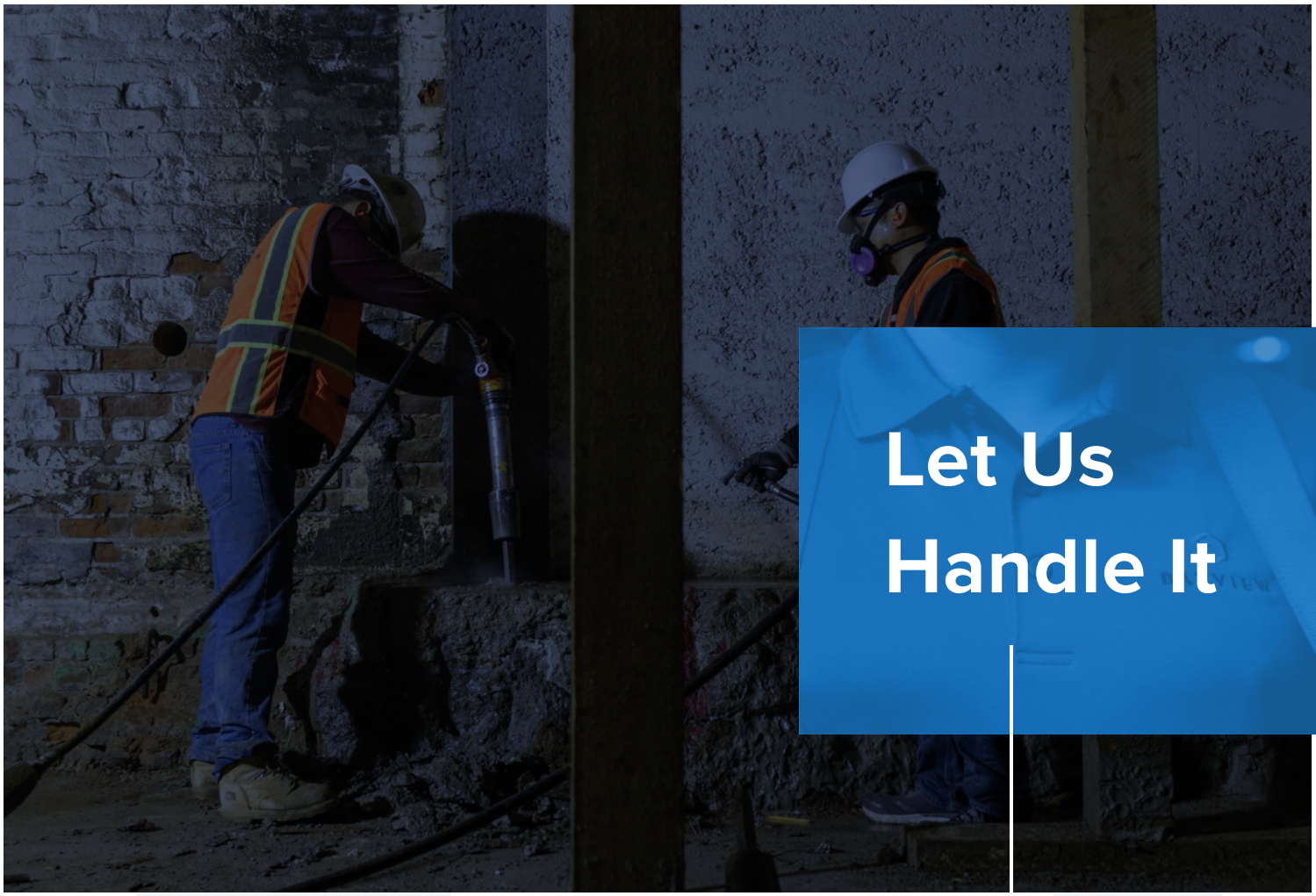
BAYVIEW



Let Us Handle It

NOVEMBER 2, 2021

PREPARED BY

Austin Viramontes
Director of Sales and Estimating
510-363-7146
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Kyle VandenBos
Marketing Associate
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PREPARED FOR

Laura Burns
Project Manager
Whiting-Turner

REGARDING

SoCal Expansion
Bayview Services Inc.
Demolition | Environmental | Industrial

MESSAGE

Founded over 25 years ago, Bayview Services Inc., prides itself on providing turnkey services to our Trade Partners in Environmental Remediation, Specialty Demolition, and most recently Industrial Services. While Bayview is new to Southern California, we have built a lasting partnership with Whiting-Turner over the last several years in Northern California and seek to expand that partnership with your team in the Southern California area.

