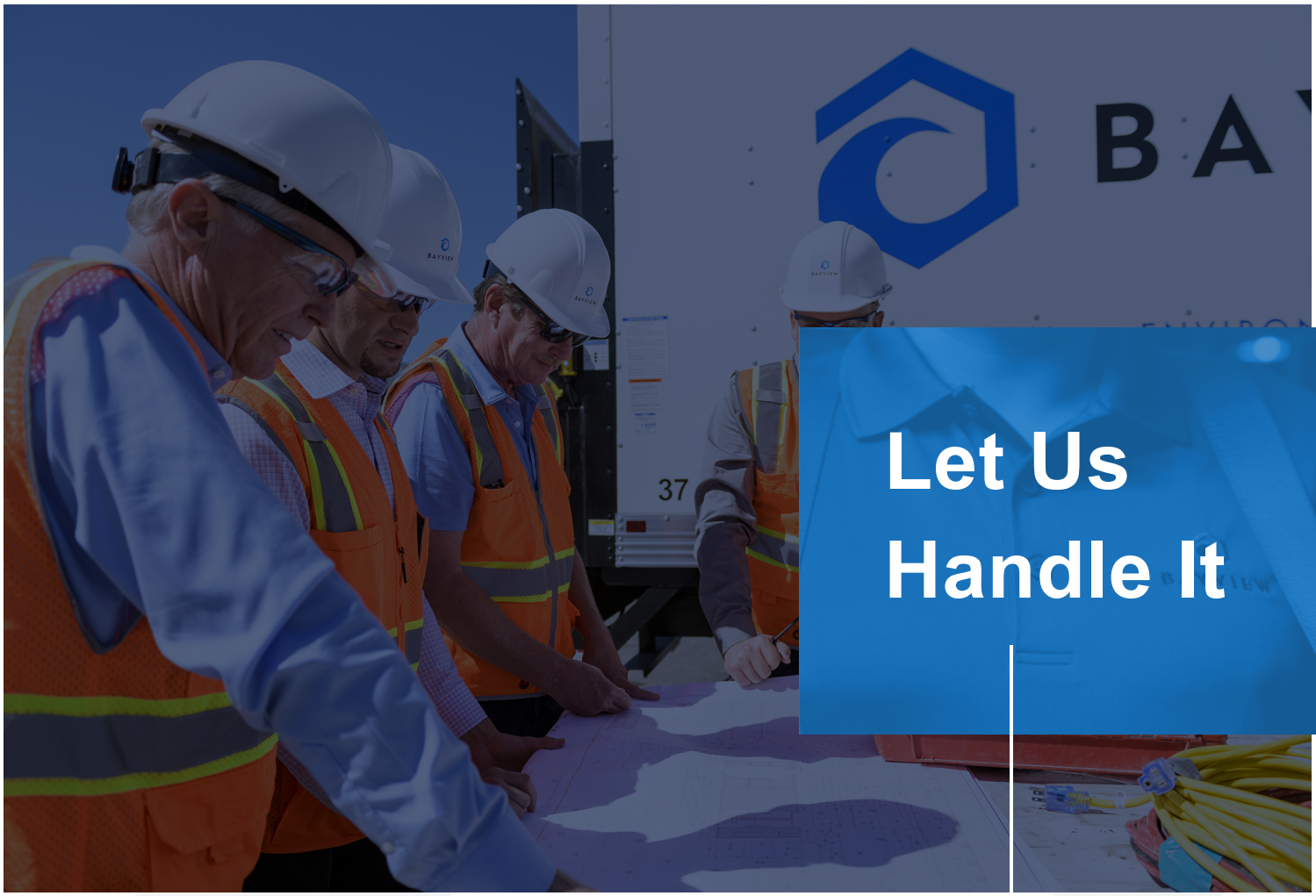
BAYVIEW



# Let Us Handle It

MARCH 2, 2022


**PREPARED BY**

**Michael Terry**
Marketing Associate
510-414-7729
mterry@bayviewservices.com


**PREPARED FOR**

Concord Naval Weapon Station

**REGARDING**

Bayview Services, Inc.

**MESSAGE**

Founded in 1993, Bayview Services Inc., prides itself on providing turnkey services to our Trade Partners in Environmental Remediation, Specialty Demolition, and Industrial Services. Please consider Bayview when bidding your next project. If any pre-qualification information is needed to add us to your bidder's list, please contact me directly.

