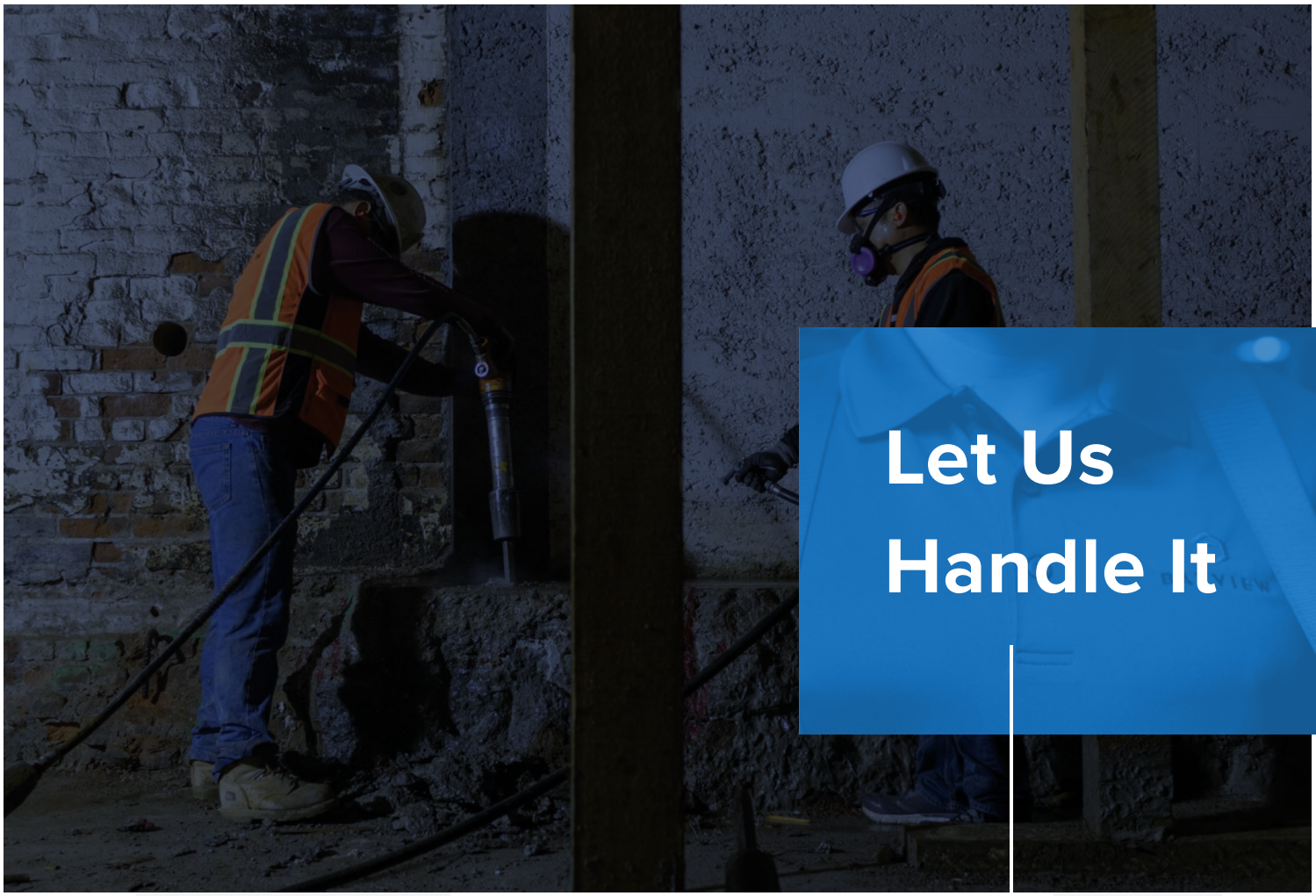
BAYVIEW



# Let Us Handle It

JANUARY 11, 2022


**PREPARED BY**

**Austin Viramontes**
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**PREPARED FOR**

Josefine Semelius
Assistant Project Manager
Skanska

**REGARDING**

SoCal Expansion
Bayview Services Inc.
Demolition | Environmental | Industrial

**MESSAGE**

Founded over 25 years ago, Bayview Services Inc., prides itself on providing turnkey services to our Trade Partners in Environmental Remediation, Specialty Demolition, and most recently Industrial Services. While Bayview is new to Southern California, we have built a lasting partnership with Skanska over the last several years in Northern California and seek to expand that partnership with your team in the Southern California area.

