



**Let Us  
Handle It**

JANUARY 11, 2022

**PREPARED BY**

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**PREPARED FOR**

Joshua Tice  
Project Engineer  
Skanska

**REGARDING**

SoCal Expansion  
Bayview Services Inc.  
Demolition | Environmental |  
Industrial

**MESSAGE**

Founded over 25 years ago, Bayview Services Inc., prides itself on providing turnkey services to our Trade Partners in Environmental Remediation, Specialty Demolition, and most recently Industrial Services. While Bayview is new to Southern California, we have built a lasting partnership with Skanska over the last several years in Northern California and seek to expand that partnership with your team in the Southern California area.

Please consider Bayview when bidding your next Southern California Project. If any pre-qualification information is needed to add us to your bidder's list, please contact me directly.

<b>Relevant Divisions</b>	<b>Bayview Demolition</b>	<b>03</b>
	<b>Bayview Environmental</b>	<b>04</b>
<b>Projects</b>	<b>Mission Intel</b> Santa Clara	<b>05</b>
	<b>Novartis Campus</b> Emeryville, CA	<b>06</b>
	<b>657, 667 Mission Street</b> San Francisco, CA	<b>07</b>
	<b>Google Towers</b> Milpitas, CA	<b>08</b>
	<b>North Hollywood High School</b> North Hollywood	<b>09</b>
<b>Resumes</b>	<b>Austin Viramontes</b> Director of Sales & Estimating	<b>10</b>
	<b>John McCarthy</b> Operations Manager   Southern California	<b>11</b>
	<b>Marvin J. Henderson</b> President	<b>12</b>
	<b>Kyle VandenBos</b> Marketing Associate	<b>13</b>
	<b>Testimonials</b>	<b>14</b>

## Let Us Break It Down

Bayview Demolition provides interior and exterior demolition services – satisfying stringent performance requirements. We will meet your demolition needs with strong management controls, financial security, large bonding capacities, and a history of proven successful field operations, in compliance with all government regulations.

### AREAS OF EXPERTISE

#### Interior Demolition

- > Concrete Demolition
- > Electrical Demolition
- > Make-Ready Demolition
- > Mechanical Equipment Demolition
- > Plumbing Demolition
- > Tenant Improvement

#### Specialty Demolition

- > Atrium Opening
- > Large Mechanical Systems Demolition
- > Mezzanine
- > Seismic Retrofit Demolition
- > Structural Retrofit Demolition
- > Structural Steel Demolition
- > Surface Preparation Demolition

#### Exterior Demolition

- > Concrete Demolition
- > Roofing & Equipment Demolition
- > Siding Removal
- > Site-Work Demolition
- > Window Demolition

#### Saw-Cutting

- > Coring
- > Elevator/Shaft/Stairwell Opening Demolition
- > Slab Demolition
- > Window/Wall Openings

### SALES CONTACTS



**Austin Viramontes**  
Director of Sales & Estimating

- ☎ (510) 562-6181
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**Marvin J. Henderson**  
President

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**"There's more to demolition than just tearing things apart. We understand the technical aspects involved in the process based on our extensive experience, and look to mitigate potential exposures proactively. Every demolition job involves problem solving, and we take great pride in our ability to complete multifaceted projects in a safe and efficient manner."**

Austin Viramontes, Director of Sales & Estimating  
Bayview Demolition

## Let Us Take the Risks

Bayview Environmental provides hazardous-material remediation services — from immediate-response scenarios to large-scale projects. Staff are trained and certified to execute all phases of state-of-the-art programs for maximum safety and efficiency. We are on-call, day and night, to quickly handle any critical questions or needs.

### AREAS OF EXPERTISE

#### Facility Remediation Services

- > Asbestos Remediation
- > Lead Remediation
- > Polychlorinated Biphenyl ("PCB") Remediation
- > Removal and Disposal of Contaminated Soils
- > Underground Storage Tank Removal

#### Environmental Services

- > Emergency Response Services
- > Mechanical Filtration Decontamination
- > Negative Pressure Enclosure Systems
- > Shrink-Wrapping Services
- > Surface Removal Abrasive Blasting

#### Biohazard Remediation Services

- > Bird Excrement Removal
- > Lab Closures
- > Mold Remediation
- > Rodent Excrement Removal

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**I believe that Bayview is the most capable and reliable contractor in the industry. We are able to handle the wide array of environmental challenges that occur during construction and demolition projects. Our unique ability to remediate whatever comes up sets us apart.**

Peter Warren, Director of Operations  
Bayview Environmental



#### PROJECT SUMMARY

Bayview Environmental Services, Inc. was awarded the mold remediation and demolition project at the Intel facility located in Santa Clara California. The scope of work was to remove moldy drywall which had impacted the entire 3 story building known as Building D2. The scope included the removal of the mechanical systems, including the main supply fans on the upper floor (Fan Deck) and all piping, electrical conduits, HVAC ducting, low voltage wiring, fire sprinkler systems, raised floors, and all interior finishes. The project was a combination project performed with Environmental and Demolition teams working in sequence to remove the necessary mechanical systems prior to the Environmental team coming in to prepare the mold containments and remove the moldy drywall materials. The \$3 million + dollar project was scheduled for 12 weeks. Several change orders were added to the contract including removal of overhead secondary steel support systems.

