

**Let Us
Handle It**

DECEMBER 7, 2021

PREPARED BY

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PREPARED FOR

Francisco Felix
Project Manager
Skanska

REGARDING

SoCal Expansion
Bayview Services Inc.
Demolition | Environmental |
Industrial

MESSAGE

Founded over 25 years ago, Bayview Services Inc., prides itself on providing turnkey services to our Trade Partners in Environmental Remediation, Specialty Demolition, and most recently Industrial Services. While Bayview is new to Southern California, we have built a lasting partnership with Skanska over the last several years in Northern California and seek to expand that partnership with your team in the Southern California area.

Please consider Bayview when bidding your next Southern California Project. If any pre-qualification information is needed to add us to your bidder's list, please contact me directly.

| | | |
|---------------------------|--|-----------|
| Relevant Divisions | Bayview Demolition | 03 |
| | Bayview Environmental | 04 |
| Projects | 657, 667 Mission Street | 05 |
| | San Francisco, CA | |
| | Carson Library | 06 |
| | 151 E. Carson Street | |
| | College View School | 07 |
| | Huntington Beach, CA | |
| Resumes | Etiwanda Generating Station | 08 |
| | 8996 Etiwanda Avenue, Rancho Cucamonga | |
| | Pier 70 Building 12 | 09 |
| | San Francisco, CA | |
| | USD Camino & Founders Hall | 10 |
| | San Diego | |
| | Austin Viramontes | 11 |
| | Director of Sales & Estimating | |
| | John McCarthy | 12 |
| | Operations Manager Southern California | |
| | Marvin J. Henderson | 13 |
| | President | |
| | Kyle VandenBos | 14 |
| | Marketing Associate | |
| | Testimonials | 15 |

Let Us Break It Down

Bayview Demolition provides interior and exterior demolition services – satisfying stringent performance requirements. We will meet your demolition needs with strong management controls, financial security, large bonding capacities, and a history of proven successful field operations, in compliance with all government regulations.

AREAS OF EXPERTISE

Interior Demolition

- > Concrete Demolition
- > Electrical Demolition
- > Make-Ready Demolition
- > Mechanical Equipment Demolition
- > Plumbing Demolition
- > Tenant Improvement

Specialty Demolition

- > Atrium Opening
- > Large Mechanical Systems Demolition
- > Mezzanine
- > Seismic Retrofit Demolition
- > Structural Retrofit Demolition
- > Structural Steel Demolition
- > Surface Preparation Demolition

Exterior Demolition

- > Concrete Demolition
- > Roofing & Equipment Demolition
- > Siding Removal
- > Site-Work Demolition
- > Window Demolition

Saw-Cutting

- > Coring
- > Elevator/Shaft/Stairwell Opening Demolition
- > Slab Demolition
- > Window/Wall Openings

SALES CONTACTS



Austin Viramontes
Director of Sales & Estimating

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Marvin J. Henderson
President

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"There's more to demolition than just tearing things apart. We understand the technical aspects involved in the process based on our extensive experience, and look to mitigate potential exposures proactively. Every demolition job involves problem solving, and we take great pride in our ability to complete multifaceted projects in a safe and efficient manner."

Austin Viramontes, Director of Sales & Estimating
Bayview Demolition

Let Us Take the Risks

Bayview Environmental provides hazardous-material remediation services — from immediate-response scenarios to large-scale projects. Staff are trained and certified to execute all phases of state-of-the-art programs for maximum safety and efficiency. We are on-call, day and night, to quickly handle any critical questions or needs.