Please consider Bayview when bidding your next Southern California Project. If any pre-qualification information is needed to add us to your bidder's list, please contact me directly.

## Relevant Divisions

**Bayview Demolition** 03

**Bayview Environmental** 04

## Projects

**Mission Intel** 05
Santa Clara

**Novartis Campus** 06
Emeryville, CA

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**San Onofre Power Generating Station** 08
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Director of Sales & Estimating

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Operations Manager | Southern California

**Marvin J. Henderson** 11
President

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Marketing Associate

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BAYVIEW
DEMOLITION

# Let Us Break It Down

Bayview Demolition provides interior and exterior demolition services – satisfying stringent performance requirements. We will meet your demolition needs with strong management controls, financial security, large bonding capacities, and a history of proven successful field operations, in compliance with all government regulations.

## AREAS OF EXPERTISE

### Interior Demolition

- Concrete Demolition
- Electrical Demolition
- Make-Ready Demolition
- Mechanical Equipment Demolition
- Plumbing Demolition
- Tenant Improvement

### Exterior Demolition

- Concrete Demolition
- Roofing & Equipment Demolition
- Siding Removal
- Site-Work Demolition
- Window Demolition

### Specialty Demolition

- Atrium Opening
- Large Mechanical Systems Demolition
- Mezzanine
- Seismic Retrofit Demolition
- Structural Retrofit Demolition
- Structural Steel Demolition
- Surface Preparation Demolition

### Saw-Cutting

- Coring
- Elevator/Shaft/Stairwell Opening Demolition
- Slab Demolition
- Window/Wall Openings

## SALES CONTACTS

**Austin Viramontes**
Director of Sales & Estimating

(510) 562-6181
(510) 562-6182
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**Marvin J. Henderson**
President

(213) 419-5431
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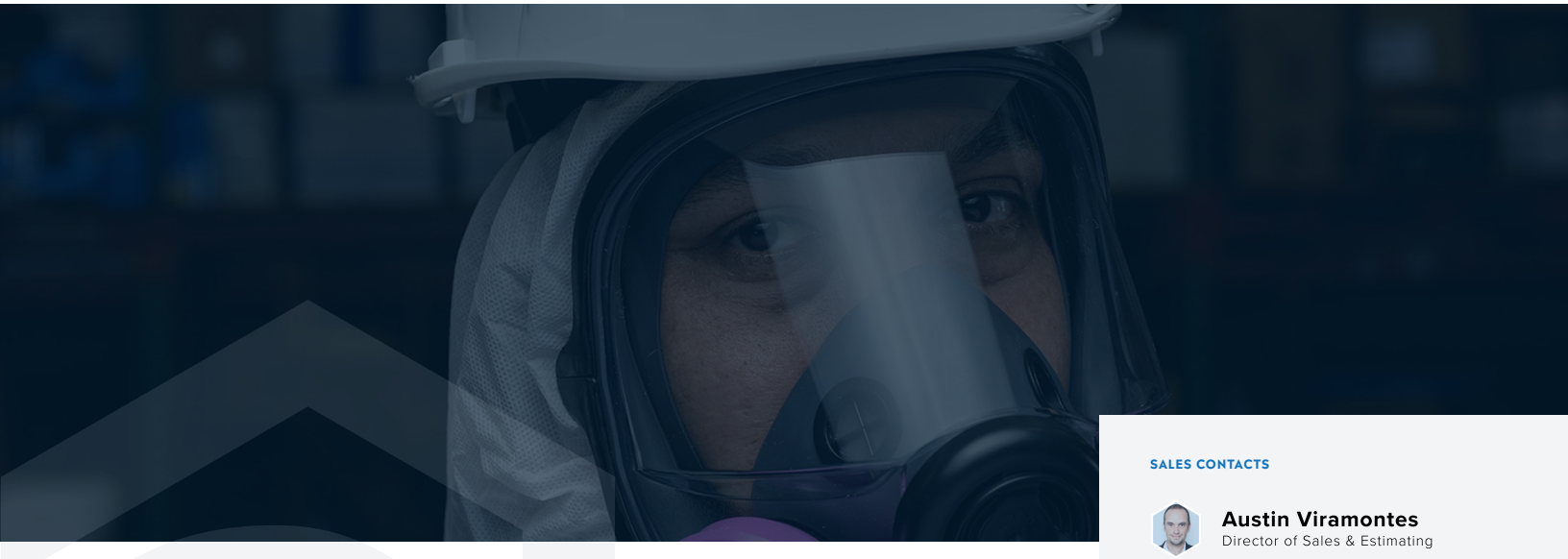
mhenderson@bayviewservices.com


