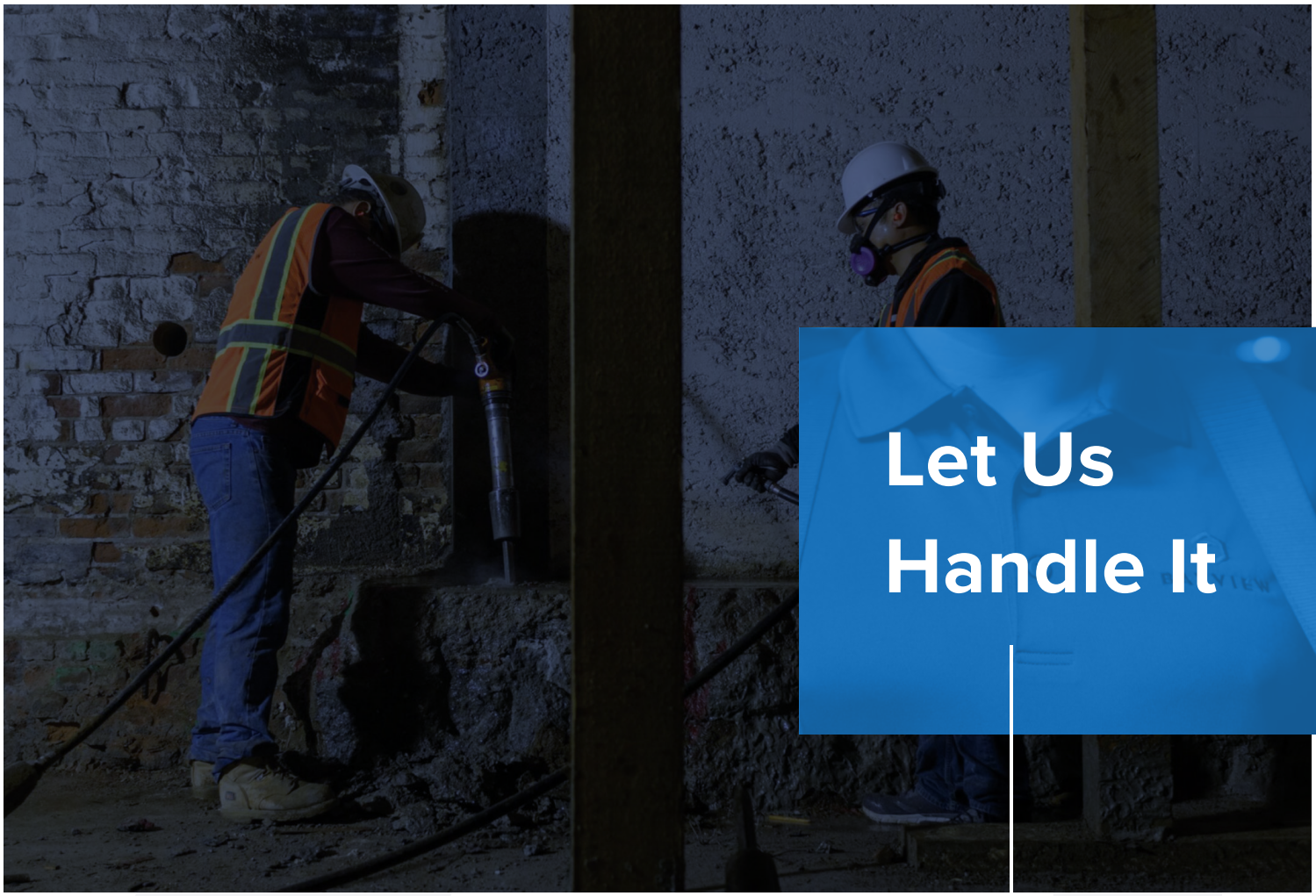
BAYVIEW



# Let Us Handle It

NOVEMBER 5, 2021


**PREPARED BY**

**Austin Viramontes**
Director of Sales and Estimating
510-363-7146
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**Kyle VandenBos**
Marketing Associate
562-665-3367
kvandenbos@bayviewservices.com


