

DECEMBER 7, 2021

#### PREPARED BY

## **Austin Viramontes**

Director of Sales and Estimating 510-363-7146 aviramontes@bayviewservices.com

## Kyle VandenBos

Marketing Associate 562-665-3367 kvandenbos@bavviewservices.com

# PREPARED FOR

Daniel Haas Project Director Skanska

# REGARDING

SoCal Expansion Bayview Services Inc. Demolition | Environmental | Industrial

#### MESSAGE

Founded over 25 years ago, Bayview Services Inc., prides itself on providing turnkey services to our Trade Partners in Environmental Remediation, Specialty Demolition, and most recently Industrial Services. While Bayview is new to Southern California, we have built a lasting partnership with Skanska over the last several years in Northern California and seek to expand that partnership with your team in the Southern California area.

Please consider Bayview when bidding your next Southern California Project. If any pre-qualification information is needed to add us to your bidder's list, please contact me directly.

15



03
0
0
0
0
o
0
1
1
1
-
1
1
1.

Demolition | Environmental | Industrial

Testimonials





# Let Us Break It Down

Bayview Demolition provides interior and exterior demolition services – satisfying stringent performance requirements. We will meet your demolition needs with strong management controls, financial security, large bonding capacities, and a history of proven successful field operations, in compliance with all government regulations.

### AREAS OF EXPERTISE

# Interior Demolition

- > Concrete Demolition
- > Electrical Demolition
- Make-Ready Demolition
- Mechanical Equipment Demolition
- Plumbing Demolition
- Tenant Improvement

# **Specialty Demolition**

- > Atrium Opening
- > Large Mechanical Systems Demolition
- Mezzanine
- Seismic Retrofit Demolition
- Structural Retrofit Demolition
- Structural Steel Demolition
- > Surface Preparation Demolition

# **Exterior Demolition**

- > Concrete Demolition
- > Roofing & Equipment Demolition
- > Siding Removal
- > Site-Work Demolition
- Window Demolition

# Saw-Cutting

- > Elevator/Shaft/Stairwell Opening Demolition
- > Slab Demolition
- > Window/Wall Openings



- (510) 562-6181
- **Ⅲ** (510) 562-6182
- ☑ aviramontes@bayviewservices.com



# Marvin J. Henderson

President

- (213) 419-5431
- (213) 419-5439



"There's more to demolition than just tearing things apart. We understand the technical aspects involved in the process based on our extensive experience, and look to mitigate potential exposures proactively. Every demolition job involves problem solving, and we take great pride in our ability to complete multifaceted projects in a safe and efficient manner."

Austin Viramontes, Director of Sales & Estimating Bavview Demolition





# Let Us Take the Risks

Bayview Environmental provides hazardous-material remediation services — from immediate-response scenarios to large-scale projects. Staff are trained and certified to execute all phases of state-of-the-art programs for maximum safety and efficiency. We are on-call, day and night, to quickly handle any critical questions or needs.

#### AREAS OF EXPERTISE

# **Facility Remediation Services**

- > Asbestos Remediation
- Lead Remediation
- Polychlorinated Biphenyl ("PCB") Remediation
- Removal and Disposal of Contaminated Soils
- > Underground Storage Tank Removal

## **Environmental Services**

- > Emergency Response Services
- > Mechanical Filtration Decontamination
- > Negative Pressure Enclosure Systems
- Shrink-Wrapping Services
- > Surface Removal Abrasive Blasting

#### **Biohazard Remediation Services**

- > Bird Excrement Removal
- > Lab Closures
- > Mold Remediation
- > Rodent Excrement Removal



**Austin Viramontes** 

(510) 562-6181

**Ⅲ** (510) 562-6182

☑ aviramontes@bayviewservices.com



Marvin J. Henderson President

(213) 419-5431

(213) 419-5439



I believe that Bayview is the most capable and reliable contractor in the industry. We are able to handle the wide array of environmental challenges that occur during construction and demolition projects. Our unique ability to remediate whatever comes up sets us apart.

