

**Let Us  
Handle It**

JULY 21, 2022

**PREPARED BY**

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**PREPARED FOR**

Level 10 Construction

**REGARDING**

Bayview Services, Inc.

**MESSAGE**

Founded in 1993, Bayview Services Inc., prides itself on providing turnkey services to our Trade Partners in Environmental Remediation, Specialty Demolition, and Industrial Services. Please consider Bayview when bidding your next project. If any pre-qualification information is needed to add us to your bidder's list, please contact me directly.

<b>Relevant Divisions</b>	<b>Bayview Demolition</b>	<b>3</b>
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## Let Us Break It Down

Bayview Demolition provides interior and exterior demolition services – satisfying stringent performance requirements. We will meet your demolition needs with strong management controls, financial security, large bonding capacities, and a history of proven successful field operations, in compliance with all government regulations.

### AREAS OF EXPERTISE

#### Interior Demolition

- > Concrete Demolition
- > Electrical Demolition
- > Make-Ready Demolition
- > Mechanical Equipment Demolition
- > Plumbing Demolition
- > Tenant Improvement

#### Specialty Demolition

- > Atrium Opening
- > Large Mechanical Systems Demolition
- > Mezzanine
- > Seismic Retrofit Demolition
- > Structural Retrofit Demolition
- > Structural Steel Demolition
- > Surface Preparation Demolition

#### Exterior Demolition

- > Concrete Demolition
- > Roofing & Equipment Demolition
- > Siding Removal
- > Site-Work Demolition
- > Window Demolition




#### Saw-Cutting

- > Coring
- > Elevator/Shaft/Stairwell Opening Demolition
- > Slab Demolition
- > Window/Wall Openings

### SALES CONTACTS






**Austin Viramontes**  
 Director of Sales & Estimating

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 (510) 562-6182  
 [aviramontes@bayviewservices.com](mailto:aviramontes@bayviewservices.com)



**Rich Cook**  
 Sales Manager | Northern California

 510-562-6181  
 510-562-6182  
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**"There's more to demolition than just tearing things apart. We understand the technical aspects involved in the process based on our extensive experience, and look to mitigate potential exposures proactively. Every demolition job involves problem solving, and we take great pride in our ability to complete multifaceted projects in a safe and efficient manner."**

Austin Viramontes, Director of Sales & Estimating  
 Bayview Demolition

## Let Us Take the Risks

Bayview Environmental provides hazardous-material remediation services — from immediate-response scenarios to large-scale projects. Staff are trained and certified to execute all phases of state-of-the-art programs for maximum safety and efficiency. We are on-call, day and night, to quickly handle any critical questions or needs.

### AREAS OF EXPERTISE

#### Facility Remediation Services

- > Asbestos Remediation
- > Lead Remediation
- > Polychlorinated Biphenyl ("PCB") Remediation
- > Removal and Disposal of Contaminated Soils
- > Underground Storage Tank Removal

#### Environmental Services

- > Emergency Response Services
- > Mechanical Filtration Decontamination
- > Negative Pressure Enclosure Systems
- > Shrink-Wrapping Services
- > Surface Removal Abrasive Blasting

#### Biohazard Remediation Services

- > Bird Excrement Removal
- > Lab Closures
- > Mold Remediation
- > Rodent Excrement Removal

### SALES CONTACTS



**Austin Viramontes**  
Director of Sales & Estimating

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**I believe that Bayview is the most capable and reliable contractor in the industry. We are able to handle the wide array of environmental challenges that occur during construction and demolition projects. Our unique ability to remediate whatever comes up sets us apart.**

Peter Warren, Director of Operations  
Bayview Environmental



## Let Us Keep It Going

Bayview Industrial provides cleaning, maintenance, and transportation services — from hazardous materials remediation to process system decontamination.

### AREAS OF EXPERTISE

#### Facility Environmental Cleaning and Maintenance Services

- > Industrial Cleaning
- > Facility Closures
- > Liquid Recovery
- > Tank Cleaning
- > Tank Removal
- > Process Systems Decontamination
- > Surface Decontamination
- > Lab Packing
- > Waste Consolidation
- > Transportation and Disposal of Hazardous Materials

### SALES CONTACTS



#### Shane Pickett

Division Manager (Industrial)

📞 (510) 542-6633

📠 (510) 562-6182

✉️ [spickett@bayviewservices.com](mailto:spickett@bayviewservices.com)



**Environmental issues are as complex as they are diverse. Bayview Industrial recognizes the needs of our clients. We offer the safest and most effective solutions to their environmental challenges, while ensuring compliance to current regulations. Providing this level of service allows our customers to always maintain efficient operations.**

Shane Pickett, Division Manager  
Bayview Industrial



#### PROJECT SUMMARY

90,000 SF interior demolition project with an ambitious sustainability goal of exceeding 90% recycling rate for all construction demolition and debris. Materials were source-separated and transported to various trade partners for reuse and recycle. A large amount of items such as furniture, office equipment, computer monitors and cabling were donated to charities spanning the globe.