**PREPARED FOR**

Aaron Case
Senior Project Manager
Webcor

**REGARDING**

SoCal Expansion
Bayview Services Inc.
Demolition | Environmental | Industrial

**MESSAGE**

Founded over 25 years ago, Bayview Services Inc., prides itself on providing turnkey services to our Trade Partners in Environmental Remediation, Specialty Demolition, and most recently Industrial Services. While Bayview is new to Southern California, we have built a lasting partnership with Webcor over the last several years in Northern California and seek to expand that partnership with your team in the Southern California area.

Please consider Bayview when bidding your next Southern California Project. If any pre-qualification information is needed to add us to your bidder's list, please contact me directly.

## Relevant Divisions

**Bayview Demolition** 03

**Bayview Environmental** 04

## Projects

**Cal Memorial Stadium** 05
Berkeley, CA

## Resumes

**Austin Viramontes** 06
Director of Sales & Estimating

**John McCarthy** 07
Operations Manager | Southern California

**Marvin J. Henderson** 08
President

**Kyle VandenBos** 09
Marketing Associate

**Testimonials** 10

BAYVIEW
DEMOLITION

# Let Us Break It Down

Bayview Demolition provides interior and exterior demolition services – satisfying stringent performance requirements. We will meet your demolition needs with strong management controls, financial security, large bonding capacities, and a history of proven successful field operations, in compliance with all government regulations.

## AREAS OF EXPERTISE

### Interior Demolition

- Concrete Demolition
- Electrical Demolition
- Make-Ready Demolition
- Mechanical Equipment Demolition
- Plumbing Demolition
- Tenant Improvement

### Exterior Demolition

- Concrete Demolition
- Roofing & Equipment Demolition
- Siding Removal
- Site-Work Demolition
- Window Demolition

### Specialty Demolition

- Atrium Opening
- Large Mechanical Systems Demolition
- Mezzanine
- Seismic Retrofit Demolition
- Structural Retrofit Demolition
- Structural Steel Demolition
- Surface Preparation Demolition

### Saw-Cutting

- Coring
- Elevator/Shaft/Stairwell Opening Demolition
- Slab Demolition
- Window/Wall Openings

