

JANUARY 11, 2022

PREPARED BY

Kyle VandenBos Marketing Associa

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PREPARED FOR

Luke Bobeda Project Manager Skyline Construction

REGARDING

SoCal Expansion
Bayview Services Inc.
Demolition | Environmental |
Industrial

MESSAGE

Founded over 25 years ago, Bayview Services Inc., prides itself on providing turnkey services to our Trade Partners in Environmental Remediation, Specialty Demolition, and most recently Industrial Services. While Bayview is new to Southern California, we have built a lasting partnership with Skyline over the last several years in Northern California and seek to expand that partnership with your team in the Southern California area.

Please consider Bayview when bidding your next Southern California Project. If any pre-qualification information is needed to add us to your bidder's list, please contact me directly.



| Relevant Divisions | Bayview Demolition Bayview Environmental Bayview Industrial | c c |
|--------------------|---|--------|
| Projects | | |
| | 888 Post St. – Seismic Retrofit | C |
| | 888 Post St., San Francisco, CA | |
| | 657, 667 Mission Street | (|
| | San Francisco, CA | |
| | | |
| Resumes | | |
| | Austin Viramontes | |
| | Director of Sales & Estimating | |
| | John McCarthy | • |
| | Operations Manager Southern California | |
| | Marvin J. Henderson | |
| | President | |

Testimonials

Demolition | Environmental | Industrial

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Let Us Break It Down

Bayview Demolition provides interior and exterior demolition services – satisfying stringent performance requirements. We will meet your demolition needs with strong management controls, financial security, large bonding capacities, and a history of proven successful field operations, in compliance with all government regulations.

AREAS OF EXPERTISE

Interior Demolition

- > Concrete Demolition
- > Electrical Demolition
- > Make-Ready Demolition
- Mechanical Equipment Demolition
- > Plumbing Demolition
- Tenant Improvement

Specialty Demolition

- > Atrium Opening
- > Large Mechanical Systems Demolition
- Mezzanine
- Seismic Retrofit Demolition
- Structural Retrofit Demolition
- Structural Steel Demolition
- > Surface Preparation Demolition

Exterior Demolition

- > Concrete Demolition
- > Roofing & Equipment Demolition
- > Siding Removal
- > Site-Work Demolition
- > Window Demolition

Saw-Cutting

- > Coring
- > Elevator/Shaft/Stairwell Opening Demolition
- > Slab Demolition
- > Window/Wall Openings



- (510) 562-6181
- **Ⅲ** (510) 562-6182
- ☑ aviramontes@bayviewservices.com



Marvin J. Henderson President

- (213) 419-5431
- (213) 419-5439
- ☑ mhenderson@bayviewservices.com



"There's more to demolition than just tearing things apart. We understand the technical aspects involved in the process based on our extensive experience, and look to mitigate potential exposures proactively. Every demolition job involves problem solving, and we take great pride in our ability to complete multifaceted projects in a safe and efficient manner."

Austin Viramontes, Director of Sales & Estimating Bayview Demolition





Let Us Take the Risks

Bayview Environmental provides hazardous-material remediation services — from immediate-response scenarios to large-scale projects. Staff are trained and certified to execute all phases of state-of-the-art programs for maximum safety and efficiency. We are on-call, day and night, to quickly handle any critical questions or needs.

AREAS OF EXPERTISE

Facility Remediation Services

- > Asbestos Remediation
- > Lead Remediation
- > Polychlorinated Biphenyl ("PCB") Remediation
- > Removal and Disposal of Contaminated Soils
- > Underground Storage Tank Removal

Environmental Services

- > Emergency Response Services
- > Mechanical Filtration Decontamination
- > Negative Pressure Enclosure Systems
- > Shrink-Wrapping Services
- > Surface Removal Abrasive Blasting

Biohazard Remediation Services

- > Bird Excrement Removal
- > Lab Closures
- > Mold Remediation
- > Rodent Excrement Removal



Austin Viramontes Director of Sales & Estimating

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Marvin J. Henderson President

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I believe that Bayview is the most capable and reliable contractor in the industry. We are able to handle the wide array of environmental challenges that occur during construction and demolition projects. Our unique ability to remediate whatever comes up sets us apart.

