



**Let Us  
Handle It**

JUNE 25, 2021

**PREPARED BY**

**Austin Viramontes**

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**Kyle VandenBos**

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**PREPARED FOR**

Adam Gross  
Preconstruction Manager  
BNBuilders Inc.

**REGARDING**

SoCal Expansion  
Bayview Services Inc.  
Demolition | Environmental |  
Industrial

**MESSAGE**

Founded over 25 years ago, Bayview Services Inc., prides itself on providing turnkey services to our Trade Partners in Environmental Remediation, Specialty Demolition, and most recently Industrial Services. While Bayview is new to Southern California, we have built a lasting partnership with BNBuilders Inc. over the last several years in Northern California and seek to expand that partnership with your team in the Southern California area.

Please consider Bayview when bidding your next Southern California Project. If any pre-qualification information is needed to add us to your bidder's list, please contact me directly.

<b>Relevant Divisions</b>	<b>Bayview Demolition</b>	<b>03</b>
	<b>Bayview Environmental</b>	<b>04</b>
	<b>Bayview Industrial</b>	<b>05</b>
<b>Projects</b>	<b>Arbol Assisted Living and Skilled Nursing Facility</b> Santa Rosa, Ca	<b>06</b>
	<b>Microsoft Sunnyvale</b> 755 North Mathilda Ave. Sunnyvale, Ca.	<b>07</b>
	<b>Etiwanda Generating Station</b> 8996 Etiwanda Avenue, Rancho Cucamonga	<b>08</b>
	<b>USD Camino &amp; Founders Hall</b> San Diego	<b>09</b>
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## Let Us Break It Down

Bayview Demolition provides interior and exterior demolition services – satisfying stringent performance requirements. We will meet your demolition needs with strong management controls, financial security, large bonding capacities, and a history of proven successful field operations, in compliance with all government regulations.

### AREAS OF EXPERTISE

#### Interior Demolition

- > Concrete Demolition
- > Electrical Demolition
- > Make-Ready Demolition
- > Mechanical Equipment Demolition
- > Plumbing Demolition
- > Tenant Improvement

#### Specialty Demolition

- > Atrium Opening
- > Large Mechanical Systems Demolition
- > Mezzanine
- > Seismic Retrofit Demolition
- > Structural Retrofit Demolition
- > Structural Steel Demolition
- > Surface Preparation Demolition

#### Exterior Demolition

- > Concrete Demolition
- > Roofing & Equipment Demolition
- > Siding Removal
- > Site-Work Demolition
- > Window Demolition

#### Saw-Cutting

- > Coring
- > Elevator/Shaft/Stairwell Opening Demolition
- > Slab Demolition
- > Window/Wall Openings

### SALES CONTACTS



**Austin Viramontes**  
 Director of Sales & Estimating

- 📞 (510) 562-6181
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**Marvin J. Henderson**  
 President

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- ✉️ [mhenderson@bayviewservices.com](mailto:mhenderson@bayviewservices.com)



**"There's more to demolition than just tearing things apart. We understand the technical aspects involved in the process based on our extensive experience, and look to mitigate potential exposures proactively. Every demolition job involves problem solving, and we take great pride in our ability to complete multifaceted projects in a safe and efficient manner."**

Austin Viramontes, Director of Sales & Estimating  
 Bayview Demolition

## Let Us Take the Risks

Bayview Environmental provides hazardous-material remediation services — from immediate-response scenarios to large-scale projects. Staff are trained and certified to execute all phases of state-of-the-art programs for maximum safety and efficiency. We are on-call, day and night, to quickly handle any critical questions or needs.

### AREAS OF EXPERTISE

#### Facility Remediation Services

- > Asbestos Remediation
- > Lead Remediation
- > Polychlorinated Biphenyl ("PCB") Remediation
- > Removal and Disposal of Contaminated Soils
- > Underground Storage Tank Removal

#### Environmental Services

- > Emergency Response Services
- > Mechanical Filtration Decontamination
- > Negative Pressure Enclosure Systems
- > Shrink-Wrapping Services
- > Surface Removal Abrasive Blasting

#### Biohazard Remediation Services

- > Bird Excrement Removal
- > Lab Closures
- > Mold Remediation
- > Rodent Excrement Removal

### SALES CONTACTS



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**Marvin J. Henderson**  
President

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**I believe that Bayview is the most capable and reliable contractor in the industry. We are able to handle the wide array of environmental challenges that occur during construction and demolition projects. Our unique ability to remediate whatever comes up sets us apart.**

Peter Warren, Director of Operations  
Bayview Environmental



## Let Us Keep It Going

Bayview Industrial provides cleaning, maintenance, and transportation services — from hazardous materials remediation to process system decontamination.