AREAS OF EXPERTISE

Facility Remediation Services

- > Asbestos Remediation
- > Lead Remediation
- > Polychlorinated Biphenyl ("PCB") Remediation
- > Removal and Disposal of Contaminated Soils
- > Underground Storage Tank Removal

Environmental Services

- > Emergency Response Services
- > Mechanical Filtration Decontamination
- > Negative Pressure Enclosure Systems
- > Shrink-Wrapping Services
- > Surface Removal Abrasive Blasting

Biohazard Remediation Services

- > Bird Excrement Removal
- > Lab Closures
- > Mold Remediation
- > Rodent Excrement Removal

SALES CONTACTS



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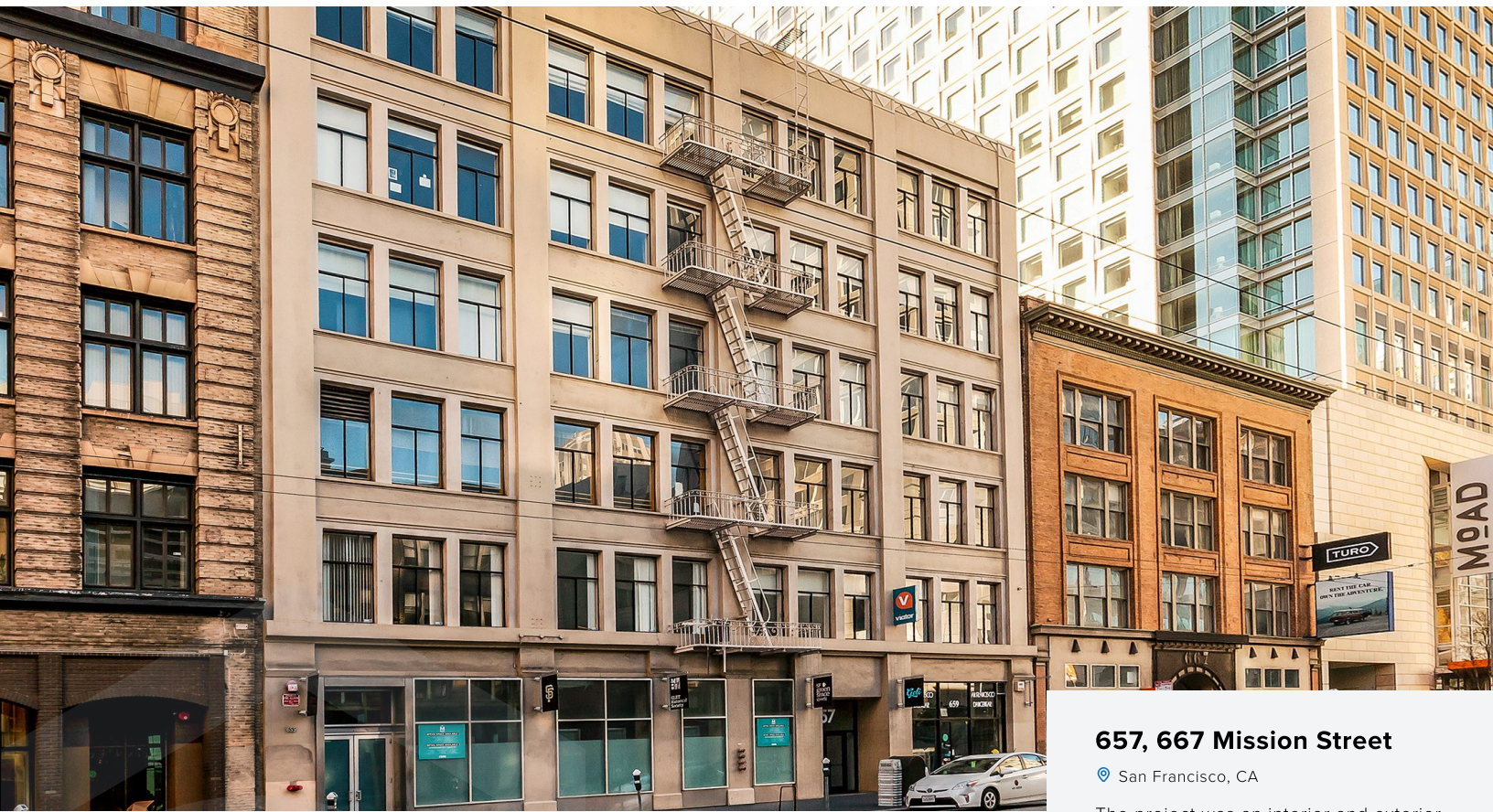
Marvin J. Henderson
President

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I believe that Bayview is the most capable and reliable contractor in the industry. We are able to handle the wide array of environmental challenges that occur during construction and demolition projects. Our unique ability to remediate whatever comes up sets us apart.