## Relevant Divisions

**Bayview Industrial** 03

**Bayview Environmental** 04

**Bayview Demolition** 05

## Projects

**Oak Knoll Development** 06
Oakland, CA

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**1300 Roosevelt Ave. – Hacienda Apartments** 09
1300 Roosevelt Ave., Richmond, CA 94801

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President

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Sales Manager | Northern California

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BAYVIEW
INDUSTRIAL

# Let Us Keep It Going

Bayview Industrial provides cleaning, maintenance, and transportation services — from hazardous materials remediation to process system decontamination.

## AREAS OF EXPERTISE

### Facility Environmental Cleaning and Maintenance Services

- Industrial Cleaning
- Facility Closures
- Liquid Recovery
- Tank Cleaning
- Tank Removal
- Process Systems Decontamination
- Surface Decontamination
- Lab Packing
- Waste Consolidation
- Transportation and Disposal of Hazardous Materials

## SALES CONTACTS

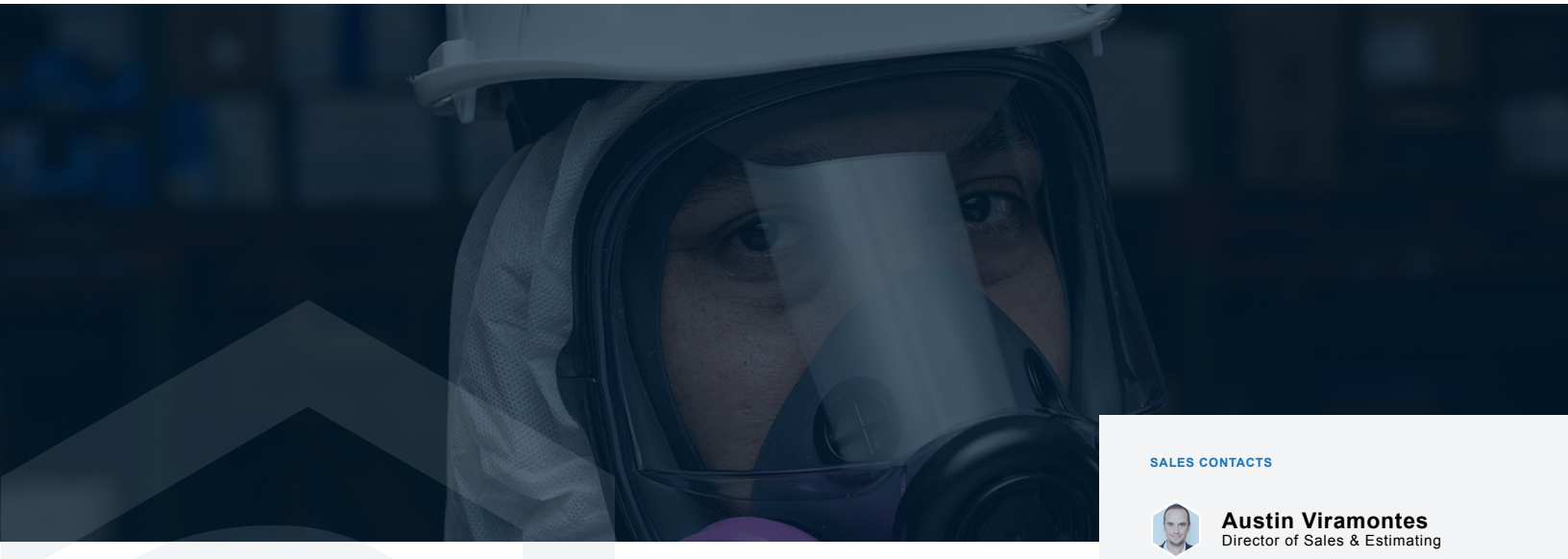
**Shane Pickett**
Division Manager (Industrial)

(510) 542-6633
(510) 562-6182
spickett@bayviewservices.com

**Environmental issues are as complex as they are diverse. Bayview Industrial recognizes the needs of our clients. We offer the safest and most effective solutions to their environmental challenges, while ensuring compliance to current regulations. Providing this level of service allows our customers to always maintain efficient operations.**

Shane Pickett, Division Manager
Bayview Industrial

BAYVIEW
ENVIRONMENTAL



# Let Us Take the Risks

Bayview Environmental provides hazardous-material remediation services — from immediate-response scenarios to large-scale projects. Staff are trained and certified to execute all phases of state-of-the-art programs for maximum safety and efficiency. We are on-call, day and night, to quickly handle any critical questions or needs.