### AREAS OF EXPERTISE

#### Facility Environmental Cleaning and Maintenance Services

- > Industrial Cleaning
- > Facility Closures
- > Liquid Recovery
- > Tank Cleaning
- > Tank Removal
- > Process Systems Decontamination
- > Surface Decontamination
- > Lab Packing
- > Waste Consolidation
- > Transportation and Disposal of Hazardous Materials

### SALES CONTACTS



#### Shane Pickett

Division Manager (Industrial)

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**Environmental issues are as complex as they are diverse. Bayview Industrial recognizes the needs of our clients. We offer the safest and most effective solutions to their environmental challenges, while ensuring compliance to current regulations. Providing this level of service allows our customers to always maintain efficient operations.**

Shane Pickett, Division Manager  
Bayview Industrial



#### PROJECT SUMMARY

The Arbol Assisted Living and Skilled Nursing Facility in Santa Rosa underwent a multi-phased, tenant improvement project to upgrade the resident's rooms, employee offices, and common areas. The facility was fully occupied throughout the project duration, so we had to carefully perform our demolition to prevent any disturbances to the elderly residents. Our scope of work on the first floor included the removal of flooring, walls, ceilings, and a large fireplace in the reception area, employee offices, common areas. The third floor scope was to fully gut select resident rooms and demolish demising walls to allow more space per room for the build back. In order to minimize the disruptions to the residents and due to restrictions on elevator usage, we utilized exterior window that had been removed to safely loadout the debris from the 3<sup>rd</sup> floor into a dumping bin attached to a gradall.

#### INDUSTRY

- Commercial
- ↳ Healthcare
- ↳ Hospitality
- ↳ Multi-Unit Residential

#### DIVISIONS

- Demolition

### Arbol Assisted Living and Skilled Nursing Facility

📍 Santa Rosa, Ca

Fully gutted selected rooms in an occupied assisted living facility.

#### CLIENT/OWNER

Arbol Assisted Living

#### GENERAL CONTRACTOR

BnBuilders

#### DURATION

7 Months

#### COMPLETION DATE

September 2021

#### CONTRACT VALUE

\$269,913

#### PROJECT SIZE

45,000 Sqft

#### CREW SIZE

12

\* Project Code: 20709





#### PROJECT SUMMARY

- > This project consisted of the removal at multiple locations of carpet and ceramic flooring. Even though this project was small, it was special because this was an active space and Bayview needed to work around the client's employees. Bayview took great pride on cleanliness and noise control considering it was an active work site.

#### INDUSTRY

- Commercial
- ↳ Office Buildings & Tenant Interiors

#### DIVISIONS

- > Demolition

### Microsoft Sunnyvale

📍 755 North Mathilda Ave. Sunnyvale, Ca.

Carpet and ceramic floor removal at multiple locations.

#### CLIENT/OWNER

Microsoft

#### GENERAL CONTRACTOR

BnBuilders

#### DURATION

0 Months

#### COMPLETION DATE

November 2020

#### CONTRACT VALUE

\$28,000

#### PROJECT SIZE

8,000 Sqft

#### CREW SIZE

5

\* Project Code: 20680



#### PROJECT SUMMARY

Bayview Environmental Services is currently performing asbestos remediation for the decommissioning of the 640-megawatt electric power generating station composed of four conventional natural gas-fired electric steam generating units. (Units 1 through 4) Unit 5 is a peaking natural gas-fired simple-cycle combustion turbine generation unit. Units 1, 2, and 5 were retired in 2003 and Units 3 and 4 in 2016. The project also includes an administration/office building, maintenance shop/storage buildings, chemical building, fire hose shacks and main control rooms located within Units 3 and 4. Our scope of work covers removing thousands of feet of TSI piping, boiler insulation and fire bricks throughout the Units as well as removing an abundance of transite siding and piping located all over the site. This specific project requires a large work force and access to some of the areas is extremely limited. Our highly trained personnel will be working off scaffolding that spans nearly 135 feet high with confined space along with all the surrounding elements that presents a challenge that few companies in our industry can execute. Our Southern California branch is pleased to be selected as the contractor for this project as it encompasses many technical challenges involved with our trade.

#### INDUSTRY

Industrial  
↳ Power: Fossil Fuels

#### DIVISIONS

› Environmental  
› Industrial

### Etiwanda Generating Station

📍 8996 Etiwanda Avenue, Rancho Cucamonga

#### CLIENT/OWNER

BTC 111 Rancho Cucamonga Logistics

#### DURATION

10 Months

#### COMPLETION DATE

May 2022

#### CONTRACT VALUE

\$4,600,000

#### CREW SIZE

40

\* Project Code: 213173





#### PROJECT SUMMARY

This project took place on an active campus within two historic buildings at the University of San Diego. Bayview performed the abatement of all asbestos and lead containing materials, as well as the interior and exterior soft and hard demolition. There were many challenges that the project team had to navigate, in addition the sequencing, fast paced schedule, and continuous concurrent work areas/containments, this project began in the early stages of the pandemic, nonetheless it was another successful project.