#### INDUSTRY

Commercial  
↳ Educational & Institutional

#### DIVISIONS

> Environmental

#### Mission Intel

📍 Santa Clara

Containment and removal of moldy drywall from 3 levels of the building.

#### CLIENT/OWNER

Intel

#### GENERAL CONTRACTOR

Skanska

#### DURATION

6 Months

#### COMPLETION DATE

April 2022

#### CONTRACT VALUE

\$3,043,665

#### PROJECT SIZE

150,000 Sqft

\* Project Code: 21225



#### PROJECT SUMMARY

This project at a manufacturing facility consisted of the removal of interior finishes and manufacturing equipment, as well as of mechanical, electrical, and plumbing systems, plus concrete cutting, and concrete demolition throughout the entire building. In addition, we removed exterior manufacturing machinery and its support systems. The project required the salvaging and hoisting of machinery from different floors of the building and the exterior.

#### INDUSTRY

Commercial  
↳ Pharmaceutical

#### DIVISIONS

➤ Demolition

### Novartis Campus

📍 Emeryville, CA

This project required the interior demolition and removal of exterior machinery at a manufacturing facility.

#### CLIENT/OWNER

Novartis Corporation

#### GENERAL CONTRACTOR

DPR Construction

#### DURATION

4 Months

#### COMPLETION DATE

February 2014

#### CONTRACT VALUE

\$1,257,000

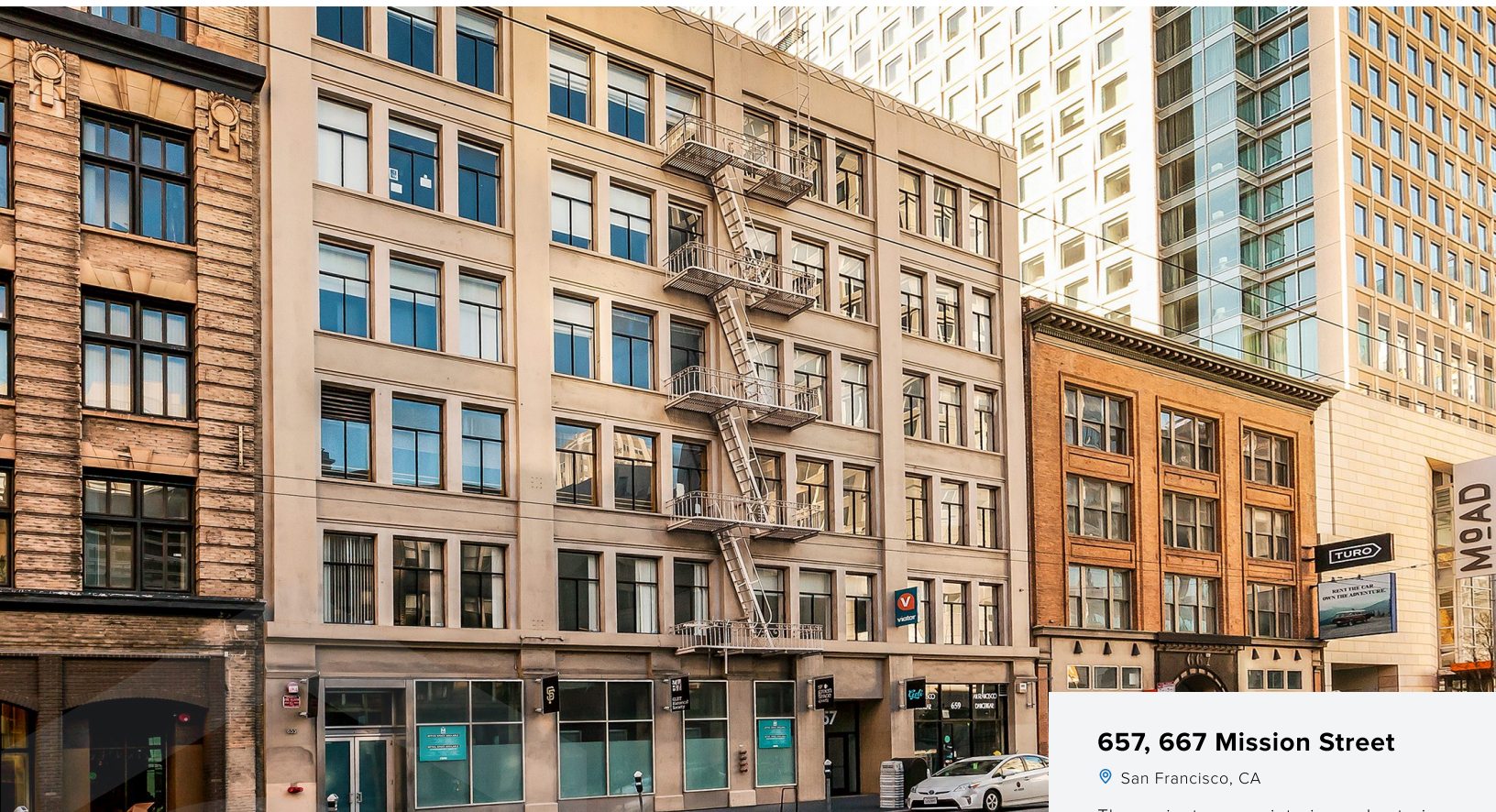
#### PROJECT SIZE

60,000 Sqft

#### CREW SIZE

35 workers

\* Project Code: 13706



## PROJECT SUMMARY

The project was performed primarily by Demo Masters (now Bayview Demolition), assisted by Bayview Environmental. The project included interior soft demolition, interior slab demolition, demolition of certain existing stairs and elevators, and the cutting of new slab and floor openings. In addition, the project required the removal of exterior windows, storefronts, facades, and roof-top equipment demolition. There were areas of the project that were abated of certain hazardous materials to support the demolition scope. The project also required the salvage and recycling of components in order to meet the project's LEED requirements.

## INDUSTRY

- Commercial
- ↳ Office Buildings & Tenant Interiors

## DIVISIONS

- > Demolition
- > Environmental

## 657, 667 Mission Street

📍 San Francisco, CA

The project was an interior and exterior demolition LEED project of San Francisco buildings.

### CLIENT/OWNER

Align Real Estate & Vanke Holdings USA

### GENERAL CONTRACTOR

Skyline Construction

### DURATION

24 Months