## AREAS OF EXPERTISE

### Facility Remediation Services

- Asbestos Remediation
- Lead Remediation
- Polychlorinated Biphenyl (“PCB”) Remediation
- Removal and Disposal of Contaminated Soils
- Underground Storage Tank Removal

### Biohazard Remediation Services

- Bird Excrement Removal
- Lab Closures
- Mold Remediation
- Rodent Excrement Removal

### Environmental Services

- Emergency Response Services
- Mechanical Filtration Decontamination
- Negative Pressure Enclosure Systems
- Shrink-Wrapping Services
- Surface Removal Abrasive Blasting

## SALES CONTACTS

**Austin Viramontes**
Director of Sales & Estimating

(510) 562-6181
(510) 562-6182
aviramontes@bayviewservices.com

**Marvin J. Henderson**
President

(213) 419-5431
(213) 419-5439
mhenderson@bayviewservices.com


**I believe that Bayview is the most capable and reliable contractor in the industry. We are able to handle the wide array of environmental challenges that occur during construction and demolition projects. Our unique ability to remediate whatever comes up sets us apart.**

Peter Warren, Director of Operations
Bayview Environmental

BAYVIEW
DEMOLITION

# Let Us Break It Down

Bayview Demolition provides interior and exterior demolition services – satisfying stringent performance requirements. We will meet your demolition needs with strong management controls, financial security, large bonding capacities, and a history of proven successful field operations, in compliance with all government regulations.

## AREAS OF EXPERTISE

### Interior Demolition

- Concrete Demolition
- Electrical Demolition
- Make-Ready Demolition
- Mechanical Equipment Demolition
- Plumbing Demolition
- Tenant Improvement

### Exterior Demolition

- Concrete Demolition
- Roofing & Equipment Demolition
- Siding Removal
- Site-Work Demolition
- Window Demolition

### Specialty Demolition

- Atrium Opening
- Large Mechanical Systems Demolition
- Mezzanine
- Seismic Retrofit Demolition
- Structural Retrofit Demolition
- Structural Steel Demolition
- Surface Preparation Demolition

### Saw-Cutting

- Coring
- Elevator/Shaft/Stairwell Opening Demolition
- Slab Demolition
- Window/Wall Openings

## SALES CONTACTS

**Austin Viramontes**
Director of Sales & Estimating

(510) 562-6181
(510) 562-6182
aviramontes@bayviewservices.com

**Marvin J. Henderson**
President

(213) 419-5431
(213) 419-5439
mhenderson@bayviewservices.com


**"There's more to demolition than just tearing things apart. We understand the technical aspects involved in the process based on our extensive experience, and look to mitigate potential exposures proactively. Every demolition job involves problem solving, and we take great pride in our ability to complete multifaceted projects in a safe and efficient manner."**

Austin Viramontes, Director of Sales & Estimating
Bayview Demolition

BAYVIEW

## Oak Knoll Development

Oakland, CA

Removal of asbestos-contaminated underground utility lines, pipes, and vaults.

**CLIENT/OWNER**
Oak Knoll Venture Acquisition, LLC

**GENERAL CONTRACTOR**
Goodfellow Bros. CA, LLC

**DURATION**
12 Months

**COMPLETION DATE**
July 2020

**CONTRACT VALUE**
$650,000

**PROJECT SIZE**
100 acres

**CREW SIZE**
12 workers

**PROJECT SUMMARY**

The project consisted of the removal of approximately 10,000 linear feet of utility service lines wrapped in ACM (Asbestos Construction Material), abatement and removal of concrete service vaults, and excavation of portions of the site impacted with ACM debris.