#### INDUSTRY

Commercial

#### DIVISIONS

> Demolition

### Genentech

325 DNA Way B25/B26 , South San Francisco, CA 94080

90,000 SF interior demolition project with an ambitious sustainability goal of exceeding 90% recycling rate for all construction demolition and debris

#### CLIENT/OWNER

Roche

#### GENERAL CONTRACTOR



CONSTRUCTION

#### DURATION

4 Months

#### COMPLETION DATE

September 2021

#### CONTRACT VALUE

\$1,008,089

#### PROJECT SIZE

90,000 Sqft

#### CREW SIZE

28

\* Project Code: 21613





#### PROJECT SUMMARY

Bayview Environmental Services, Inc. was awarded the mold remediation and demolition project at the Intel facility located in Santa Clara California. The scope of work was to remove moldy drywall which had impacted the entire 3 story building known as Building D2. The scope included the removal of the mechanical systems, including the main supply fans on the upper floor (Fan Deck) and all piping, electrical conduits, HVAC ducting, low voltage wiring, fire sprinkler systems, raised floors, and all interior finishes. The project was a combination project performed with Environmental and Demolition teams working in sequence to remove the necessary mechanical systems prior to the Environmental team coming in to prepare the mold containments and remove the moldy drywall materials. The \$3 million + dollar project was scheduled for 12 weeks. Several change orders were added to the contract including removal of overhead secondary steel support systems.

#### INDUSTRY

Commercial  
↳ Educational & Institutional

#### DIVISIONS

> Environmental

#### Mission Intel

📍 Santa Clara

Containment and removal of moldy drywall from 3 levels of the building.

#### CLIENT/OWNER

Intel

#### GENERAL CONTRACTOR

**SKANSKA**

#### DURATION

6 Months

#### COMPLETION DATE

April 2022

#### CONTRACT VALUE

\$5,043,665

#### PROJECT SIZE

150,000 Sqft

\* Project Code: 21225





#### PROJECT SUMMARY

Bayview Industrial Services, Inc. (BIS) continues to expand the industrial cleaning and Ship Service lines throughout Northern California. Our latest project for Mare Island Dry Dock aboard the USCG Polar Star has provided an opportunity to manage several aspects of our service lines. Providing confined space entry operations to perform high pressure tank cleaning, surface decontamination, bulk liquid maintenance and site control measures over the last five months as needed. This project utilizes a wide variety of training and procedures to complete and is the fourth time Bayview has been selected to work aboard this vessel in recent years. In addition to this operation, BIS has also been contracted for two other USCG vessels and a number of other ship service based operations that parallel the services on the USCG Polar Star.