Peter Warren, Director of Operations
Bayview Environmental



PROJECT SUMMARY

The project was performed primarily by Demo Masters (now Bayview Demolition), assisted by Bayview Environmental. The project included interior soft demolition, interior slab demolition, demolition of certain existing stairs and elevators, and the cutting of new slab and floor openings. In addition, the project required the removal of exterior windows, storefronts, facades, and roof-top equipment demolition. There were areas of the project that were abated of certain hazardous materials to support the demolition scope. The project also required the salvage and recycling of components in order to meet the project's LEED requirements.

INDUSTRY

- Commercial
- ↳ Office Buildings & Tenant Interiors

DIVISIONS

- Demolition
- Environmental

657, 667 Mission Street

📍 San Francisco, CA

The project was an interior and exterior demolition LEED project of San Francisco buildings.

CLIENT/OWNER

Align Real Estate & Vanke Holdings USA

GENERAL CONTRACTOR

Skyline Construction

DURATION

24 Months

COMPLETION DATE

April 2020

CONTRACT VALUE

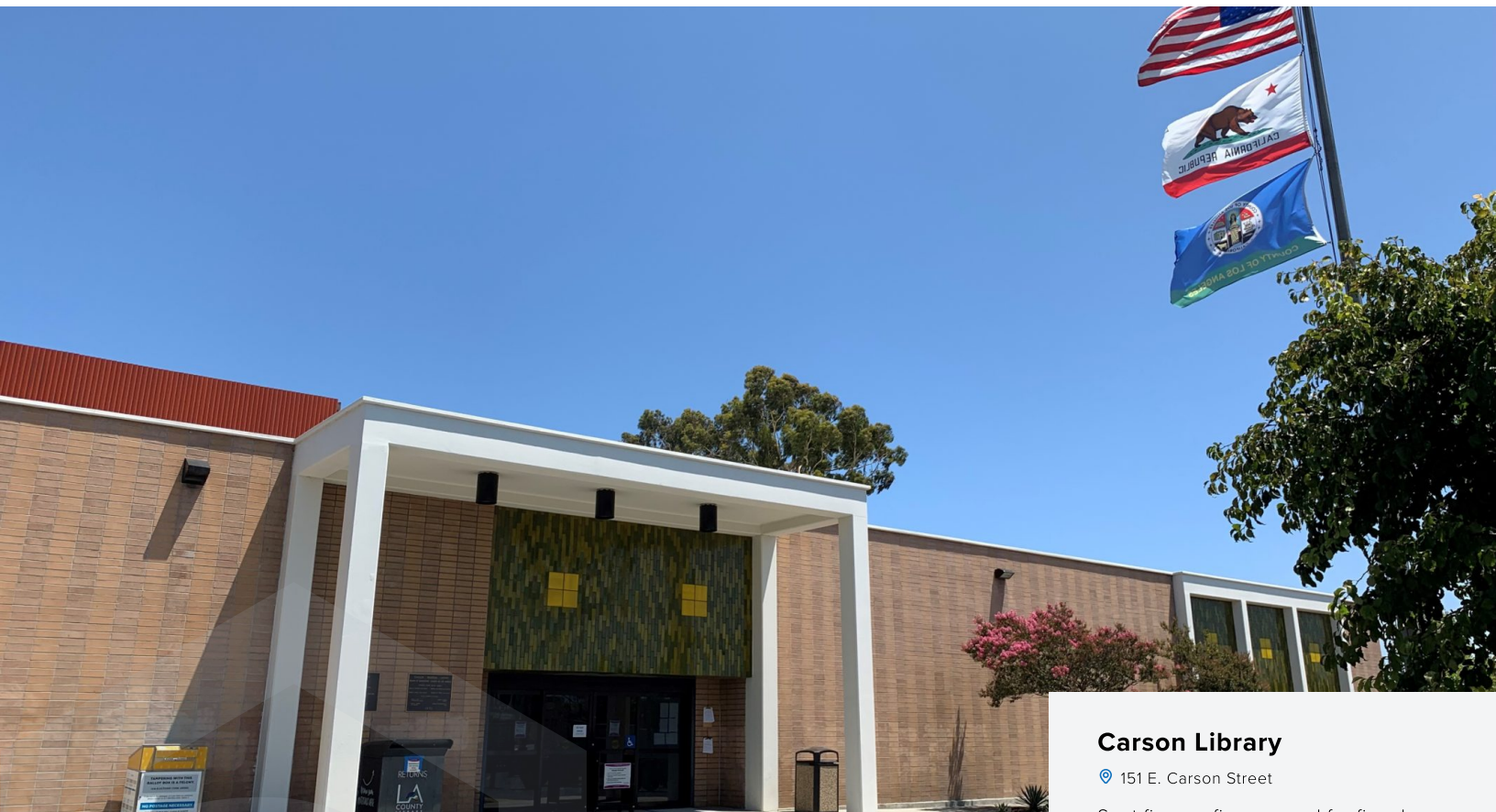
\$4,146,000

PROJECT SIZE

120,000 Sqft

CREW SIZE

30 workers



PROJECT SUMMARY