**INDUSTRY**

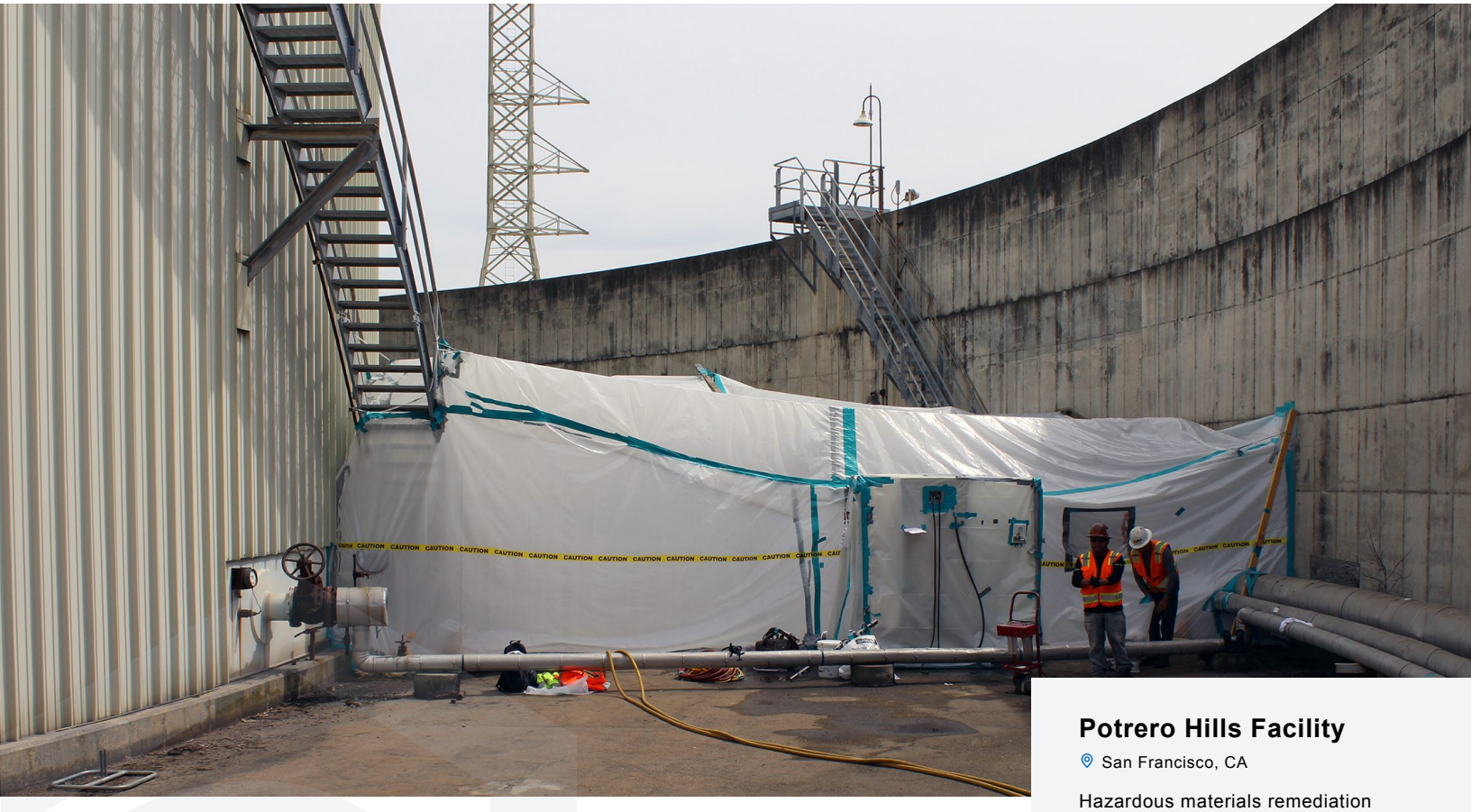
Commercial
↳ Multi-Unit Residential

**DIVISIONS**

- Environmental
- Industrial

*** Project Code:** 19100

BAYVIEW




## Potrero Hills Facility

San Francisco, CA

Hazardous materials remediation inside three 52-megawatt generator fuel tanks

**CLIENT/OWNER**
California Barrell Company, LLC

**GENERAL CONTRACTOR**
TRC Solutions, Inc.

**DURATION**
6 Months

**COMPLETION DATE**
September 2018

**CONTRACT VALUE**
$1,064,973

**PROJECT SIZE**
1,002,000 Sqft

**CREW SIZE**
25 workers

**PROJECT SUMMARY**

This project of general contractor TRC, located in San Francisco, was completed by Bayview Environmental and worth over $1,000,000. The power plant contained 1,002,000 square feet of property with a 206-megawatt, natural gas burning steam turbine and three 52-megawatt peaking power diesel generators, as well as tanks for storing liquid fuel. Our employees performed extensive hazardous material remediation inside these large tanks, removing the residue that had accumulated from the plant's operations: with the main hazardous materials being polycyclic aromatic hydrocarbons (PAHs) and volatile organic compounds (VOCs). The tanks were subsequently pressure-washed to complete the cleaning. The focus then moved to the tank exteriors, where the Bayview team handled the removal and remediation of thermal system insulation.