Please consider Bayview when bidding your next Southern California Project. If any pre-qualification information is needed to add us to your bidder's list, please contact me directly.

Relevant Divisions

Bayview Demolition 03

Bayview Environmental 04

Bayview Industrial 05

Projects

100 Lomax G1L1 Google Bay View 06
100 Lomax Lane G1L1, Mountain View, CA

ARE 3160 Porter 07
Palo Alto, CA

J Street Medical Buildings 08
Sacramento, CA

Stanford Herrin Lab/Hall 09
Palo Alto, CA

Resumes

Austin Viramontes 10
Director of Sales & Estimating

John McCarthy 11
Operations Manager | Southern California

Marvin J. Henderson 12
President

Kyle VandenBos 13
Marketing Associate

Testimonials 14

BAYVIEW
DEMOLITION

Let Us Break It Down

Bayview Demolition provides interior and exterior demolition services – satisfying stringent performance requirements. We will meet your demolition needs with strong management controls, financial security, large bonding capacities, and a history of proven successful field operations, in compliance with all government regulations.

AREAS OF EXPERTISE

Interior Demolition

- Concrete Demolition
- Electrical Demolition
- Make-Ready Demolition
- Mechanical Equipment Demolition
- Plumbing Demolition
- Tenant Improvement

Exterior Demolition

- Concrete Demolition
- Roofing & Equipment Demolition
- Siding Removal
- Site-Work Demolition
- Window Demolition

Specialty Demolition

- Atrium Opening
- Large Mechanical Systems Demolition
- Mezzanine
- Seismic Retrofit Demolition
- Structural Retrofit Demolition
- Structural Steel Demolition
- Surface Preparation Demolition

Saw-Cutting

- Coring
- Elevator/Shaft/Stairwell Opening Demolition
- Slab Demolition
- Window/Wall Openings

SALES CONTACTS

Austin Viramontes
Director of Sales & Estimating

(510) 562-6181
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Marvin J. Henderson
President