**"There's more to demolition than just tearing things apart. We understand the technical aspects involved in the process based on our extensive experience, and look to mitigate potential exposures proactively. Every demolition job involves problem solving, and we take great pride in our ability to complete multifaceted projects in a safe and efficient manner."**

Austin Viramontes, Director of Sales & Estimating
Bayview Demolition

BAYVIEW
ENVIRONMENTAL



# Let Us Take the Risks

Bayview Environmental provides hazardous-material remediation services — from immediate-response scenarios to large-scale projects. Staff are trained and certified to execute all phases of state-of-the-art programs for maximum safety and efficiency. We are on-call, day and night, to quickly handle any critical questions or needs.

## AREAS OF EXPERTISE

### Facility Remediation Services

- Asbestos Remediation
- Lead Remediation
- Polychlorinated Biphenyl (“PCB”) Remediation
- Removal and Disposal of Contaminated Soils
- Underground Storage Tank Removal

### Biohazard Remediation Services

- Bird Excrement Removal
- Lab Closures
- Mold Remediation
- Rodent Excrement Removal

### Environmental Services

- Emergency Response Services
- Mechanical Filtration Decontamination
- Negative Pressure Enclosure Systems
- Shrink-Wrapping Services
- Surface Removal Abrasive Blasting

## SALES CONTACTS

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**Marvin J. Henderson**
President