Bayview Environmental was contracted to perform the abatement of fireproofing for the fire alarm replacement project located at Carson Library. The existing building has two floors, 1st floor is approximately 30,000 SF and a partial 2nd floor mechanical room. The Environmental team was contracted to perform the abatement of approximately 1,050 spots located throughout the 1st floor on overhead steel beams and ceiling deck areas. Challenges include working in an occupied building, phasing and coordination of work to ensure minimal disruption to working staff and providing protection over all existing fixed furniture and shelves to prevent any damage during abatement.

INDUSTRY

- Commercial
- ↳ Government

DIVISIONS

- Environmental

Carson Library

📍 151 E. Carson Street

Spot fireproofing removal for fire alarm replacement

CLIENT/OWNER

County of Los Angeles

GENERAL CONTRACTOR

Exbon Development, Inc

DURATION

4 Months

COMPLETION DATE

January 2022

CONTRACT VALUE

\$340,000

PROJECT SIZE

30,000 Sqft

CREW SIZE

6

* Project Code: 21109A



PROJECT SUMMARY

The interior abatement and demolition of construction materials took place in multiple classroom buildings, and required the coordination of subcontractors, who worked around multiple trades, for exterior hardscape demolition. The project involved the abatement and demolition of interior ceilings, walls, and flooring throughout.

INDUSTRY

- Commercial
- ↳ Government

DIVISIONS

- Demolition
- Environmental

College View School

📍 Huntington Beach, CA

Three-phase project that included site work, environmental remediation, and selective demolition of five separate classroom buildings.