**INDUSTRY**

Industrial
- ↳ Power: Fossil Fuels
- ↳ Power: Natural Gas

**DIVISIONS**

- › Environmental
- › Industrial

*** Project Code:** 16288

BAYVIEW

## San Onofre Power Generating Station

San Onofre, CA

Abatement of 27 miles of asbestos braided cables and cleaning of the 370,000 sq.ft. power generating facility.

**CLIENT/OWNER**
Southern California Edison

**GENERAL CONTRACTOR**
SONGS Decommissioning Solutions a Joint Venture

**DURATION**
10 Months

**COMPLETION DATE**
December 2020

**CONTRACT VALUE**
$7,700,000

**PROJECT SIZE**
370,000 Sqft

**CREW SIZE**
30

**PROJECT SUMMARY**

Bayview Environmental Services completed the asbestos cable abatement at the San Onofre Power Generating Station for its Decommissioning.

This project involved several challenges including extremely stringent access requirements, additional environmental hazardous training, protocols and PPE, difficult work area access due to elevated and congested infrastructure as well as stringent COVID-19 procedures.

The scope of work consisted of the removal and packaging for disposal of 27 miles of asbestos braided cables that are found throughout the plant and included the cleaning of asbestos surface dust from the 370,000 square foot facility. The contract was valued at over $7.7 million dollars and was completed on schedule.

**INDUSTRY**

Industrial

**DIVISIONS**

- Environmental

*** Project Code:** 19287A

BAYVIEW

## 1300 Roosevelt Ave. – Hacienda Apartments

1300 Roosevelt Ave., Richmond, CA 94801

Removal of ACM ceiling texture, walls and flooring throughout large apartment building. Demolition of concrete roof.

**CLIENT/OWNER**
Mercy Housing

**GENERAL CONTRACTOR**
Nibbi Brothers General Contractors

**DURATION**
2 Months

**COMPLETION DATE**
August 2021

**CONTRACT VALUE**
$1,400,000

**PROJECT SIZE**
100,000 Sqft

**CREW SIZE**
40

**PROJECT SUMMARY**

This is a multifaceted project that includes hazardous material abatement of asbestos throughout the interior of the complex, spot lead abatement on the exterior, and roof topping slab demolition. Bayview Environmental and Bayview Demolition are tasked to provide a shell of the 6-Story Apartment Complex as part of the renovation to provide new low income housing in Richmond. This project is a unique coordinating effort as it required 4 different crews throughout the complex to work simultaneously in order to keep pace with an aggressive schedule.