Peter Warren, Director of Operations Bayview Environmental





The project was performed primarily by Demo Masters (now Bayview Demolition), assisted by Bayview Environmental. The project included interior soft demolition, interior slab demolition, demolition of certain existing stairs and elevators, and the cutting of new slab and floor openings. In addition, the project required the removal of exterior windows, storefronts, facades, and roof-top equipment demolition. There were areas of the project that were abated of certain hazardous materials to support the demolition scope. The project also required the salvage and recycling of components in order to meet the project's LEED requirements.

#### **INDUSTRY**

### Commercial

→ Office Buildings & Tenant Interiors

#### **DIVISIONS**

- > Demolition
- > Environmental

The project was an interior and exterior demolition LEED project of San Francisco buildings.

#### CLIENT/OWNER

Align Real Estate & Vanke Holdings USA

# GENERAL CONTRACTOR

Skyline Construction

# DURATION

24 Months

# COMPLETION DATE

April 2020

# **CONTRACT VALUE** \$4,146,000

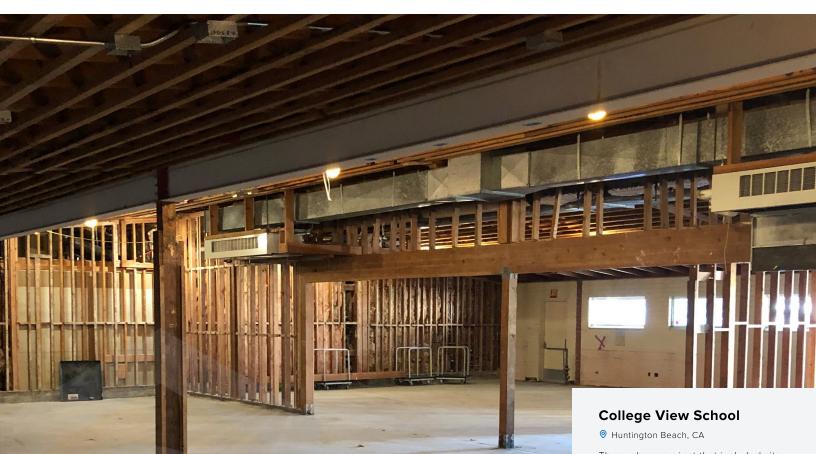
PROJECT SIZE

# 120,000 Sqft

**CREW SIZE**30 workers

<sup>\*</sup> Project Code: 18617





The interior abatement and demolition of construction materials took place in multiple classroom buildings, and required the coordination of subcontractors, who worked around multiple trades, for exterior hardscape demolition. The project involved the abatement and demolition of interior ceilings, walls, and flooring throughout.

# INDUSTRY

Commercial

→ Government

# DIVISIONS

- > Demolition
- > Environmental

Three-phase project that included site work, environmental remediation, and selective demolition of five separate classroom buildings.

# CLIENT/OWNER

Ocean View School District

#### GENERAL CONTRACTOR

Ocean View School District

#### DURATION

12 Months

#### COMPLETION DATE

July 2020

#### CONTRACT VALUE \$646,728

# PROJECT SIZE

30,000 Sqft

# CREW SIZE

25 workers

<sup>\*</sup> Project Code: 19071A





Bayview Environmental Services is currently performing asbestos remediation for the decommissioning of the 640-megawatt electric power generating station composed of four conventional natural gas-fired electric steam generating units. (Units 1 through 4) Unit 5 is a peaking natural gas-fired simple-cycle combustion turbine generation unit. Units 1, 2, and 5 were retired in 2003 and Units 3 and 4 in 2016. The project also includes an administration/office building, maintenance shop/storage buildings, chemical building, fire hose shacks and main control rooms located within Units 3 and 4. Our scope of work covers removing thousands of feet of TSI piping, boiler insulation and fire bricks throughout the Units as well as removing an abundance of transite siding and piping located all over the site. This specific project requires a large work force and access to some of the areas is extremely limited. Our highly trained personnel will be working off scaffolding that spans nearly 135 feet high with confined space along with all the surrounding elements that presents a challenge that few companies in our industry can execute. Our Southern California branch is pleased to be selected as the contractor for this project as it encompasses many technical challenges involved with our trade.