CLIENT/OWNER

Ocean View School District

GENERAL CONTRACTOR

Ocean View School District

DURATION

12 Months

COMPLETION DATE

July 2020

CONTRACT VALUE

\$646,728

PROJECT SIZE

30,000 Sqft

CREW SIZE

25 workers

* Project Code: 19071A



PROJECT SUMMARY

Bayview Environmental Services is currently performing asbestos remediation for the decommissioning of the 640-megawatt electric power generating station composed of four conventional natural gas-fired electric steam generating units. (Units 1 through 4) Unit 5 is a peaking natural gas-fired simple-cycle combustion turbine generation unit. Units 1, 2, and 5 were retired in 2003 and Units 3 and 4 in 2016. The project also includes an administration/office building, maintenance shop/storage buildings, chemical building, fire hose shacks and main control rooms located within Units 3 and 4. Our scope of work covers removing thousands of feet of TSI piping, boiler insulation and fire bricks throughout the Units as well as removing an abundance of transite siding and piping located all over the site. This specific project requires a large work force and access to some of the areas is extremely limited. Our highly trained personnel will be working off scaffolding that spans nearly 135 feet high with confined space along with all the surrounding elements that presents a challenge that few companies in our industry can execute. Our Southern California branch is pleased to be selected as the contractor for this project as it encompasses many technical challenges involved with our trade.

INDUSTRY

Industrial
↳ Power: Fossil Fuels

DIVISIONS

› Environmental
› Industrial

Etiwanda Generating Station

📍 8996 Etiwanda Avenue, Rancho Cucamonga

Asbestos remediation for the decommissioning of the 640-megawatt electric power generating station.

CLIENT/OWNER

Environmental Resource Management (ERM)

GENERAL CONTRACTOR

Silverado Contractors, Inc.

DURATION

10 Months

COMPLETION DATE

May 2022

CONTRACT VALUE

\$4,600,000

CREW SIZE

40

* Project Code: 213173



PROJECT SUMMARY

The Pier 70 Building 12 project consists of asbestos and lead abatement, MEP and selective demo within a historical building. This project began with the decontamination of the entire building to allow access to other trades. The lead abatement scope consisted of removal of approximately 30,000 sq.ft. of paint on the columns, while the ACM removal process was of approximately 58,000 sq. ft. of roofing material. The MEP and structural demolition was approximately 30,000 sq.ft. This project included stringent requirements for local hiring and local business involvement. The current Bayview Environmental contract is valued at over \$ 3,200,000.

INDUSTRY

- Commercial
- ↳ Multi-Unit Residential
- ↳ Office Buildings & Tenant Interiors

DIVISIONS

- Demolition
- Environmental

Pier 70 Building 12

📍 San Francisco, CA

The Pier 70 Building 12 project consists of asbestos and lead abatement, MEP and selective demolition

CLIENT/OWNER

Brookfield Properties Development

GENERAL CONTRACTOR

Plant Construction

DURATION

6 Months

COMPLETION DATE

June 2020

CONTRACT VALUE

\$ 2,000,000

PROJECT SIZE

58,000 Sqft

CREW SIZE

50

* Project Code: 19348



PROJECT SUMMARY

This project took place on an active campus within two historic buildings at the University of San Diego. Bayview performed the abatement of all asbestos and lead containing materials, as well as the interior and exterior soft and hard demolition. There were many challenges that the project team had to navigate, in addition the sequencing, fast paced schedule, and continuous concurrent work areas/containments, this project began in the early stages of the pandemic, nonetheless it was another successful project.

INDUSTRY

- Commercial
- ↳ Educational & Institutional

DIVISIONS

- > Demolition
- > Environmental

USD Camino & Founders Hall

📍 San Diego

CLIENT/OWNER

University of San Diego

GENERAL CONTRACTOR

Rudolf & Sletten

DURATION

10 Months

COMPLETION DATE

April 2021

CONTRACT VALUE

\$3,568,142.00

PROJECT SIZE

300,000 Sqft

CREW SIZE

35

* Project Code: 20058A

Austin Viramontes

Director of Sales & Estimating

BIO

Austin is a veteran of the United States Air Force with 17 years of high-risk mitigation/operations experience derived from a combination of active duty military service, civil service, and Department of Defense / inter-agency contracting. He earned a Bachelor of Science degree in Business/Small Business and Entrepreneurship from the University of Phoenix in 2013. Austin is responsible for the development, application, and sustainability of best production methods for the Sales and Estimating Departments. He is committed to continuous improvement and ensures that all contractual and/or corporate policies and guidelines are followed.