## SALES CONTACTS

**Austin Viramontes**
Director of Sales & Estimating

(510) 562-6181
(510) 562-6182
aviramontes@bayviewservices.com

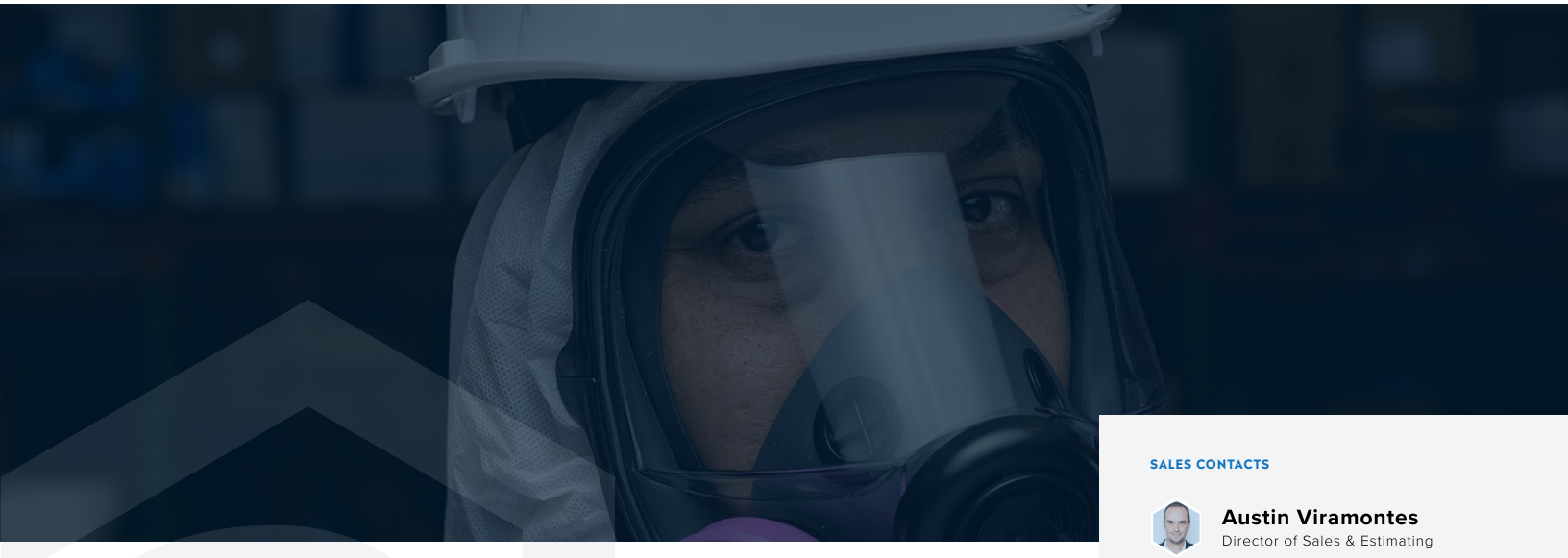
**Marvin J. Henderson**
President

(213) 419-5431
(213) 419-5439
mhenderson@bayviewservices.com


**"There's more to demolition than just tearing things apart. We understand the technical aspects involved in the process based on our extensive experience, and look to mitigate potential exposures proactively. Every demolition job involves problem solving, and we take great pride in our ability to complete multifaceted projects in a safe and efficient manner."**

Austin Viramontes, Director of Sales & Estimating
Bayview Demolition

BAYVIEW
ENVIRONMENTAL



# Let Us Take the Risks

Bayview Environmental provides hazardous-material remediation services — from immediate-response scenarios to large-scale projects. Staff are trained and certified to execute all phases of state-of-the-art programs for maximum safety and efficiency. We are on-call, day and night, to quickly handle any critical questions or needs.

## AREAS OF EXPERTISE

### Facility Remediation Services

- Asbestos Remediation
- Lead Remediation
- Polychlorinated Biphenyl (“PCB”) Remediation
- Removal and Disposal of Contaminated Soils
- Underground Storage Tank Removal

### Biohazard Remediation Services

- Bird Excrement Removal
- Lab Closures
- Mold Remediation
- Rodent Excrement Removal

### Environmental Services

- Emergency Response Services
- Mechanical Filtration Decontamination
- Negative Pressure Enclosure Systems
- Shrink-Wrapping Services
- Surface Removal Abrasive Blasting

## SALES CONTACTS

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**I believe that Bayview is the most capable and reliable contractor in the industry. We are able to handle the wide array of environmental challenges that occur during construction and demolition projects. Our unique ability to remediate whatever comes up sets us apart.**

Peter Warren, Director of Operations
Bayview Environmental

BAYVIEW

## Cal Memorial Stadium

Berkeley, CA

The scope of this project was to remove the asbestos coating from the Cal Memorial Stadium.

**CLIENT/OWNER**
University of California, Berkeley

**GENERAL CONTRACTOR**
Webcor Construction LP

**DURATION**
6 Months

**COMPLETION DATE**
September 2012

**CONTRACT VALUE**
$1,335,000

**PROJECT SIZE**
300,000 Sqft

**CREW SIZE**
30 workers

### PROJECT SUMMARY

The scope of this project was to remove the asbestos coating from the exterior of the Cal Memorial Stadium during the upgrade completed in 2012. The work required mockups and several revisions of means and methods to accomplish the finish required by the architects and historians. The work was done in conjunction with extensive seismic upgrades, and with the intent of preserving the architectural and historical profile of the original construction. The project was performed in multiple phases under a tight time frame.