(213) 419-5431
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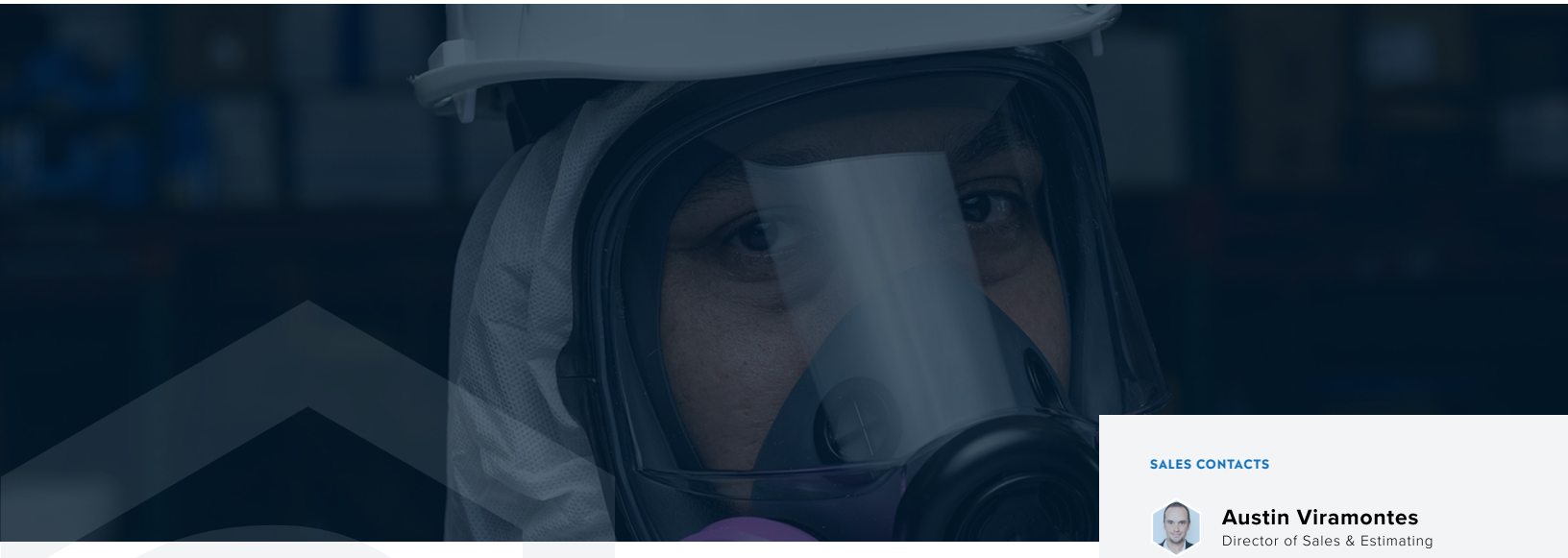
"There's more to demolition than just tearing things apart. We understand the technical aspects involved in the process based on our extensive experience, and look to mitigate potential exposures proactively. Every demolition job involves problem solving, and we take great pride in our ability to complete multifaceted projects in a safe and efficient manner."

Austin Viramontes, Director of Sales & Estimating
Bayview Demolition

BAYVIEW
ENVIRONMENTAL



Let Us Take the Risks

Bayview Environmental provides hazardous-material remediation services — from immediate-response scenarios to large-scale projects. Staff are trained and certified to execute all phases of state-of-the-art programs for maximum safety and efficiency. We are on-call, day and night, to quickly handle any critical questions or needs.

AREAS OF EXPERTISE

Facility Remediation Services

- Asbestos Remediation
- Lead Remediation
- Polychlorinated Biphenyl (“PCB”) Remediation
- Removal and Disposal of Contaminated Soils
- Underground Storage Tank Removal

Biohazard Remediation Services

- Bird Excrement Removal
- Lab Closures
- Mold Remediation
- Rodent Excrement Removal

Environmental Services

- Emergency Response Services
- Mechanical Filtration Decontamination
- Negative Pressure Enclosure Systems
- Shrink-Wrapping Services
- Surface Removal Abrasive Blasting

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Director of Sales & Estimating

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aviramontes@bayviewservices.com

Marvin J. Henderson
President

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(213) 419-5439
mhenderson@bayviewservices.com

I believe that Bayview is the most capable and reliable contractor in the industry. We are able to handle the wide array of environmental challenges that occur during construction and demolition projects. Our unique ability to remediate whatever comes up sets us apart.

Peter Warren, Director of Operations
Bayview Environmental

BAYVIEW
INDUSTRIAL

Let Us Keep It Going

Bayview Industrial provides cleaning, maintenance, and transportation services — from hazardous materials remediation to process system decontamination.

AREAS OF EXPERTISE

Facility Environmental Cleaning and Maintenance Services

- Industrial Cleaning
- Facility Closures
- Liquid Recovery
- Tank Cleaning
- Tank Removal
- Process Systems Decontamination
- Surface Decontamination
- Lab Packing
- Waste Consolidation
- Transportation and Disposal of Hazardous Materials

SALES CONTACTS

Shane Pickett
Division Manager (Industrial)

(510) 542-6633
(510) 562-6182
spickett@bayviewservices.com

Environmental issues are as complex as they are diverse. Bayview Industrial recognizes the needs of our clients. We offer the safest and most effective solutions to their environmental challenges, while ensuring compliance to current regulations. Providing this level of service allows our customers to always maintain efficient operations.

