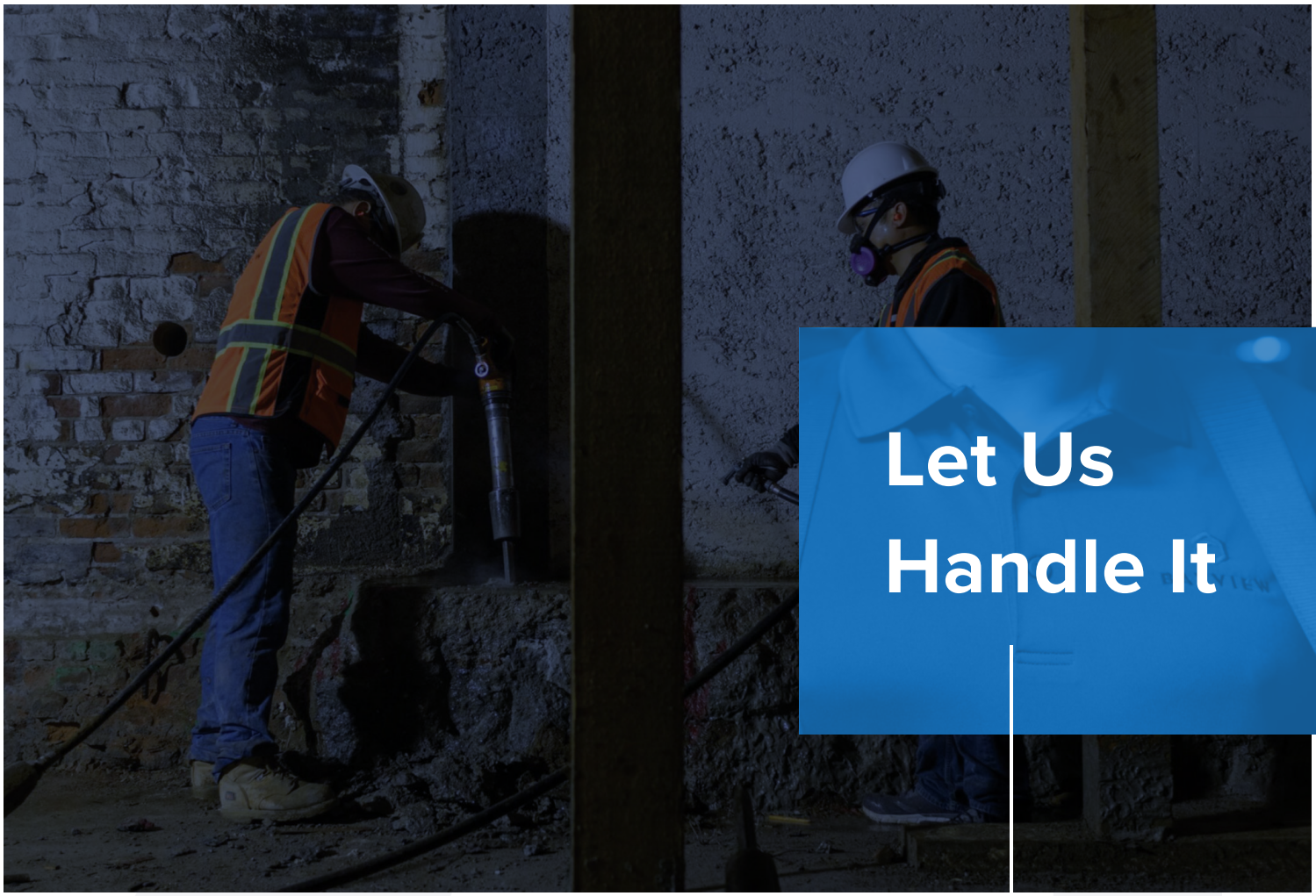
BAYVIEW



Let Us Handle It

JULY 12, 2021

PREPARED BY

Austin Viramontes
Director of Sales and Estimating
510-363-7146
aviramontes@bayviewservices.com