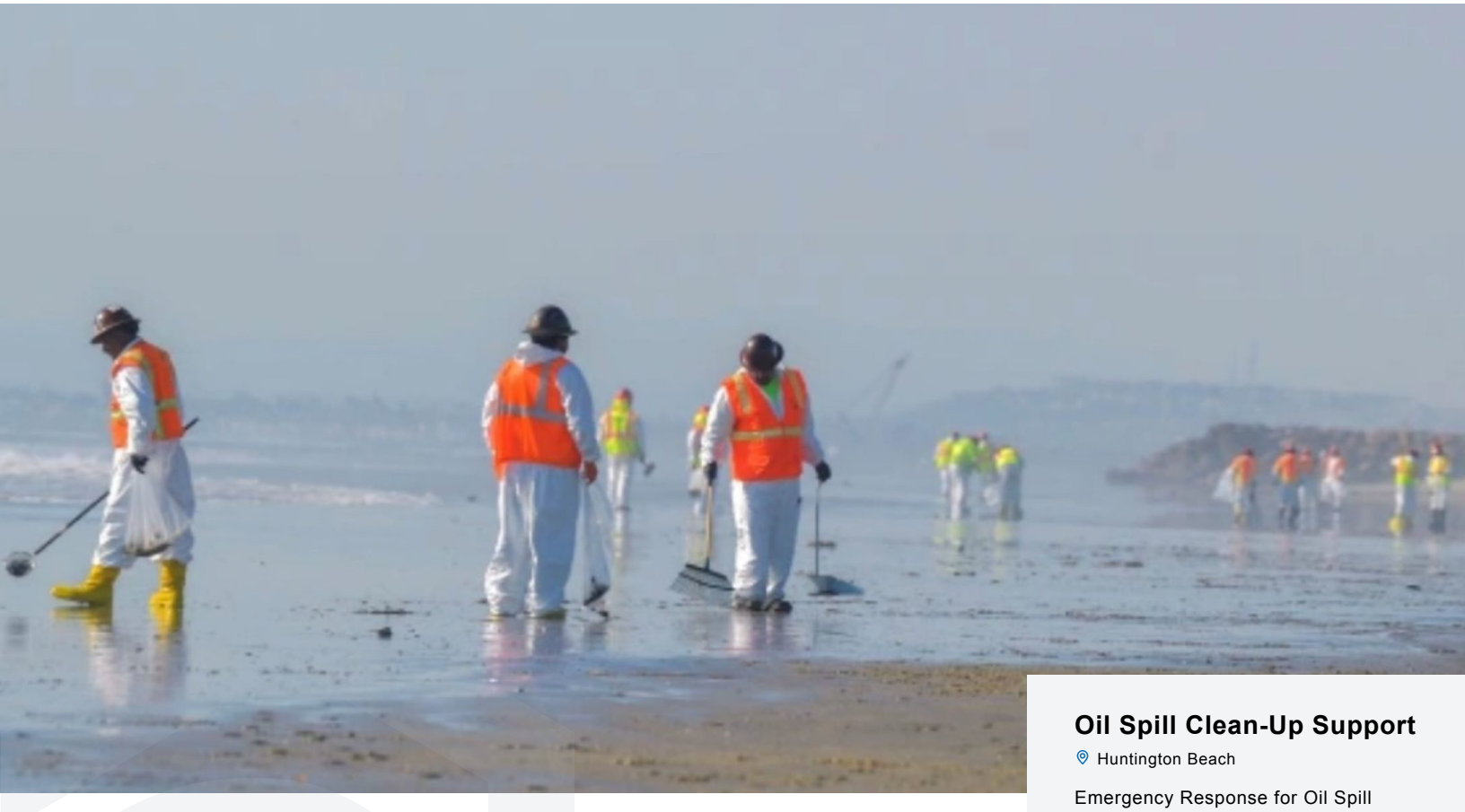
**INDUSTRY**

Commercial
- ↳ Multi-Unit Residential

**DIVISIONS**

- Demolition
- Environmental

*** Project Code:** 21054



## Oil Spill Clean-Up Support

Huntington Beach

Emergency Response for Oil Spill Clean-up Support

**CLIENT/OWNER**
Amplified Energy Corporation

**GENERAL CONTRACTOR**
NRC Environmental Services, Inc.

**DURATION**
1 Months

**COMPLETION DATE**
November 2021

**CONTRACT VALUE**
$250,000

**PROJECT SIZE**
Huntington Beach has approximately 9.5-mile stretch of beach

**CREW SIZE**
4 Foreman, 36 Technicians and 4 Crew Vehicles

**PROJECT SUMMARY**

Bayview responded to an emergency response request from its customer to assist in a coordinated clean-up effort related to the oil spill incident off the coast of Huntington Beach. A Unified Incident Management Team that included the US Coast Guard, California Department of Fish and Wildlife, and Amplify Energy Corporation directed the clean-up efforts. Immediate closure to Huntington Beach was necessary to limit public access to oil-impacted areas, due to the toxicity of the oil and ongoing cleanup efforts.

Our project consisted of Bayview immediately deploying 4 Foreman, 36 Technicians and 4 crew Vehicles around the clock for 8 working days to implement oil containment efforts. The work continued through the re-opening of the Public Beach ahead of the projected schedule.

The Unified Command announced that approximately 5,544 gallons of oil has been recovered from the water and 12,160 feet of boom had been deployed. Huntington Beach was re-opened to the Public on October 8, 2021.

**INDUSTRY**

Industrial

**DIVISIONS**

- Environmental
- Industrial

*** Project Code:** 21828A

BAYVIEW

## Recycling Facility

Oakland, CA

Provided site maintenance services, which included cleaning scale and facility sump systems of hazardous solids, plus large soil removal operations.

**CLIENT/OWNER**
Schnitzer Steel

**GENERAL CONTRACTOR**
Schnitzer Steel

**DURATION**
24 Months

**COMPLETION DATE**
April 2020

**CONTRACT VALUE**
$873,000

**PROJECT SIZE**
Large Multi-Acre Yard

**CREW SIZE**
3 to 6 man teams, operating on a frequent/ as-needed basis

**PROJECT SUMMARY**

Services required site maintenance, which included cleaning scale and facility sump systems of hazardous solids, as well as large soil removal operations and routine roll-off bin transportation. The services required confined-space-certified personnel, logistical expertise, and coordination with the customer to support their operational equipment.

**INDUSTRY**

Industrial
↳ Recycling

**DIVISIONS**

› Environmental
› Industrial

*** Project Code:** 18006

# Marvin J. Henderson

President



## BIO

As one of the founding members of Bayview, Marvin has over 40 years of experience in the demolition and abatement industry. He started his construction experience as a union carpenter installing specialty asbestos products. Prior to the formation of Bayview, Marvin was one of the Chief Estimators and Vice President of a publicly traded environmental company.