Shane Pickett, Division Manager
Bayview Industrial

BAYVIEW

100 Lomax G1L1 Google Bay View

100 Lomax Lane G1L1, Mountain View, CA

Demo Restroom Finishes & Topping Slab

CLIENT/OWNER
Planetary Ventures, LLC

GENERAL CONTRACTOR
The Whiting & Turner Contracting Co.

DURATION
3 Months

COMPLETION DATE
February 2021

CONTRACT VALUE
$530,000

PROJECT SIZE
65,000 Sqft

CREW SIZE
10

PROJECT SUMMARY

This large-scale project for Google included the removal of concrete slab and restroom finishes throughout a massive campus that was currently under construction. Challenges included working around multiple trades/contractors as the construction went on around our work areas.

INDUSTRY

Commercial
↳ Educational & Institutional

DIVISIONS

› Demolition

*** Project Code:** 20681

BAYVIEW

ARE 3160 Porter

Palo Alto, CA

Large scale interior soft demo

CLIENT/OWNER
Alexandria Real Estate

GENERAL CONTRACTOR
Whiting-Turner

DURATION
2 Months

COMPLETION DATE
February 2020

CONTRACT VALUE
$590,620

PROJECT SIZE
85,000 Sqft

PROJECT SUMMARY

This large project was an 85,000 SF Tenant Improvement. General Interior soft demolition, Level 1 & Level 2. Each type of material was source separated for recycling, Gypsum and Carpet Tiles etc. Removal/disposal interior walls, flooring and ceiling finishes, light fixtures, and MEP. Glue scraping was done on all levels to accommodate new flooring.

INDUSTRY

Commercial
↳ Office Buildings & Tenant Interiors

DIVISIONS

› Demolition

*** Project Code:** 19710

BAYVIEW

J Street Medical Buildings

Sacramento, CA

Demolition work associated with a phased renovation project of a six-story office tower and three-story parking garage.

CLIENT/OWNER
Kaiser Health Foundation

GENERAL CONTRACTOR
Whiting-Turner

DURATION
20 Months

COMPLETION DATE
March 2017

CONTRACT VALUE
$3,947,000

PROJECT SIZE
150,000 Sqft

CREW SIZE
30 workers

PROJECT SUMMARY

This project at a six-story office tower and three-story parking garage was performed in multiple phases. The scope of work included the soft demo of all interior finishes, walls, ceilings, and flooring. The phase was followed by the complete removal of all HVAC mechanical equipment including chillers, heating units, cooling tower, duct work, fans, and blowers. All electrical and plumbing systems were completely removed. There also was a hard demo package that included wall openings in concrete, new shaft openings, and the removal of concrete walkways and concrete curbs within the parking structure. The final phase of the project involved a complete scaffold system being installed around the exterior of the building and all exterior siding, including all glass windows being removed from the structure.

INDUSTRY

Commercial
- ↳ Office Buildings & Tenant Interiors

DIVISIONS

- Demolition
- Environmental

*** Project Code:** 15630

BAYVIEW

Stanford Herrin Lab/Hall

Palo Alto, CA

Science Building laboratory decontamination, hazardous material abatement and interior demolition.

CLIENT/OWNER
Stanford University

GENERAL CONTRACTOR
Whiting Turner / FERMA

DURATION
11 Months

COMPLETION DATE
January 2021

CONTRACT VALUE
$2,983,630

PROJECT SIZE
175,000 Sqft

CREW SIZE
40

PROJECT SUMMARY

This was a multifaceted remediation project that included laboratory decontamination, hazardous material abatement of Asbestos, Lead and PCBs as well as soft demolition. Bayview Environmental Services ultimately cleared both buildings of all impacted materials to prepare it for complete demolition by Ferma Corp.

The remediation scope included the precleaning and decontamination of all lab space, counter tops, fume hoods and ventilation systems, the removal of asbestos containing fireproofing, drywall and joint compound, flooring, and associated mastics as well as the removal of PCB impacted ballasts, caulking and other impacted substrates. This was a unique project that was completed under the challenging and ever evolving COVID -19 social distancing requirements and protocols.