Kyle VandenBos
Marketing Associate
562-665-3367
kvandenbos@bayviewservices.com

PREPARED FOR

Eric Scheidlinger
DPR Construction

REGARDING

SoCal Expansion
Bayview Services Inc.
Demolition | Environmental | Industrial

MESSAGE

Founded over 25 years ago, Bayview Services Inc., prides itself on providing turnkey services to our Trade Partners in Environmental Remediation, Specialty Demolition, and most recently Industrial Services. While Bayview is new to Southern California, we have built a lasting partnership with DPR over the last several years in Northern California and seek to expand that partnership with your team in the Southern California area.

Please consider Bayview when bidding your next Southern California Project. If any pre-qualification information is needed to add us to your bidder's list, please contact me directly.

Relevant Divisions

Bayview Demolition 03

Bayview Environmental 04

Projects

Novartis Campus 05
Emeryville, CA

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Director of Sales & Estimating

John McCarthy 07
Operations Manager | Southern California

Marvin J. Henderson 08
President

Kyle VandenBos 09
Marketing Associate

Testimonials 10

BAYVIEW
DEMOLITION

Let Us Break It Down

Bayview Demolition provides interior and exterior demolition services – satisfying stringent performance requirements. We will meet your demolition needs with strong management controls, financial security, large bonding capacities, and a history of proven successful field operations, in compliance with all government regulations.

AREAS OF EXPERTISE

Interior Demolition

- Concrete Demolition
- Electrical Demolition
- Make-Ready Demolition
- Mechanical Equipment Demolition
- Plumbing Demolition
- Tenant Improvement

Exterior Demolition

- Concrete Demolition
- Roofing & Equipment Demolition
- Siding Removal
- Site-Work Demolition
- Window Demolition

Specialty Demolition

- Atrium Opening
- Large Mechanical Systems Demolition
- Mezzanine
- Seismic Retrofit Demolition
- Structural Retrofit Demolition
- Structural Steel Demolition
- Surface Preparation Demolition

Saw-Cutting

- Coring
- Elevator/Shaft/Stairwell Opening Demolition
- Slab Demolition
- Window/Wall Openings