### INDUSTRY

Commercial
- ↳ Educational & Institutional
- ↳ Entertainment
- ↳ Government

### DIVISIONS

- › Environmental

*** Project Code:** 11041

BAYVIEW

# Austin Viramontes

Director of Sales & Estimating



**19** YEARS OF EXPERIENCE

## BIO

Austin is a veteran of the United States Air Force with 17 years of high-risk mitigation/operations experience derived from a combination of active duty military service, civil service, and Department of Defense / inter-agency contracting. He earned a Bachelor of Science degree in Business/Small Business and Entrepreneurship from the University of Phoenix in 2013. Austin is responsible for the development, application, and sustainability of best production methods for the Sales and Estimating Departments. He is committed to continuous improvement and ensures that all contractual and/or corporate policies and guidelines are followed.

**There's more to demolition than just tearing things apart. We understand the technical aspects involved in the process based on our extensive experience, and look to mitigate potential exposures proactively. Every demolition job involves problem solving, and we take great pride in our ability to complete multifaceted projects in a safe and efficient manner.**

## CONTACT INFO


(510) 562-6181
(510) 562-6182
aviramontes@bayviewservices.com


## LOCATIONS

Northern California
Southern California

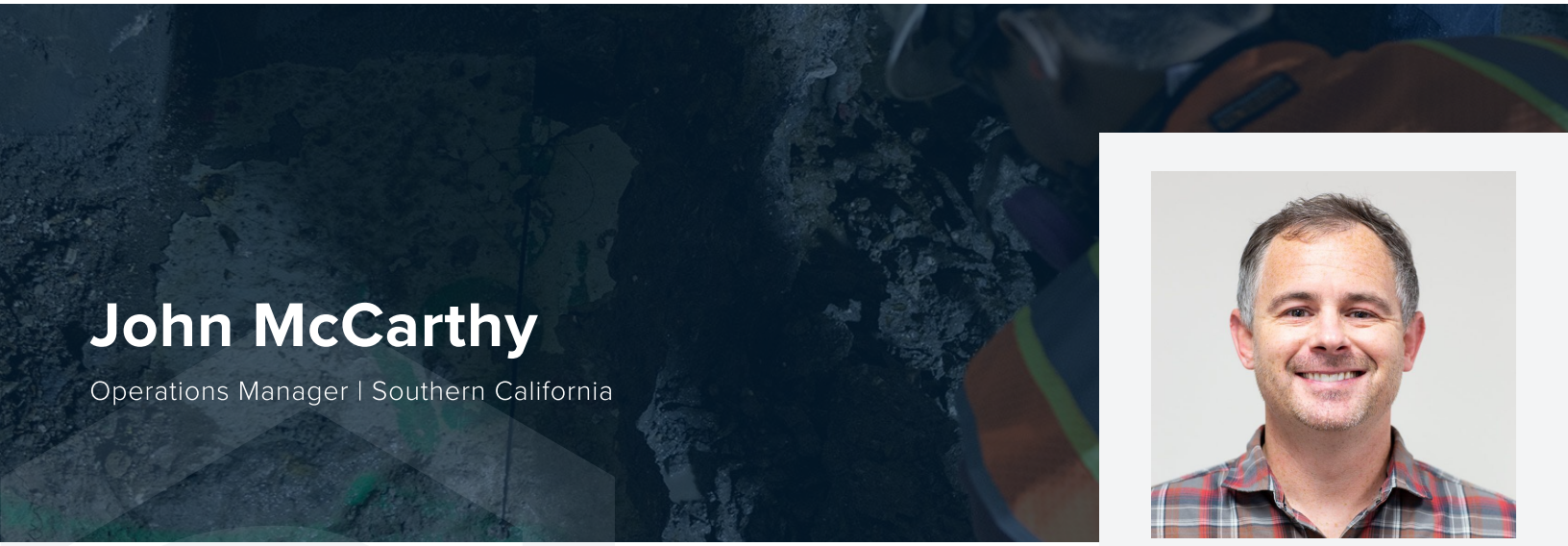
## BAYVIEW DIVISIONS

BAYVIEW DEMOLITION

BAYVIEW ENVIRONMENTAL

BAYVIEW INDUSTRIAL

BAYVIEW



# John McCarthy

Operations Manager | Southern California



**18** YEARS OF EXPERIENCE

## BIO

John has been a risk-management professional with operational planning, management, and oversight experience since 2003. Previous experience includes U.S. special operations programs, and regular and direct involvement in strategic, operational, and crisis-response coordination between U.S. government departments and agencies and U.S. foreign partners. John joined Bayview in 2018, and utilizing his previous experiences, he was quickly promoted to Operations Manager of the Southern California region. He is responsible for the development, application, and sustainability of best production methods for the Operations Department. He is committed to continuous improvement and ensures that all contractual and/or corporate policies and guidelines are followed.

## CERTIFICATIONS/TRAINING

- OSHA 30
- 40hr AHERA Asbestos Supervisor Training
- Lead Supervisor

## CONTACT INFO


(213) 419-5431
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jmccarthy@bayviewservices.com


## LOCATIONS

Southern California

## BAYVIEW DIVISIONS

BAYVIEW DEMOLITION

BAYVIEW ENVIRONMENTAL

# Marvin J. Henderson

President