#### INDUSTRY

- Commercial
- ↳ Educational & Institutional

#### DIVISIONS

- > Environmental
- > Demolition

### USD Camino & Founders Hall

📍 San Diego

#### CLIENT/OWNER

University of San Diego

#### GENERAL CONTRACTOR

Rudolf & Sletten

#### DURATION

10 Months

#### COMPLETION DATE

April 2021

#### CONTRACT VALUE

\$3,568,142.00

#### PROJECT SIZE

300,000 Sqft

#### CREW SIZE

35

\* Project Code: 20058A

# Austin Viramontes

Director of Sales & Estimating

## BIO

Austin is a veteran of the United States Air Force with 17 years of high-risk mitigation/operations experience derived from a combination of active duty military service, civil service, and Department of Defense / inter-agency contracting. He earned a Bachelor of Science degree in Business/Small Business and Entrepreneurship from the University of Phoenix in 2013. Austin is responsible for the development, application, and sustainability of best production methods for the Sales and Estimating Departments. He is committed to continuous improvement and ensures that all contractual and/or corporate policies and guidelines are followed.



**There's more to demolition than just tearing things apart. We understand the technical aspects involved in the process based on our extensive experience, and look to mitigate potential exposures proactively. Every demolition job involves problem solving, and we take great pride in our ability to complete multifaceted projects in a safe and efficient manner.**



19

YEARS OF EXPERIENCE

## CONTACT INFO

📞 (510) 562-6181  
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✉ [aviramontes@bayviewservices.com](mailto:aviramontes@bayviewservices.com)

## LOCATIONS

📍 Northern California  
📍 Southern California

## BAYVIEW DIVISIONS





# John McCarthy

Operations Manager | Southern California

## BIO

John has been a risk-management professional with operational planning, management, and oversight experience since 2003. Previous experience includes U.S. special operations programs, and regular and direct involvement in strategic, operational, and crisis-response coordination between U.S. government departments and agencies and U.S. foreign partners. John joined Bayview in 2018, and utilizing his previous experiences, he was quickly promoted to Operations Manager of the Southern California region. He is responsible for the development, application, and sustainability of best production methods for the Operations Department. He is committed to continuous improvement and ensures that all contractual and/or corporate policies and guidelines are followed.

## CERTIFICATIONS/TRAINING

- > OSHA 30
- > 40hr AHERA Asbestos Supervisor Training
- > Lead Supervisor



18

YEARS OF EXPERIENCE

## CONTACT INFO

- 📞 (213) 419-5431
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- ✉ [jmccarthy@bayviewservices.com](mailto:jmccarthy@bayviewservices.com)

## LOCATIONS

- 📍 Southern California

## BAYVIEW DIVISIONS





# Marvin J. Henderson

President

## BIO

As one of the founding members of Bayview, Marvin has over 40 years of experience in the demolition and abatement industry. He started his construction experience as a union carpenter installing specialty asbestos products. Prior to the formation of Bayview, Marvin was one of the Chief Estimators and Vice President of a publicly traded environmental company.

Marvin's initial position in Bayview was to form and develop the sales and estimating team. Now as President of Bayview, he continues to guide the company to be one of the leading demolition, insulation, and hazardous material abatement contractors in California.

## CERTIFICATIONS/TRAINING

- > Qualifying individual for the California State Contractors license for Bayview Demolition Services, Inc. License #764068



**Safety = success. The cleaner and safer the job site, meaning our people are on task and organized, the fewer injuries we experience. It's that simple. And the project comes out more successfully: on time, on budget. This all makes the clients happier.**



# 42

YEARS OF EXPERIENCE

## CONTACT INFO

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## LOCATIONS

- 📍 Southern California
- 📍 Northern California

## BAYVIEW DIVISIONS



# Kyle VandenBos

Marketing Associate

## BIO

Kyle started his career in construction over a decade ago, learning the industry with his family-owned business. Starting in the field as a laborer, he has progressed through the ranks and now supports our Southern California Division's Business Development and Marketing efforts. He brings his years of knowledge and acute eye for detail to every job as well as a stringent safety protocol. He recognizes the importance of long-term relationship building in the industry and helps ensure that superior customer service is provided across the board.



10

YEARS OF EXPERIENCE

## CONTACT INFO

📞 562-665-3367

✉ [kvandenbos@bayviewservices.com](mailto:kvandenbos@bayviewservices.com)

## LOCATIONS

📍 Southern California

## BAYVIEW DIVISIONS





**Thank you guys for getting a crew ready to go on such short notice. Demo went smoothly!! Also, I can't speak enough about Miguel the foreman, he thought of everything from setting up plastic around the mock-ups to bringing a mop to wipe the floor down when done. The crew was incredible and super hard-working, these guys meant business.**

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Jose Vega | Project Manager  
Whiting-Turner







Learn more about us and our  
success stories online at:  
**[bayviewsvcdev.wpengine.com](http://bayviewsvcdev.wpengine.com)**

DEMOLITION

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ENVIRONMENTAL

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INDUSTRIAL



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