SALES CONTACTS

Austin Viramontes
Director of Sales & Estimating

(510) 562-6181
(510) 562-6182
aviramontes@bayviewservices.com

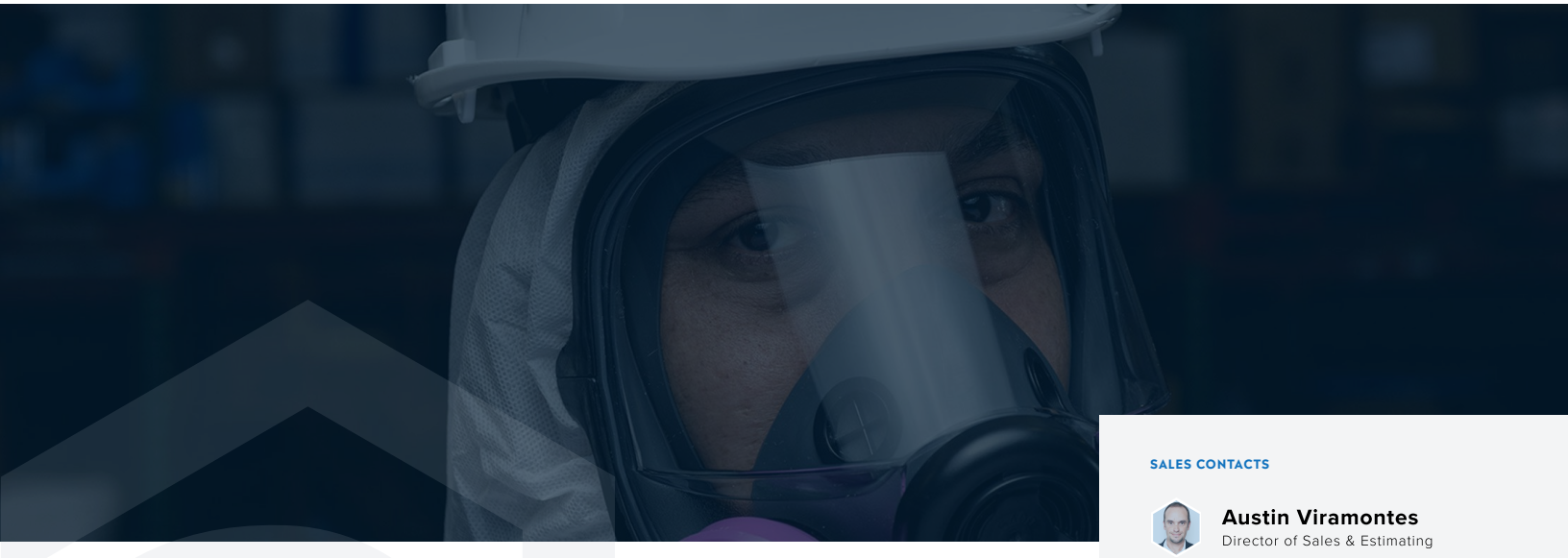
Marvin J. Henderson
President

(213) 419-5431
(213) 419-5439
mhenderson@bayviewservices.com

"There's more to demolition than just tearing things apart. We understand the technical aspects involved in the process based on our extensive experience, and look to mitigate potential exposures proactively. Every demolition job involves problem solving, and we take great pride in our ability to complete multifaceted projects in a safe and efficient manner."

Austin Viramontes, Director of Sales & Estimating
Bayview Demolition

BAYVIEW
ENVIRONMENTAL



Let Us Take the Risks

Bayview Environmental provides hazardous-material remediation services — from immediate-response scenarios to large-scale projects. Staff are trained and certified to execute all phases of state-of-the-art programs for maximum safety and efficiency. We are on-call, day and night, to quickly handle any critical questions or needs.

AREAS OF EXPERTISE

Facility Remediation Services

- Asbestos Remediation
- Lead Remediation
- Polychlorinated Biphenyl (“PCB”) Remediation
- Removal and Disposal of Contaminated Soils
- Underground Storage Tank Removal

Biohazard Remediation Services

- Bird Excrement Removal
- Lab Closures
- Mold Remediation
- Rodent Excrement Removal

Environmental Services

- Emergency Response Services
- Mechanical Filtration Decontamination
- Negative Pressure Enclosure Systems
- Shrink-Wrapping Services
- Surface Removal Abrasive Blasting

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President

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mhenderson@bayviewservices.com

I believe that Bayview is the most capable and reliable contractor in the industry. We are able to handle the wide array of environmental challenges that occur during construction and demolition projects. Our unique ability to remediate whatever comes up sets us apart.

Peter Warren, Director of Operations
Bayview Environmental

BAYVIEW

Novartis Campus

Emeryville, CA

This project required the interior demolition and removal of exterior machinery at a manufacturing facility.

CLIENT/OWNER
Novartis Corporation

GENERAL CONTRACTOR
DPR Construction

DURATION
4 Months

COMPLETION DATE
February 2014

CONTRACT VALUE
$1,257,000

PROJECT SIZE
60,000 Sqft

CREW SIZE
35 workers

PROJECT SUMMARY

This project at a manufacturing facility consisted of the removal of interior finishes and manufacturing equipment, as well as of mechanical, electrical, and plumbing systems, plus concrete cutting, and concrete demolition throughout the entire building. In addition, we removed exterior manufacturing machinery and its support systems. The project required the salvaging and hoisting of machinery from different floors of the building and the exterior.