## BIO

As one of the founding members of Bayview, Marvin has over 40 years of experience in the demolition and abatement industry. He started his construction experience as a union carpenter installing specialty asbestos products. Prior to the formation of Bayview, Marvin was one of the Chief Estimators and Vice President of a publicly traded environmental company.

Marvin's initial position in Bayview was to form and develop the sales and estimating team. Now as President of Bayview, he continues to guide the company to be one of the leading demolition, insulation, and hazardous material abatement contractors in California.

## CERTIFICATIONS/TRAINING

- Qualifying individual for the California State Contractors license for Bayview Demolition Services, Inc. License #764068

> **Safety = success. The cleaner and safer the job site, meaning our people are on task and organized, the fewer injuries we experience. It's that simple. And the project comes out more successfully: on time, on budget. This all makes the clients happier.**

**42** YEARS OF EXPERIENCE

## CONTACT INFO

(213) 419-5431
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mhenderson@bayviewservices.com

## LOCATIONS

- Southern California
- Northern California

## BAYVIEW DIVISIONS

BAYVIEW DEMOLITION

BAYVIEW ENVIRONMENTAL

BAYVIEW INDUSTRIAL

# Kyle VandenBos

Marketing Associate

**BIO**

Kyle started his career in construction over a decade ago, learning the industry with his family-owned business. Starting in the field as a laborer, he has progressed through the ranks and now supports our Southern California Division's Business Development and Marketing efforts. He brings his years of knowledge and acute eye for detail to every job as well as a stringent safety protocol. He recognizes the importance of long-term relationship building in the industry and helps ensure that superior customer service is provided across the board.

**10** YEARS OF EXPERIENCE

**CONTACT INFO**

562-665-3367
kvandenbos@bayviewservices.com

**LOCATIONS**

Southern California

**BAYVIEW DIVISIONS**

BAYVIEW DEMOLITION

BAYVIEW ENVIRONMENTAL

**Thank you guys for getting a crew ready to go on such short notice. Demo went smoothly!! Also, I can't speak enough about Miguel the foreman, he thought of everything from setting up plastic around the mock-ups to bringing a mop to wipe the floor down when done. The crew was incredible and super hard-working, these guys meant business.**

Jose Vega | Project Manager
Whiting-Turner

**"Bayview Environmental recently completed the abatement project for Nibbi Brothers at the 2 North Point office building retrofit and TI. The abatement work was completed ahead of schedule and with full conformance with all the specified regulations. I wouldn't hesitate to bring Bayview back for our next abatement job."**

Spencer Sayles | Project Manager
Nibbi Brothers General Contractors

Learn more about us and our success stories online at:
**bayviewsvcdev.wpengine.com**

**DEMOLITION**

**ENVIRONMENTAL**

**INDUSTRIAL**

BAYVIEW

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