Marvin's initial position in Bayview was to form and develop the sales and estimating team. Now as President of Bayview, he continues to guide the company to be one of the leading demolition, insulation, and hazardous material abatement contractors in California.

## CERTIFICATIONS/TRAINING

- Qualifying individual for the California State Contractors license for Bayview Demolition Services, Inc. License #764068

> **Safety = success. The cleaner and safer the job site, meaning our people are on task and organized, the fewer injuries we experience. It's that simple. And the project comes out more successfully: on time, on budget. This all makes the clients happier.**

**43** YEARS OF EXPERIENCE

## CONTACT INFO

(213) 419-5431
(213) 419-5439
mhenderson@bayviewservices.com

## LOCATIONS

- Southern California
- Northern California

## BAYVIEW DIVISIONS

BAYVIEW DEMOLITION

BAYVIEW ENVIRONMENTAL

BAYVIEW INDUSTRIAL

# Shane Pickett

Division Manager (Industrial)



**23** YEARS OF EXPERIENCE

## BIO

With over 20 years of experience in all aspects of the construction industry, Shane has, since 2011, worked solely in the environmental industry. Shane's career focus is on environmental remediation, hazardous materials mitigation, waste management, and disposal. He has completed multiple large scale, and highly hazardous, facility closures throughout the metal plating, semiconductor, and chemical manufacturing industries.

Before joining Bayview in 2017, Shane last served as Northern California District Operation Manager for a Fortune 200 company. He brings invaluable expertise in the areas of environmental regulations, operations, project management, environmental health and safety, transportation, and logistics. Shane has a bachelor's degree in Environmental Biology from Northern Arizona University.

## CERTIFICATIONS/TRAINING

- 40 hr Hazardous Waste Operations and Emergency Response 29 CFR 1910.120: CCR Title 8, 5192
- 8 hr Annual HAZWOPER Refresher 29 CFR 1910.120
- 8 hr Confined Space Training 29 CFR 1910.146
- 8 hr Competent Excavator Training CCR Title 8, 1541
- 40 hr AHERA Asbestos Supervisor Training 40 CFR 763
- 8 hr Asbestos Supervisor Annual Refresher
- CPR/ First Aid

## CONTACT INFO

(510) 542-6633
(510) 562-6182
spickett@bayviewservices.com

## LOCATIONS

Northern California

## BAYVIEW DIVISIONS

BAYVIEW INDUSTRIAL

# Rich Cook

Sales Manager | Northern California



## BIO

With a diverse background in sales, manufacturing, and construction, Rich is passionate about driving revenue by equipping his team with the tools and resources needed to provide unparalleled service. Rich has decades of management experience and is focused on the continuous improvement of his team and the sales process. Rich is responsible for working with the estimators in Northern California to ensure bid accuracy and compliance with local laws and regulations.

**“I don’t think of this as a sales role. Our clients come to us because they have a need, and we use a combination of our years of experience and strategic problem solving to provide a solution that best fits their needs. We listen, we collaborate, and when needed we educate our clients so that they can make informed decisions.”**

**2** YEARS OF EXPERIENCE

## CONTACT INFO


510-562-6181
510-562-6182
rcook@bayviewservices.com


## LOCATIONS

Northern California

## BAYVIEW DIVISIONS

BAYVIEW DEMOLITION

BAYVIEW ENVIRONMENTAL

BAYVIEW INDUSTRIAL

**On behalf of US Ecology we would like to express our gratitude for the support you have provided us during the Beta Oil Spill in Southern California. On events of this scale and magnitude it takes a joint effort by multiple companies to make a successful response, and once again we would like to thank you for all of your support.**

Amy Janak
US Ecology

**"Mr. Ayala is very concerned with the safety of his crew, and leads by example to quickly resolve issues and maintains a safe work environment. I look forward to working with Mr. Ayala and your staff again on the second phase of this project and give the highest recommendation to Bayview for potential new clients."**