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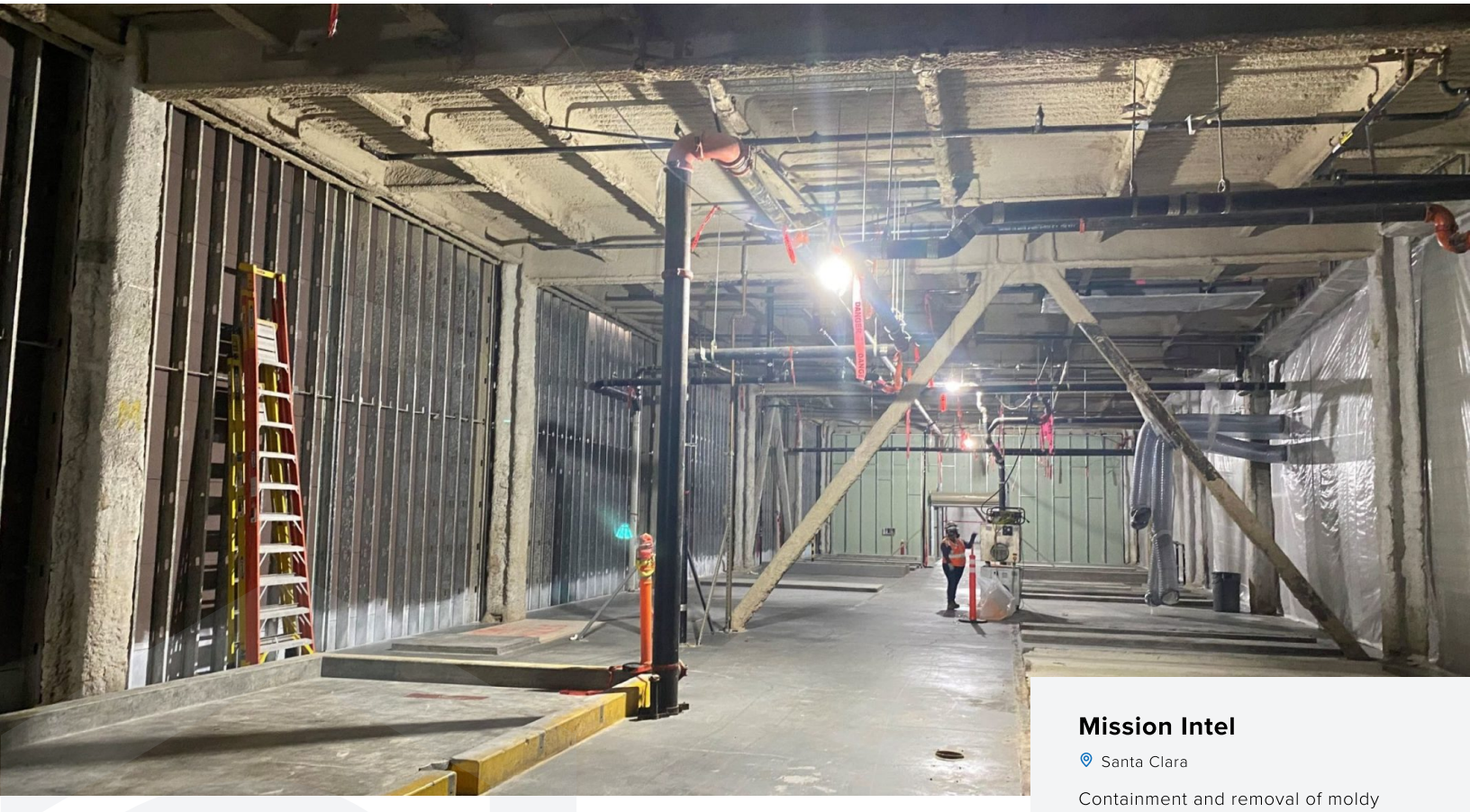
(213) 419-5439
mhenderson@bayviewservices.com


**I believe that Bayview is the most capable and reliable contractor in the industry. We are able to handle the wide array of environmental challenges that occur during construction and demolition projects. Our unique ability to remediate whatever comes up sets us apart.**

Peter Warren, Director of Operations
Bayview Environmental

BAYVIEW



## Mission Intel

Santa Clara

Containment and removal of moldy drywall from 3 levels of the building.

**CLIENT/OWNER**
Intel

**GENERAL CONTRACTOR**
Skanska

**DURATION**
6 Months

**COMPLETION DATE**
April 2022

**CONTRACT VALUE**
$3,043,665

**PROJECT SIZE**
150,000 Sqft

**PROJECT SUMMARY**

Bayview Environmental Services, Inc. was awarded the mold remediation and demolition project at the Intel facility located in Santa Clara California. The scope of work was to remove moldy drywall which had impacted the entire 3 story building known as Building D2. The scope included the removal of the mechanical systems, including the main supply fans on the upper floor (Fan Deck) and all piping, electrical conduits, HVAC ducting, low voltage wiring, fire sprinkler systems, raised floors, and all interior finishes. The project was a combination project performed with Environmental and Demolition teams working in sequence to remove the necessary mechanical systems prior to the Environmental team coming in to prepare the mold containments and remove the moldy drywall materials. The $3 million + dollar project was scheduled for 12 weeks. Several change orders were added to the contract including removal of overhead secondary steel support systems.

**INDUSTRY**

Commercial
↳ Educational & Institutional

**DIVISIONS**

› Environmental

*** Project Code:** 21225

BAYVIEW

## Novartis Campus

Emeryville, CA

This project required the interior demolition and removal of exterior machinery at a manufacturing facility.