INDUSTRY

Commercial
↳ Pharmaceutical

DIVISIONS

› Demolition

*** Project Code:** 13706

BAYVIEW

Austin Viramontes

Director of Sales & Estimating

19 YEARS OF EXPERIENCE

BIO

Austin is a veteran of the United States Air Force with 17 years of high-risk mitigation/operations experience derived from a combination of active duty military service, civil service, and Department of Defense / inter-agency contracting. He earned a Bachelor of Science degree in Business/Small Business and Entrepreneurship from the University of Phoenix in 2013. Austin is responsible for the development, application, and sustainability of best production methods for the Sales and Estimating Departments. He is committed to continuous improvement and ensures that all contractual and/or corporate policies and guidelines are followed.

There's more to demolition than just tearing things apart. We understand the technical aspects involved in the process based on our extensive experience, and look to mitigate potential exposures proactively. Every demolition job involves problem solving, and we take great pride in our ability to complete multifaceted projects in a safe and efficient manner.

CONTACT INFO

(510) 562-6181
(510) 562-6182
aviramontes@bayviewservices.com

LOCATIONS

Northern California
Southern California

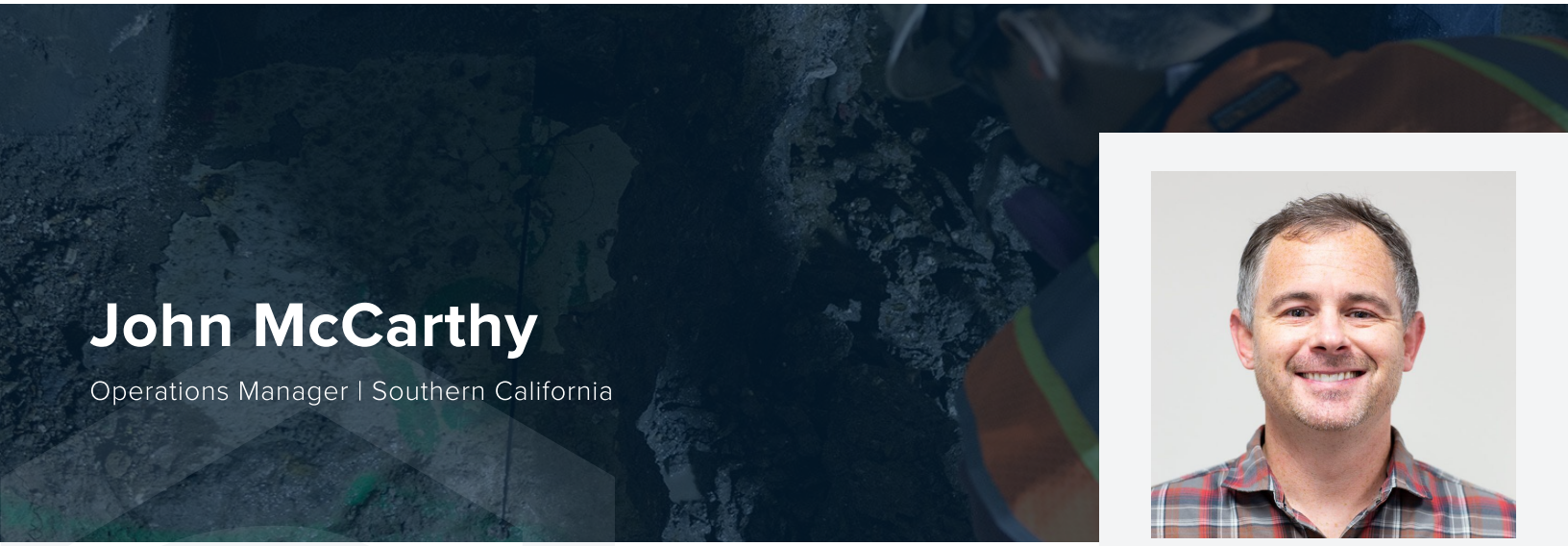
BAYVIEW DIVISIONS

BAYVIEW DEMOLITION

BAYVIEW ENVIRONMENTAL

BAYVIEW INDUSTRIAL

BAYVIEW



John McCarthy

Operations Manager | Southern California

18 YEARS OF EXPERIENCE

BIO

John has been a risk-management professional with operational planning, management, and oversight experience since 2003. Previous experience includes U.S. special operations programs, and regular and direct involvement in strategic, operational, and crisis-response coordination between U.S. government departments and agencies and U.S. foreign partners. John joined Bayview in 2018, and utilizing his previous experiences, he was quickly promoted to Operations Manager of the Southern California region. He is responsible for the development, application, and sustainability of best production methods for the Operations Department. He is committed to continuous improvement and ensures that all contractual and/or corporate policies and guidelines are followed.

CERTIFICATIONS/TRAINING

- OSHA 30
- 40hr AHERA Asbestos Supervisor Training
- Lead Supervisor

CONTACT INFO

(213) 419-5431
(213) 419-5439
jmccarthy@bayviewservices.com

LOCATIONS

Southern California

BAYVIEW DIVISIONS

BAYVIEW DEMOLITION

BAYVIEW ENVIRONMENTAL

Marvin J. Henderson

President

BIO

As one of the founding members of Bayview, Marvin has over 40 years of experience in the demolition and abatement industry. He started his construction experience as a union carpenter installing specialty asbestos products. Prior to the formation of Bayview, Marvin was one of the Chief Estimators and Vice President of a publicly traded environmental company.