#### INDUSTRY

Industrial

→ Power: Fossil Fuels

#### DIVISIONS

- > Environmental
- > Industrial

8996 Etiwanda Avenue, Rancho Cucamonga

Asbestos remediation for the decommissioning of the 640-megawatt electric power generating station.

#### CLIENT/OWNER

Environmental Resource Management (ERM)

#### GENERAL CONTRACTOR

Silverado Contractors, Inc.

# DURATION

10 Months

# COMPLETION DATE May 2022

CONTRACT VALUE

# \$4,600,000 CREW SIZE

40

<sup>\*</sup> Project Code: 213173





The modernization side of this project consisted of three existing buildings including Kennedy Hall, Library Building and Frasher Hall. The scope of this modernization included accessibility compliance, new building systems, repurposing of some spaces, new conveying systems and new finishes. Notable site work included new PE stations, new softball/baseball field, new parking, rehabilitation of existing parking, new main entrance, landscaping, site and perimeter fencing. Phase 2 and phase 3 of the scope included the demolition of the existing gym building, the auditorium building and Randolph Hall. We also removed 3 shop buildings and 27 portable classroom buildings.

#### **INDUSTRY**

Commercial

#### DIVISIONS

- > Demolition
- > Environmental

This job consisted of major demolition, major site work, and modernization of multiple buildings.

## CLIENT/OWNER

LAUSD

## GENERAL CONTRACTOR

Clark Construction

# DURATION

46 Months

# COMPLETION DATE

December 2024

# CONTRACT VALUE

\$7,903,420

## CREW SIZE

10-20 per phase

<sup>\*</sup> Project Code: 20291A





Bayview Environmental Services completed the asbestos cable abatement at the San Onofre Power Generating Station for its Decommissioning.

This project involved several challenges including extremely stringent access requirements, additional environmental hazardous training, protocols and PPE, difficult work area access due to elevated and congested infrastructure as well as stringent COVID-19 procedures.

The scope of work consisted of the removal and packaging for disposal of 27 miles of asbestos braided cables that are found throughout the plant and included the cleaning of asbestos surface dust from the 370,000 square foot facility. The contract was valued at over \$7.7 million dollars and was completed on schedule.

# INDUSTRY

Industrial

#### DIVISIONS

> Environmental

Abatement of 27 miles of asbestos braided cables and cleaning of the 370,000 sq.ft. power generating facility.

## CLIENT/OWNER

Southern California Edison

## GENERAL CONTRACTOR

SONGS Decommissioning Solutions a Joint Venture

# DURATION

10 Months

#### COMPLETION DATE

December 2020

# **CONTRACT VALUE** \$7,700,000

PROJECT SIZE

# 370,000 Sqft

CREW SIZE

30

<sup>\*</sup> Project Code: 19287A





This project took place on an active campus within two historic buildings at the University of San Diego. Bayview performed the abatement of all asbestos and lead containing materials, as well as the interior and exterior soft and hard demolition. There were many challenges that the project team had to navigate, in addition the sequencing, fast paced schedule, and continuous concurrent work areas/containments, this project began in the early stages of the pandemic, nonetheless it was another successful project.

#### INDUSTRY

Commercial

→ Educational & Institutional

#### DIVISIONS

- > Demolition
- > Environmental

# Hall

San Diego

# CLIENT/OWNER

University of San Diego

# GENERAL CONTRACTOR

Rudolf & Sletten

# DURATION

10 Months

#### COMPLETION DATE

April 2021

# CONTRACT VALUE

\$3,568,142,00

#### PROJECT SIZE

300,000 Sqft

#### CREW SIZE

<sup>\*</sup> Project Code: 20058A



# Austin Viramontes Director of Sales & Estimating



ВІО

Austin is a veteran of the United States Air Force with 17 years of high-risk mitigation/operations experience derived from a combination of active duty military service, civil service, and Department of Defense / inter-agency contracting. He earned a Bachelor of Science degree in Business/Small Business and Entrepreneurship from the University of Phoenix in 2013. Austin is responsible for the development, application, and sustainability of best production methods for the Sales and Estimating Departments. He is committed to continuous improvement and ensures that all contractual and/or corporate policies and guidelines are followed.



