues to guide the company to be one of the leading demolition, insulation, and hazardous material abatement contractors in California.

## CERTIFICATIONS/TRAINING

- > Qualifying individual for the California State Contractors license for Bayview Demolition Services, Inc. License #764068



**Safety = success. The cleaner and safer the job site, meaning our people are on task and organized, the fewer injuries we experience. It's that simple. And the project comes out more successfully: on time, on budget. This all makes the clients happier.**



# 42

YEARS OF EXPERIENCE

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- ✉ [mhenderson@bayviewservices.com](mailto:mhenderson@bayviewservices.com)

## LOCATIONS

- 📍 Southern California
- 📍 Northern California

## BAYVIEW DIVISIONS





# Kyle VandenBos

Marketing Associate

## BIO

Kyle started his career in construction over a decade ago, learning the industry with his family-owned business. Starting in the field as a laborer, he has progressed through the ranks and now supports our Southern California Division's Business Development and Marketing efforts. He brings his years of knowledge and acute eye for detail to every job as well as a stringent safety protocol. He recognizes the importance of long-term relationship building in the industry and helps ensure that superior customer service is provided across the board.



10

YEARS OF EXPERIENCE

## CONTACT INFO

📞 562-665-3367

✉ [kvandenbos@bayviewservices.com](mailto:kvandenbos@bayviewservices.com)

## LOCATIONS

📍 Southern California

## BAYVIEW DIVISIONS





**Thank you guys for getting a crew ready to go on such short notice. Demo went smoothly!! Also, I can't speak enough about Miguel the foreman, he thought of everything from setting up plastic around the mock-ups to bringing a mop to wipe the floor down when done. The crew was incredible and super hard-working, these guys meant business.**

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Jose Vega | Project Manager  
Whiting-Turner



**"Bayview Environmental recently completed the abatement project for Nibbi Brothers at the 2 North Point office building retrofit and TI. The abatement work was completed ahead of schedule and with full conformance with all the specified regulations. I wouldn't hesitate to bring Bayview back for our next abatement job."**

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Spencer Sayles | Project Manager  
Nibbi Brothers General Contractors





Learn more about us and our  
success stories online at:  
**[bayviewsvcdev.wpengine.com](http://bayviewsvcdev.wpengine.com)**

DEMOLITION

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ENVIRONMENTAL

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INDUSTRIAL



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