**CLIENT/OWNER**
Novartis Corporation

**GENERAL CONTRACTOR**
DPR Construction

**DURATION**
4 Months

**COMPLETION DATE**
February 2014

**CONTRACT VALUE**
$1,257,000

**PROJECT SIZE**
60,000 Sqft

**CREW SIZE**
35 workers

### PROJECT SUMMARY

This project at a manufacturing facility consisted of the removal of interior finishes and manufacturing equipment, as well as of mechanical, electrical, and plumbing systems, plus concrete cutting, and concrete demolition throughout the entire building. In addition, we removed exterior manufacturing machinery and its support systems. The project required the salvaging and hoisting of machinery from different floors of the building and the exterior.

### INDUSTRY

Commercial
↳ Pharmaceutical

### DIVISIONS

› Demolition

*** Project Code:** 13706

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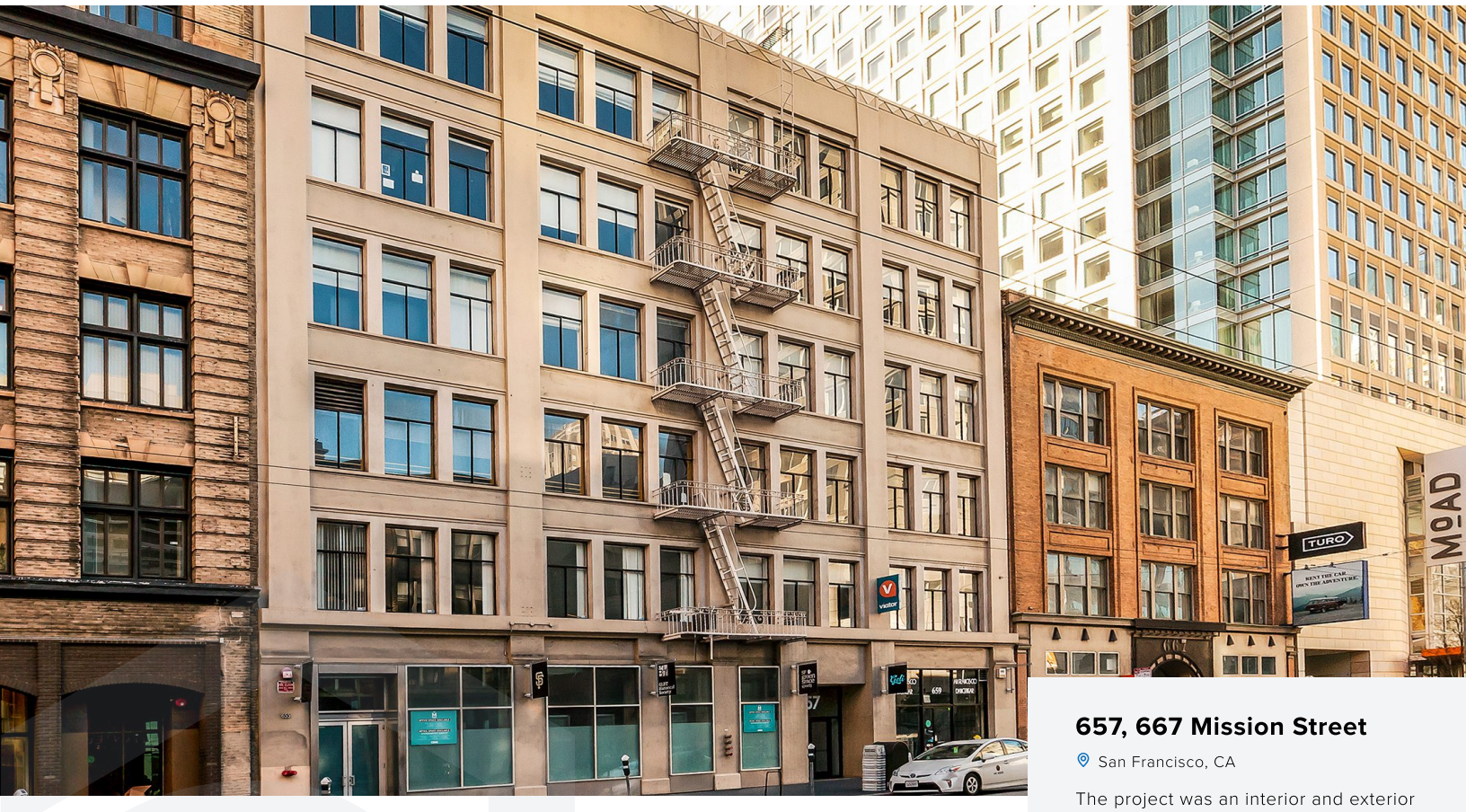