#### INDUSTRY

Maritime

#### DIVISIONS

> Industrial

### MIDD – USCG Polar Star

1180 Nimitz Ave., Vallejo, CA 94592

#### CLIENT/OWNER

US Navy

#### GENERAL CONTRACTOR



#### DURATION

1 Months

#### COMPLETION DATE

June 2021

#### CONTRACT VALUE

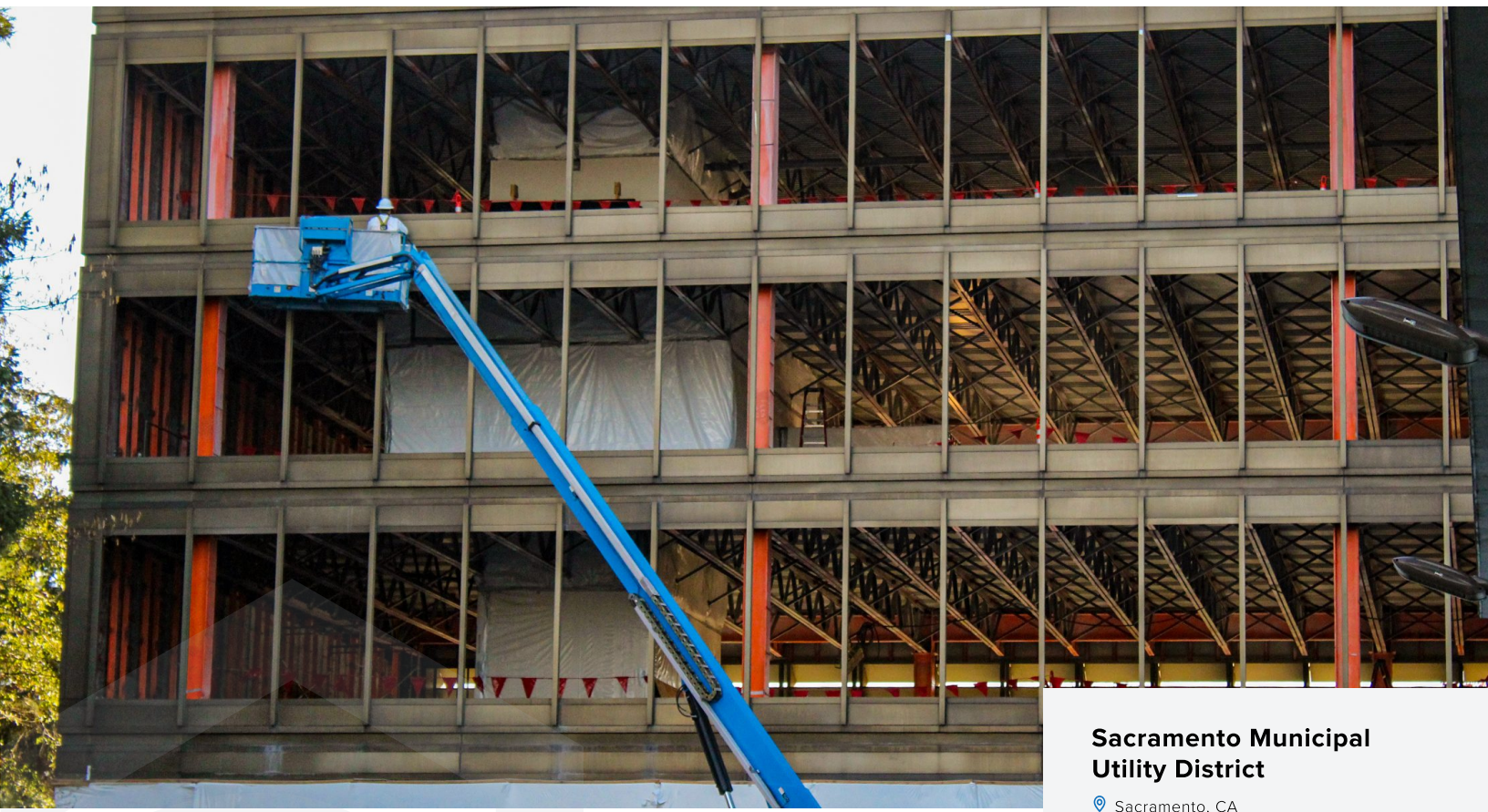
\$105,841

#### CREW SIZE

10

\* Project Code: 21804





#### PROJECT SUMMARY

The Sacramento Municipal Utility District project utilized all three of our divisions with an approximate contract value of \$11,490,000. Our Environmental team abated asbestos and remediated PCBs in fireproofing, floor tile/mastic, and miscellaneous sealant. Additionally, Demo Masters (now Bayview Demolition) took care of the parking structure and five-story office tower by bringing it back to shell. Finally, Bayview Industrial was tasked with the draining of HVAC systems, and processing of wastewater. Also of note, the building was deemed historic, which required special precautions and great attention to detail.

#### INDUSTRY

- Commercial
- ↳ Government
- ↳ Office Buildings & Tenant Interiors

#### DIVISIONS

- > Demolition
- > Environmental
- > Industrial

## Sacramento Municipal Utility District

📍 Sacramento, CA

Remediation of PCBs and abatement of asbestos, plus interior demolition

#### CLIENT/OWNER

Sacramento Municipal Utilities District

#### GENERAL CONTRACTOR

Sacramento Municipal Utilities District

#### DURATION

17 Months

#### COMPLETION DATE

August 2018

#### CONTRACT VALUE

\$11,490,000

#### PROJECT SIZE

150,000 Sqft

#### CREW SIZE

45 workers

\* Project Code: 16267



# Marvin J. Henderson

President

## BIO

As one of the founding members of Bayview, Marvin has over 40 years of experience in the demolition and abatement industry. He started his construction experience as a union carpenter installing specialty asbestos products. Prior to the formation of Bayview, Marvin was one of the Chief Estimators and Vice President of a publicly-traded environmental company.