### COMPLETION DATE

April 2020

### CONTRACT VALUE

\$4,146,000

### PROJECT SIZE

120,000 Sqft

### CREW SIZE

30 workers

\* Project Code: 18617



#### PROJECT SUMMARY

This project required the concurrent interior demolition of 400,000 square feet of finishes from three buildings being renovated on a fast track for the world's largest search-engine company. Bayview Demolition (formerly Demo Masters) was tasked with providing the owner and general contractor with a 95% reuse/recycle rate while performing the work on an accelerated schedule. The materials diverted from landfills and recycled or reused were 400,000 square feet of ceiling tile, 200,000 square feet of carpet tile, 2,000 tons of metal, and hundreds of pieces of doors, windows casework, and fixtures. Demo Masters worked closely with the general contractor to react quickly to all of the changes required by the architect, and provided the reuse specialist with all of the materials requested so the owner could certify the renovation as LEED gold/platinum.

#### INDUSTRY

Commercial  
↳ Office Buildings & Tenant Interiors

#### DIVISIONS

➤ Demolition

### Google Towers

📍 Milpitas, CA

This project required the concurrent interior demolition of 400,000 square feet of finishes from three buildings.

#### CLIENT/OWNER

Google Inc.

#### GENERAL CONTRACTOR

Devcon Construction

#### DURATION

3 Months

#### COMPLETION DATE

May 2013

#### CONTRACT VALUE

\$2,733,000

#### PROJECT SIZE

400,000 Sqft

#### CREW SIZE

35 workers

\* Project Code: 13694



#### PROJECT SUMMARY

The modernization side of this project consisted of three existing buildings including Kennedy Hall, Library Building and Frasher Hall. The scope of this modernization included accessibility compliance, new building systems, repurposing of some spaces, new conveying systems and new finishes. Notable site work included new PE stations, new softball/baseball field, new parking, rehabilitation of existing parking, new main entrance, landscaping, site and perimeter fencing. Phase 2 and phase 3 of the scope included the demolition of the existing gym building, the auditorium building and Randolph Hall. We also removed 3 shop buildings and 27 portable classroom buildings.

#### INDUSTRY

- Commercial
- ↳ Educational & Institutional

#### DIVISIONS

- Demolition
- Environmental

### North Hollywood High School

📍 North Hollywood

This job consisted of major demolition, major site work, and modernization of multiple buildings.