INDUSTRY

Commercial
- ↳ Educational & Institutional

DIVISIONS

- Demolition
- Environmental
- Industrial

*** Project Code:** 19440

BAYVIEW

Austin Viramontes

Director of Sales & Estimating

19 YEARS OF EXPERIENCE

BIO

Austin is a veteran of the United States Air Force with 17 years of high-risk mitigation/operations experience derived from a combination of active duty military service, civil service, and Department of Defense / inter-agency contracting. He earned a Bachelor of Science degree in Business/Small Business and Entrepreneurship from the University of Phoenix in 2013. Austin is responsible for the development, application, and sustainability of best production methods for the Sales and Estimating Departments. He is committed to continuous improvement and ensures that all contractual and/or corporate policies and guidelines are followed.

There's more to demolition than just tearing things apart. We understand the technical aspects involved in the process based on our extensive experience, and look to mitigate potential exposures proactively. Every demolition job involves problem solving, and we take great pride in our ability to complete multifaceted projects in a safe and efficient manner.

CONTACT INFO

(510) 562-6181
(510) 562-6182
aviramontes@bayviewservices.com

LOCATIONS

Northern California
Southern California

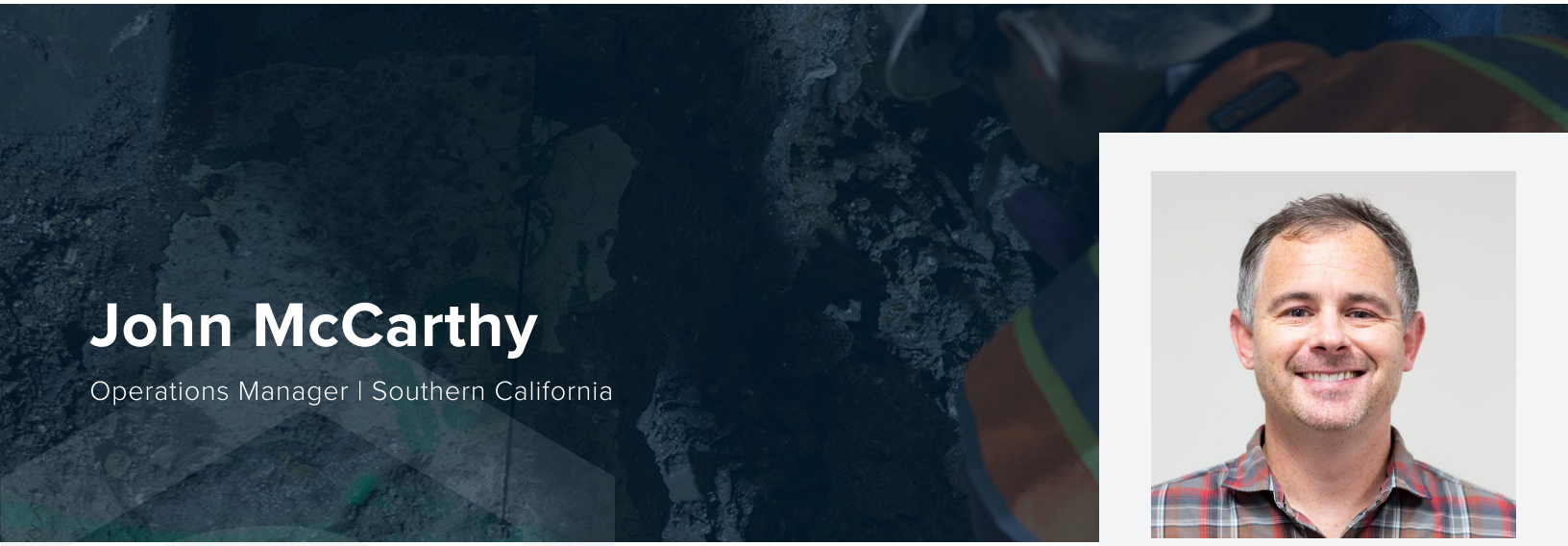
BAYVIEW DIVISIONS

BAYVIEW DEMOLITION

BAYVIEW ENVIRONMENTAL

BAYVIEW INDUSTRIAL

BAYVIEW



John McCarthy

Operations Manager | Southern California

18 YEARS OF EXPERIENCE

BIO

John has been a risk-management professional with operational planning, management, and oversight experience since 2003. Previous experience includes U.S. special operations programs, and regular and direct involvement in strategic, operational, and crisis-response coordination between U.S. government departments and agencies and U.S. foreign partners. John joined Bayview in 2018, and utilizing his previous experiences, he was quickly promoted to Operations Manager of the Southern California region. He is responsible for the development, application, and sustainability of best production methods for the Operations Department. He is committed to continuous improvement and ensures that all contractual and/or corporate policies and guidelines are followed.

CERTIFICATIONS/TRAINING

- OSHA 30
- 40hr AHERA Asbestos Supervisor Training
- Lead Supervisor

CONTACT INFO

(213) 419-5431
(213) 419-5439
jmccarthy@bayviewservices.com

LOCATIONS

Southern California

BAYVIEW DIVISIONS

BAYVIEW DEMOLITION

BAYVIEW ENVIRONMENTAL

Marvin J. Henderson

President

42 YEARS OF EXPERIENCE

BIO