Peter Warren, Director of Operations Bayview Environmental





Let Us Keep It Going

Bayview Industrial provides cleaning, maintenance, and transportation services — from hazardous materials remediation to process system decontamination.

AREAS OF EXPERTISE

Facility Environmental Cleaning and Maintenance Services

- > Industrial Cleaning
- > Facility Closures
- > Liquid Recovery
- Tank Cleaning
- > Tank Removal
- > Process Systems Decontamination
- Surface Decontamination
- > Lab Packing
- > Waste Consolidation
- > Transportation and Disposal of Hazardous Materials



(510) 542-6633

(510) 562-6182



Environmental issues are as complex as they are diverse. Bayview Industrial recognizes the needs of our clients. We offer the safest and most effective solutions to their environmental challenges, while ensuring compliance to current regulations. Providing this level of service allows our customers to always maintain efficient operations.

Shane Pickett, Division Manager Bayview Industrial

Demolition | Environmental | Industrial





PROJECT SUMMARY

This project began with the abatement of the hazardous materials (Lead and Asbestos) from within the building footprint. Upon clearance, multiple areas of concrete demolition, shaft removal, structural demolition and roofing fields were removed. This occurred above active sidewalks and busy streets requiring scaffolding, large boom lifts and detailed safety plans.

INDUSTRY

Commercial

DIVISIONS

- > Demolition
- > Environmental

Structural demolition, roofing material, sandblasting and lead paint removal. Approx sq ft 16000 demo and 14000 of lead removal.

CLIENT/OWNER

TC II 888 Post. LLC

GENERAL CONTRACTOR

Skyline Construction

DURATION

9 Months

COMPLETION DATE

January 2021

CONTRACT VALUE \$615,009

PROJECT SIZE

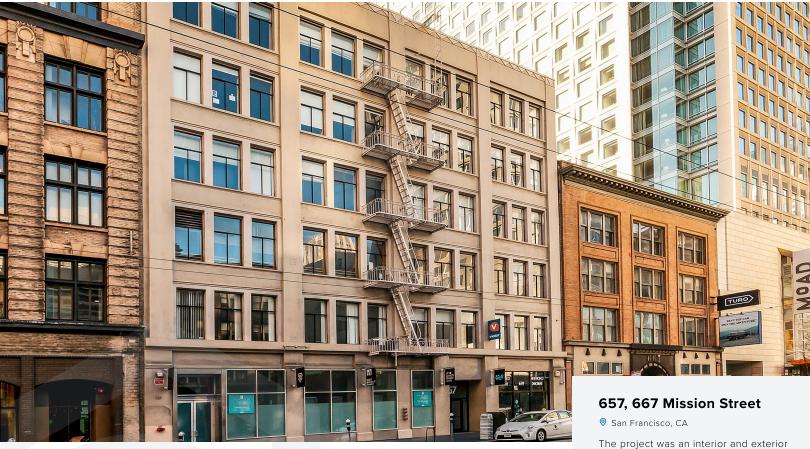
16,000 Sqft

CREW SIZE

10

^{*} Project Code: 19781





PROJECT SUMMARY

The project was performed primarily by Demo Masters (now Bayview Demolition), assisted by Bayview Environmental. The project included interior soft demolition, interior slab demolition, demolition of certain existing stairs and elevators, and the cutting of new slab and floor openings. In addition, the project required the removal of exterior windows, storefronts, facades, and roof-top equipment demolition. There were areas of the project that were abated of certain hazardous materials to support the demolition scope. The project also required the salvage and recycling of components in order to meet the project's LEED requirements.

INDUSTRY

Commercial

→ Office Buildings & Tenant Interiors

DIVISIONS

- > Demolition
- > Environmental

The project was an interior and exterior demolition LEED project of San Francisco buildings.