Marvin's initial position in Bayview was to form and develop the sales and estimating team. Now as President of Bayview, he continues to guide the company to be one of the leading demolition, insulation, and hazardous material abatement contractors in California.

CERTIFICATIONS/TRAINING

- Qualifying individual for the California State Contractors license for Bayview Demolition Services, Inc. License #764068

> **Safety = success. The cleaner and safer the job site, meaning our people are on task and organized, the fewer injuries we experience. It's that simple. And the project comes out more successfully: on time, on budget. This all makes the clients happier.**

42 YEARS OF EXPERIENCE

CONTACT INFO

(213) 419-5431
(213) 419-5439
mhenderson@bayviewservices.com

LOCATIONS

- Southern California
- Northern California

BAYVIEW DIVISIONS

BAYVIEW DEMOLITION

BAYVIEW ENVIRONMENTAL

BAYVIEW INDUSTRIAL

Kyle VandenBos

Marketing Associate

BIO

Kyle started his career in construction over a decade ago, learning the industry with his family-owned business. Starting in the field as a laborer, he has progressed through the ranks and now supports our Southern California Division's Business Development and Marketing efforts. He brings his years of knowledge and acute eye for detail to every job as well as a stringent safety protocol. He recognizes the importance of long-term relationship building in the industry and helps ensure that superior customer service is provided across the board.

10 YEARS OF EXPERIENCE

CONTACT INFO

562-665-3367
kvandenbos@bayviewservices.com

LOCATIONS

Southern California

BAYVIEW DIVISIONS

BAYVIEW DEMOLITION

BAYVIEW ENVIRONMENTAL

Thank you guys for getting a crew ready to go on such short notice. Demo went smoothly!! Also, I can't speak enough about Miguel the foreman, he thought of everything from setting up plastic around the mock-ups to bringing a mop to wipe the floor down when done. The crew was incredible and super hard-working, these guys meant business.

Jose Vega | Project Manager
Whiting-Turner

"Bayview Demolition continues to exceed Level 10 Construction's expectations while performing interior demo across 220,000 sq. ft. The first phase of demo started in June 2019 and BDS has performed over 20,000 hours without a lost-time injury. The work is taking place in an occupied building and debris is off hauled along Market Street in one of San Francisco's busiest tourist destinations."

Jeremy McGee | Senior Superintendent
Level 10 Construction

Learn more about us and our success stories online at:
bayviewsvcdev.wpengine.com

DEMOLITION

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