## 657, 667 Mission Street

San Francisco, CA

The project was an interior and exterior demolition LEED project of San Francisco buildings.

**CLIENT/OWNER**
Align Real Estate & Vanke Holdings USA

**GENERAL CONTRACTOR**
Skyline Construction

**DURATION**
24 Months

**COMPLETION DATE**
April 2020

**CONTRACT VALUE**
$4,146,000

**PROJECT SIZE**
120,000 Sqft

**CREW SIZE**
30 workers

### PROJECT SUMMARY

The project was performed primarily by Demo Masters (now Bayview Demolition), assisted by Bayview Environmental. The project included interior soft demolition, interior slab demolition, demolition of certain existing stairs and elevators, and the cutting of new slab and floor openings. In addition, the project required the removal of exterior windows, storefronts, facades, and roof-top equipment demolition. There were areas of the project that were abated of certain hazardous materials to support the demolition scope. The project also required the salvage and recycling of components in order to meet the project's LEED requirements.

### INDUSTRY

Commercial
↳ Office Buildings & Tenant Interiors

### DIVISIONS

- Demolition
- Environmental

*** Project Code:** 18617

BAYVIEW

## San Onofre Power Generating Station

San Onofre, CA

Abatement of 27 miles of asbestos braided cables and cleaning of the 370,000 sq.ft. power generating facility.

**CLIENT/OWNER**
Southern California Edison

**GENERAL CONTRACTOR**
SONGS Decommissioning Solutions a Joint Venture

**DURATION**
10 Months

**COMPLETION DATE**
December 2020

**CONTRACT VALUE**
$7,700,000

**PROJECT SIZE**
370,000 Sqft

**CREW SIZE**
30

**PROJECT SUMMARY**

Bayview Environmental Services completed the asbestos cable abatement at the San Onofre Power Generating Station for its Decommissioning.

This project involved several challenges including extremely stringent access requirements, additional environmental hazardous training, protocols and PPE, difficult work area access due to elevated and congested infrastructure as well as stringent COVID-19 procedures.

The scope of work consisted of the removal and packaging for disposal of 27 miles of asbestos braided cables that are found throughout the plant and included the cleaning of asbestos surface dust from the 370,000 square foot facility. The contract was valued at over $7.7 million dollars and was completed on schedule.

**INDUSTRY**

Industrial

**DIVISIONS**

- Environmental

*** Project Code:** 19287A

BAYVIEW

# Austin Viramontes

Director of Sales & Estimating

## BIO

Austin is a veteran of the United States Air Force with 17 years of high-risk mitigation/operations experience derived from a combination of active duty military service, civil service, and Department of Defense / inter-agency contracting. He earned a Bachelor of Science degree in Business/Small Business and Entrepreneurship from the University of Phoenix in 2013. Austin is responsible for the development, application, and sustainability of best production methods for the Sales and Estimating Departments. He is committed to continuous improvement and ensures that all contractual and/or corporate policies and guidelines are followed.