There's more to demolition than just tearing things apart. We understand the technical aspects involved in the process based on our extensive experience, and look to mitigate potential exposures proactively. Every demolition job involves problem solving, and we take great pride in our ability to complete multifaceted projects in a safe and efficient manner.



19

YEARS OF EXPERIENCE

CONTACT INFO

☎ (510) 562-6181
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✉ aviramontes@bayviewservices.com

LOCATIONS

📍 Northern California
📍 Southern California

BAYVIEW DIVISIONS



John McCarthy

Operations Manager | Southern California

BIO

John has been a risk-management professional with operational planning, management, and oversight experience since 2003. Previous experience includes U.S. special operations programs, and regular and direct involvement in strategic, operational, and crisis-response coordination between U.S. government departments and agencies and U.S. foreign partners. John joined Bayview in 2018, and utilizing his previous experiences, he was quickly promoted to Operations Manager of the Southern California region. He is responsible for the development, application, and sustainability of best production methods for the Operations Department. He is committed to continuous improvement and ensures that all contractual and/or corporate policies and guidelines are followed.

CERTIFICATIONS/TRAINING

- > OSHA 30
- > 40hr AHERA Asbestos Supervisor Training
- > Lead Supervisor



18

YEARS OF EXPERIENCE

CONTACT INFO

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LOCATIONS

- 📍 Southern California

BAYVIEW DIVISIONS



Marvin J. Henderson

President

BIO

As one of the founding members of Bayview, Marvin has over 40 years of experience in the demolition and abatement industry. He started his construction experience as a union carpenter installing specialty asbestos products. Prior to the formation of Bayview, Marvin was one of the Chief Estimators and Vice President of a publicly traded environmental company.

Marvin's initial position in Bayview was to form and develop the sales and estimating team. Now as President of Bayview, he continues to guide the company to be one of the leading demolition, insulation, and hazardous material abatement contractors in California.

CERTIFICATIONS/TRAINING

- > Qualifying individual for the California State Contractors license for Bayview Demolition Services, Inc. License #764068



Safety = success. The cleaner and safer the job site, meaning our people are on task and organized, the fewer injuries we experience. It's that simple. And the project comes out more successfully: on time, on budget. This all makes the clients happier.



42

YEARS OF EXPERIENCE

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LOCATIONS

- 📍 Southern California
- 📍 Northern California

BAYVIEW DIVISIONS



Kyle VandenBos

Marketing Associate

BIO

Kyle started his career in construction over a decade ago, learning the industry with his family-owned business. Starting in the field as a laborer, he has progressed through the ranks and now supports our Southern California Division's Business Development and Marketing efforts. He brings his years of knowledge and acute eye for detail to every job as well as a stringent safety protocol. He recognizes the importance of long-term relationship building in the industry and helps ensure that superior customer service is provided across the board.



10

YEARS OF EXPERIENCE

CONTACT INFO

📞 562-665-3367

✉ kvandenbos@bayviewservices.com

LOCATIONS

📍 Southern California

BAYVIEW DIVISIONS





Thank you guys for getting a crew ready to go on such short notice. Demo went smoothly!! Also, I can't speak enough about Miguel the foreman, he thought of everything from setting up plastic around the mock-ups to bringing a mop to wipe the floor down when done. The crew was incredible and super hard-working, these guys meant business.

Jose Vega | Project Manager
Whiting-Turner



"Bayview Environmental recently completed the abatement project for Nibbi Brothers at the 2 North Point office building retrofit and TI. The abatement work was completed ahead of schedule and with full conformance with all the specified regulations. I wouldn't hesitate to bring Bayview back for our next abatement job."

Spencer Sayles | Project Manager
Nibbi Brothers General Contractors





Learn more about us and our
success stories online at:
bayviewsvcdev.wpengine.com

DEMOLITION

ENVIRONMENTAL

INDUSTRIAL



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