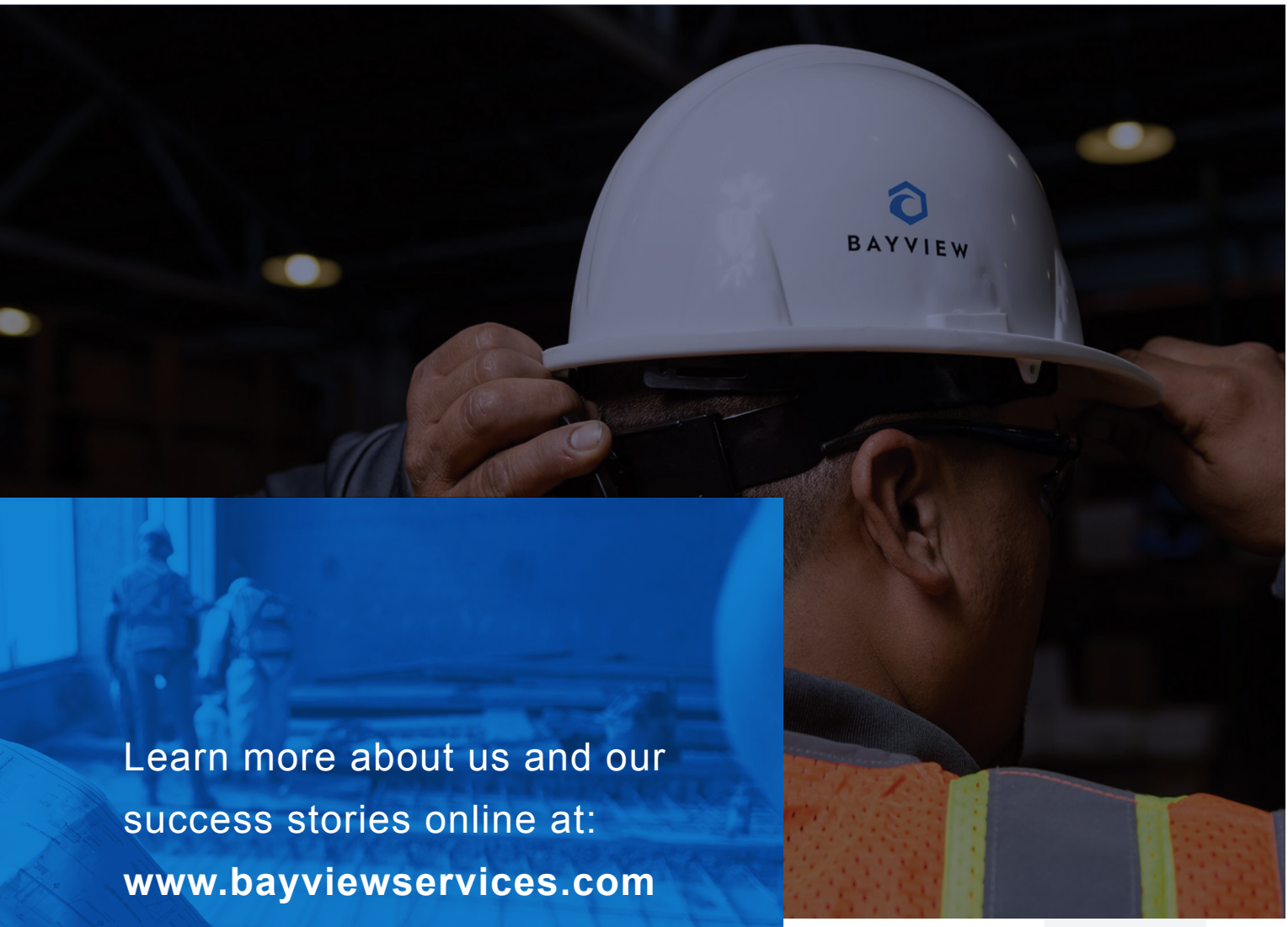
Basil Falcone/President
EnviroNova

**"Working with FERMA, Bayview has now provided subcontracted remediation services on three recent major demolition projects at Stanford. Your crew has performed exceptionally well on all of these projects both in quality of their work and, most importantly, great communication with EH&S. We look forward to working with Bayview on future projects."**

Kip Fouts/Asbestos, Lead, and Constructioin Program Safety Manager
Stanford Environmental Health and Safety

**"Just wanted to let you know how well this job went, Bayview did an excellent job of setting it up and keeping it on track. Was very impressed with your safety standards. Also being able to take care of the extra work in a timely manner. It was a pleasure working with you guys, thanks! And thank you for getting this job off on the right foot."**

Steve Anderson
Swinerton Builders




Learn more about us and our success stories online at:
**www.bayviewservices.com**

**DEMOLITION**

**ENVIRONMENTAL**

**INDUSTRIAL**

BAYVIEW

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