#### CLIENT/OWNER

LAUSD

#### GENERAL CONTRACTOR

Clark Construction

#### DURATION

46 Months

#### COMPLETION DATE

December 2024

#### CONTRACT VALUE

\$7,903,420

#### CREW SIZE

10-20 per phase

\* Project Code: 20291A

# Austin Viramontes

Director of Sales & Estimating

## BIO

Austin is a veteran of the United States Air Force with 17 years of high-risk mitigation/operations experience derived from a combination of active duty military service, civil service, and Department of Defense / inter-agency contracting. He earned a Bachelor of Science degree in Business/Small Business and Entrepreneurship from the University of Phoenix in 2013. Austin is responsible for the development, application, and sustainability of best production methods for the Sales and Estimating Departments. He is committed to continuous improvement and ensures that all contractual and/or corporate policies and guidelines are followed.



**There's more to demolition than just tearing things apart. We understand the technical aspects involved in the process based on our extensive experience, and look to mitigate potential exposures proactively. Every demolition job involves problem solving, and we take great pride in our ability to complete multifaceted projects in a safe and efficient manner.**



## 20

YEARS OF EXPERIENCE

## CONTACT INFO

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✉ [aviramontes@bayviewservices.com](mailto:aviramontes@bayviewservices.com)

## LOCATIONS

📍 Northern California  
📍 Southern California

## BAYVIEW DIVISIONS



# John McCarthy

Operations Manager | Southern California

## BIO

John has been a risk-management professional with operational planning, management, and oversight experience since 2003. Previous experience includes U.S. special operations programs, and regular and direct involvement in strategic, operational, and crisis-response coordination between U.S. government departments and agencies and U.S. foreign partners. John joined Bayview in 2018, and utilizing his previous experiences, he was quickly promoted to Operations Manager of the Southern California region. He is responsible for the development, application, and sustainability of best production methods for the Operations Department. He is committed to continuous improvement and ensures that all contractual and/or corporate policies and guidelines are followed.

## CERTIFICATIONS/TRAINING

- > OSHA 30
- > 40hr AHERA Asbestos Supervisor Training
- > Lead Supervisor



19

YEARS OF EXPERIENCE

## CONTACT INFO

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## LOCATIONS

- 📍 Southern California

## BAYVIEW DIVISIONS



# Marvin J. Henderson

President

## BIO

As one of the founding members of Bayview, Marvin has over 40 years of experience in the demolition and abatement industry. He started his construction experience as a union carpenter installing specialty asbestos products. Prior to the formation of Bayview, Marvin was one of the Chief Estimators and Vice President of a publicly traded environmental company.

Marvin's initial position in Bayview was to form and develop the sales and estimating team. Now as President of Bayview, he continues to guide the company to be one of the leading demolition, insulation, and hazardous material abatement contractors in California.

## CERTIFICATIONS/TRAINING

- Qualifying individual for the California State Contractors license for Bayview Demolition Services, Inc. License #764068



**Safety = success. The cleaner and safer the job site, meaning our people are on task and organized, the fewer injuries we experience. It's that simple. And the project comes out more successfully: on time, on budget. This all makes the clients happier.**



# 43

YEARS OF EXPERIENCE

## CONTACT INFO

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## LOCATIONS

- 📍 Southern California
- 📍 Northern California

## BAYVIEW DIVISIONS



# Kyle VandenBos

Marketing Associate

## BIO

Kyle started his career in construction over a decade ago, learning the industry with his family-owned business. Starting in the field as a laborer, he has progressed through the ranks and now supports our Southern California Division's Business Development and Marketing efforts. He brings his years of knowledge and acute eye for detail to every job as well as a stringent safety protocol. He recognizes the importance of long-term relationship building in the industry and helps ensure that superior customer service is provided across the board.



10

YEARS OF EXPERIENCE

## CONTACT INFO

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✉ [kvandenbos@bayviewservices.com](mailto:kvandenbos@bayviewservices.com)

## LOCATIONS

📍 Southern California

## BAYVIEW DIVISIONS





**Thank you guys for getting a crew ready to go on such short notice. Demo went smoothly!! Also, I can't speak enough about Miguel the foreman, he thought of everything from setting up plastic around the mock-ups to bringing a mop to wipe the floor down when done. The crew was incredible and super hard-working, these guys meant business.**

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Jose Vega | Project Manager  
Whiting-Turner



**"Bayview Environmental recently completed the abatement project for Nibbi Brothers at the 2 North Point office building retrofit and TI. The abatement work was completed ahead of schedule and with full conformance with all the specified regulations. I wouldn't hesitate to bring Bayview back for our next abatement job."**

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Spencer Sayles | Project Manager  
Nibbi Brothers General Contractors





Learn more about us and our  
success stories online at:  
**[bayviewsvcdev.wpengine.com](http://bayviewsvcdev.wpengine.com)**

DEMOLITION

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ENVIRONMENTAL

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INDUSTRIAL



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