As one of the founding members of Bayview, Marvin has over 40 years of experience in the demolition and abatement industry. He started his construction experience as a union carpenter installing specialty asbestos products. Prior to the formation of Bayview, Marvin was one of the Chief Estimators and Vice President of a publicly traded environmental company.

Marvin's initial position in Bayview was to form and develop the sales and estimating team. Now as President of Bayview, he continues to guide the company to be one of the leading demolition, insulation, and hazardous material abatement contractors in California.

CERTIFICATIONS/TRAINING

- Qualifying individual for the California State Contractors license for Bayview Demolition Services, Inc. License #764068

> **Safety = success. The cleaner and safer the job site, meaning our people are on task and organized, the fewer injuries we experience. It's that simple. And the project comes out more successfully: on time, on budget. This all makes the clients happier.**

CONTACT INFO

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mhenderson@bayviewservices.com

LOCATIONS

- Southern California
- Northern California

BAYVIEW DIVISIONS

BAYVIEW DEMOLITION

BAYVIEW ENVIRONMENTAL

BAYVIEW INDUSTRIAL

Kyle VandenBos

Marketing Associate

10 YEARS OF EXPERIENCE

BIO

Kyle started his career in construction over a decade ago, learning the industry with his family-owned business. Starting in the field as a laborer, he has progressed through the ranks and now supports our Southern California Division's Business Development and Marketing efforts. He brings his years of knowledge and acute eye for detail to every job as well as a stringent safety protocol. He recognizes the importance of long-term relationship building in the industry and helps ensure that superior customer service is provided across the board.

CONTACT INFO

562-665-3367
kvandenbos@bayviewservices.com

LOCATIONS

Southern California

BAYVIEW DIVISIONS

BAYVIEW DEMOLITION

BAYVIEW ENVIRONMENTAL

Bayview Team,

I wanted to take a minute to recognize your onsite foreman, Jaime Nuno. Jaime was on top of all paperwork, maintained a clean & safe jobsite, and was very organized. Not only does this make my life easier as a superintendent, but Stanford, the client, was impressed as well...

Andrew Nett | Senior Field Engineer
Whiting-Turner

Thank you guys for getting a crew ready to go on such short notice. Demo went smoothly!! Also, I can't speak enough about Miguel the foreman, he thought of everything from setting up plastic around the mock-ups to bringing a mop to wipe the floor down when done. The crew was incredible and super hard-working, these guys meant business.

Jose Vega | Project Manager
Whiting-Turner

Learn more about us and our success stories online at:
bayviewsvcdev.wpengine.com

DEMOLITION

ENVIRONMENTAL

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