**There's more to demolition than just tearing things apart. We understand the technical aspects involved in the process based on our extensive experience, and look to mitigate potential exposures proactively. Every demolition job involves problem solving, and we take great pride in our ability to complete multifaceted projects in a safe and efficient manner.**

**20** YEARS OF EXPERIENCE

## CONTACT INFO


(510) 562-6181
(510) 562-6182
aviramontes@bayviewservices.com


## LOCATIONS

Northern California
Southern California

## BAYVIEW DIVISIONS

BAYVIEW DEMOLITION

BAYVIEW ENVIRONMENTAL

BAYVIEW INDUSTRIAL

BAYVIEW

# John McCarthy

Operations Manager | Southern California

**19** YEARS OF EXPERIENCE

## BIO

John has been a risk-management professional with operational planning, management, and oversight experience since 2003. Previous experience includes U.S. special operations programs, and regular and direct involvement in strategic, operational, and crisis-response coordination between U.S. government departments and agencies and U.S. foreign partners. John joined Bayview in 2018, and utilizing his previous experiences, he was quickly promoted to Operations Manager of the Southern California region. He is responsible for the development, application, and sustainability of best production methods for the Operations Department. He is committed to continuous improvement and ensures that all contractual and/or corporate policies and guidelines are followed.

## CERTIFICATIONS/TRAINING

- OSHA 30
- 40hr AHERA Asbestos Supervisor Training
- Lead Supervisor

## CONTACT INFO


(213) 419-5431
(213) 419-5439
jmccarthy@bayviewservices.com


## LOCATIONS

Southern California

## BAYVIEW DIVISIONS

BAYVIEW DEMOLITION

BAYVIEW ENVIRONMENTAL

BAYVIEW

# Marvin J. Henderson

President

**43** YEARS OF EXPERIENCE

## BIO

As one of the founding members of Bayview, Marvin has over 40 years of experience in the demolition and abatement industry. He started his construction experience as a union carpenter installing specialty asbestos products. Prior to the formation of Bayview, Marvin was one of the Chief Estimators and Vice President of a publicly traded environmental company.

Marvin's initial position in Bayview was to form and develop the sales and estimating team. Now as President of Bayview, he continues to guide the company to be one of the leading demolition, insulation, and hazardous material abatement contractors in California.

## CERTIFICATIONS/TRAINING

- Qualifying individual for the California State Contractors license for Bayview Demolition Services, Inc. License #764068

**Safety = success. The cleaner and safer the job site, meaning our people are on task and organized, the fewer injuries we experience. It's that simple. And the project comes out more successfully: on time, on budget. This all makes the clients happier.**

## CONTACT INFO


(213) 419-5431
(213) 419-5439
mhenderson@bayviewservices.com


## LOCATIONS

- Southern California
- Northern California

## BAYVIEW DIVISIONS

BAYVIEW DEMOLITION

BAYVIEW ENVIRONMENTAL

BAYVIEW INDUSTRIAL

BAYVIEW

# Kyle VandenBos

Marketing Associate



## BIO

Kyle started his career in construction over a decade ago, learning the industry with his family-owned business. Starting in the field as a laborer, he has progressed through the ranks and now supports our Southern California Division's Business Development and Marketing efforts. He brings his years of knowledge and acute eye for detail to every job as well as a stringent safety protocol. He recognizes the importance of long-term relationship building in the industry and helps ensure that superior customer service is provided across the board.

**10** YEARS OF EXPERIENCE

## CONTACT INFO

562-665-3367
kvandenbos@bayviewservices.com

## LOCATIONS

Southern California

## BAYVIEW DIVISIONS

BAYVIEW DEMOLITION

BAYVIEW ENVIRONMENTAL

**Thank you guys for getting a crew ready to go on such short notice. Demo went smoothly!! Also, I can't speak enough about Miguel the foreman, he thought of everything from setting up plastic around the mock-ups to bringing a mop to wipe the floor down when done. The crew was incredible and super hard-working, these guys meant business.**

Jose Vega | Project Manager
Whiting-Turner

**"Bayview Environmental recently completed the abatement project for Nibbi Brothers at the 2 North Point office building retrofit and TI. The abatement work was completed ahead of schedule and with full conformance with all the specified regulations. I wouldn't hesitate to bring Bayview back for our next abatement job."**

Spencer Sayles | Project Manager
Nibbi Brothers General Contractors

Learn more about us and our success stories online at:
**bayviewsvcdev.wpengine.com**

**DEMOLITION**

**ENVIRONMENTAL**

**INDUSTRIAL**

BAYVIEW

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