There's more to demolition than just tearing things apart. We understand the technical aspects involved in the process based on our extensive experience, and look to mitigate potential exposures proactively. Every demolition job involves problem solving, and we take great pride in our ability to complete multifaceted projects in a safe and efficient manner.

19

YEARS OF EXPERIENCE

#### CONTACT INFO

- (510) 562-6181
- **(510)** 562-6182
- ☑ aviramontes@bayviewservices.com

#### LOCATIONS

- Northern California
- Southern California

# BAYVIEW DIVISIONS









# John McCarthy Operations Manager | Southern California



вю

John has been a risk-management professional with operational planning, management, and oversight experience since 2003. Previous experience includes U.S. special operations programs, and regular and direct involvement in strategic, operational, and crisis-response coordination between U.S. government departments and agencies and U.S. foreign partners. John joined Bayview in 2018, and utilizing his previous experiences, he was quickly promoted to Operations Manager of the Southern California region. He is responsible for the development, application, and sustainability of best production methods for the Operations Department. He is committed to continuous improvement and ensures that all contractual and/or corporate policies and guidelines are followed.

#### **CERTIFICATIONS/TRAINING**

- > OSHA 30
- > 40hr AHERA Asbestos Supervisor Training
- > Lead Supervisor

8 YEARS OF

YEARS OF EXPERIENCE

#### CONTACT INFO

- (213) 419-5431
- **1** (213) 419-5439
- ☑ jmccarthy@bayviewservices.com

# LOCATIONS

Southern California

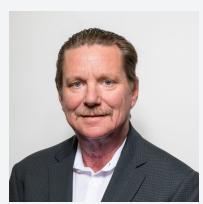
# BAYVIEW DIVISIONS











YEARS OF EXPERIENCE

# CONTACT INFO

- (213) 419-5431
- **1** (213) 419-5439
- mhenderson@bayviewservices.com

#### LOCATIONS

- Southern California
- Northern California

# BAYVIEW DIVISIONS







#### BIO

As one of the founding members of Bayview, Marvin has over 40 years of experience in the demolition and abatement industry. He started his construction experience as a union carpenter installing specialty asbestos products. Prior to the formation of Bayview, Marvin was one of the Chief Estimators and Vice President of a publicly traded environmental company.

Marvin's initial position in Bayview was to form and develop the sales and estimating team. Now as President of Bayview, he continues to guide the company to be one of the leading demolition, insulation, and hazardous material abatement contractors in California.

# CERTIFICATIONS/TRAINING

> Qualifying individual for the California State Contractors license for Bayview Demolition Services, Inc. License #764068



Safety = success. The cleaner and safer the job site, meaning our people are on task and organized, the fewer injuries we experience. It's that simple. And the project comes out more successfully: on time, on budget. This all makes the clients happier.



# Kyle VandenBos Marketing Associate



# вю

Kyle started his career in construction over a decade ago, learning the industry with his family-owned business. Starting in the field as a laborer, he has progressed through the ranks and now supports our Southern California Division's Business Development and Marketing efforts. He brings his years of knowledge and acute eye for detail to every job as well as a stringent safety protocol. He recognizes the importance of long-term relationship building in the industry and helps ensure that superior customer service is provided across the board.

10

YEARS OF EXPERIENCE

#### CONTACT INFO

- 562-665-3367
- ☑ kvandenbos@bayviewservices.com

#### LOCATIONS

O Southern California

# BAYVIEW DIVISIONS









Thank you guys for getting a crew ready to go on such short notice. Demo went smoothly!! Also, I can't speak enough about Miguel the foreman, he thought of everything from setting up plastic around the mock-ups to bringing a mop to wipe the floor down when done. The crew was incredible and super hardworking, these guys meant business.



Jose Vega | Project Manager Whiting-Turner



"Bayview Environmental recently completed the abatement project for Nibbi Brothers at the 2 North Point office building retrofit and TI. The abatement work was completed ahead of schedule and with full conformance with all the specified regulations. I wouldn't hesitate to bring Bayview back for our next abatement job."



Spencer Sayles | Project Manager Nibbi Brothers General Contractors