CLIENT/OWNER

Align Real Estate & Vanke Holdings USA

GENERAL CONTRACTOR

Skyline Construction

DURATION

24 Months

COMPLETION DATE

April 2020

CONTRACT VALUE

\$4,146,000

PROJECT SIZE

120,000 Sqft

CREW SIZE

30 workers

^{*} Project Code: 18617







BIO

Austin is a veteran of the United States Air Force with 17 years of high-risk mitigation/operations experience derived from a combination of active duty military service, civil service, and Department of Defense / inter-agency contracting. He earned a Bachelor of Science degree in Business/Small Business and Entrepreneurship from the University of Phoenix in 2013. Austin is responsible for the development, application, and sustainability of best production methods for the Sales and Estimating Departments. He is committed to continuous improvement and ensures that all contractual and/or corporate policies and guidelines are followed.



There's more to demolition than just tearing things apart. We understand the technical aspects involved in the process based on our extensive experience, and look to mitigate potential exposures proactively. Every demolition job involves problem solving, and we take great pride in our ability to complete multifaceted projects in a safe and efficient manner.

YEARS OF EXPERIENCE

CONTACT INFO

- (510) 562-6181
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LOCATIONS

- Northern California
- Southern California

BAYVIEW DIVISIONS









John McCarthy Operations Manager I Southern California



ВІО

John has been a risk-management professional with operational planning, management, and oversight experience since 2003. Previous experience includes U.S. special operations programs, and regular and direct involvement in strategic, operational, and crisis-response coordination between U.S. government departments and agencies and U.S. foreign partners. John joined Bayview in 2018, and utilizing his previous experiences, he was quickly promoted to Operations Manager of the Southern California region. He is responsible for the development, application, and sustainability of best production methods for the Operations Department. He is committed to continuous improvement and ensures that all contractual and/or corporate policies and guidelines are followed.

CERTIFICATIONS/TRAINING

- > OSHA 30
- > 40hr AHERA Asbestos Supervisor Training
- > Lead Supervisor

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YEARS OF EXPERIENCE

CONTACT INFO

- (213) 419-5431
- **1** (213) 419-5439
- ☑ jmccarthy@bayviewservices.com

LOCATIONS

Southern California

BAYVIEW DIVISIONS











BIO

As one of the founding members of Bayview, Marvin has over 40 years of experience in the demolition and abatement industry. He started his construction experience as a union carpenter installing specialty asbestos products. Prior to the formation of Bayview, Marvin was one of the Chief Estimators and Vice President of a publicly traded environmental company.

Marvin's initial position in Bayview was to form and develop the sales and estimating team. Now as President of Bayview, he continues to guide the company to be one of the leading demolition, insulation, and hazardous material abatement contractors in California.

CERTIFICATIONS/TRAINING

> Qualifying individual for the California State Contractors license for Bayview Demolition Services, Inc. License #764068



Safety = success. The cleaner and safer the job site, meaning our people are on task and organized, the fewer injuries we experience. It's that simple. And the project comes out more successfully: on time, on budget. This all makes the clients happier.

YEARS OF EXPERIENCE

CONTACT INFO

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LOCATIONS

- Southern California
- Northern California

BAYVIEW DIVISIONS











"Alfredo is the MAN! Upon award of a fast-pace 50,000sf project. Alfredo was quick to work with Skyline Superintendent to develop a project schedule, mobilize demo crews, and then knocked out both floors to beat the project schedule. Its always a pleasure working with Alfredo and the Bayview team."



Al Gonzalez/Project Manager Skyline Construction



I just had Bayview demoing for us at 101 Cal . We started with soft demo during the week to open ceiling tiles and removal of carpet . They ran a crew of 6 guys for this soft demo and this help our electrical safeoff with no down time

Jumping into the night work they ran a successful 15 man crew with 2 trucks to haulout debris both making 2 trips each . Bottom line they met our schedule with NO BS



Brenden Godsoe/Superintendent Skyline Construction



"I wanted to say thank you to you and your team for doing an excellent job on the demolition project at 26 Third Street, your crew performed their work in a timely manner and Roberto was on top of the project from day one."



Tony Hamer/Superintendent Skyline Construction