Marvin's initial position in Bayview was to form and develop the sales and estimating team. Now as President of Bayview, he continues to guide the company to be one of the leading demolition, industrial, and hazardous material abatement contractors in California.

## CERTIFICATIONS/TRAINING

- Qualifying individual for the California State Contractors license for Bayview Demolition Services, Inc. License #764068



**Safety = success. The cleaner and safer the job site, meaning our people are on task and organized, the fewer injuries we experience. It's that simple. And the project comes out more successfully: on time, on budget. This all makes the clients happier.**



# 43

YEARS OF EXPERIENCE

## CONTACT INFO

- 📞 (213) 419-5431
- 📠 (213) 419-5439
- ✉ [mhenderson@bayviewservices.com](mailto:mhenderson@bayviewservices.com)

## LOCATIONS

- 📍 Southern California
- 📍 Northern California

## BAYVIEW DIVISIONS



# Richard G. Cleveland

Treasurer

## BIO

As one of the founding members of Bayview Environmental, Richard has over 35 years of experience in the demolition and abatement industry. Richard is a graduate of Saint Mary's College of California with a Master of Business Administration degree. He is also a graduate of California State University, Chico, with a Bachelor of Science degree in Business/Accounting.

Richard holds a license with the State of California as a certified public accountant. In his practice as a CPA, 80 percent of his client base was represented by construction-related companies. In addition, Richard was involved in consulting insurance firms regarding large bonding claims of construction companies.

For eight years, Richard was the Chief Operating Officer and Chief Financial Officer of a publicly traded environmental company where he was responsible for the accounting, finance, insurance, and bonding programs.

## CERTIFICATIONS/TRAINING

- > California State Board of Accountancy- Certified Public Accountant
- > Qualifying individual for the California State Contractors license for Bayview Environmental Services, Inc. License #684341



**We founded this company out of necessity. We were all officers of a publicly traded company, which was ending. This experience led us to believe that we needed to start a new company with certain core values: customer service, safety, and a collaborative culture. We have always strived to exceed expectations, and to provide an opportunity for employees to have ownership.**



38

YEARS OF EXPERIENCE

## CONTACT INFO

- 📞 (510) 544-5222
- 📠 (510) 562-6182
- ✉ [rcleveland@bayviewservices.com](mailto:rcleveland@bayviewservices.com)

## LOCATIONS

- 📍 Northern California
- 📍 Southern California

## BAYVIEW DIVISIONS



# Peter Warren

Director of Operations

## BIO

Peter has over a decade's experience in the demolition and abatement industry. He began as a worker in the field and quickly made his way to the foreman position, and then transitioned to a Safety Officer. He graduated from CSU Chico with a bachelor's degree in Communication Design. Combining his educational background and industry experience, Peter was promoted to Director of Operations. His duties entail the management of the operations departments of all three divisions of Bayview. He is committed to efficient production, communication with clients, and most importantly the safety of each employee at Bayview.



**I believe that Bayview is the most capable and reliable contractor in the industry. We are able to handle the wide array of environmental challenges that occur during construction and demolition projects. Our unique ability to remediate whatever comes up sets us apart.**



# 13

YEARS OF EXPERIENCE

## CONTACT INFO

📞 (510) 544-5235

📠 (510) 562-6182

✉ [pwarren@bayviewservices.com](mailto:pwarren@bayviewservices.com)

## LOCATIONS

📍 Northern California

📍 Southern California

## BAYVIEW DIVISIONS





# Rich Cook

Sales Manager | Northern California

## BIO

With a diverse background in sales, manufacturing, and construction, Rich is passionate about driving revenue by equipping his team with the tools and resources needed to provide unparalleled service. Rich has decades of management experience and is focused on the continuous improvement of his team and the sales process. Rich is responsible for working with the estimators in Northern California to ensure bid accuracy and compliance with local laws and regulations.

## CERTIFICATIONS/TRAINING

AHERA Course for Asbestos Contractor/Supervisors – California (2020)

Lead-Based Paint Supervisor – California (2020)



**“I don’t think of this as a sales role. Our clients come to us because they have a need, and we use a combination of our years of experience and strategic problem solving to provide a solution that best fits their needs. We listen, we collaborate, and when needed we educate our clients so that they can make informed decisions.”**



## 2

YEARS OF EXPERIENCE

## CONTACT INFO

📞 510-562-6181

📠 510-562-6182

✉ [rcook@bayviewservices.com](mailto:rcook@bayviewservices.com)

## LOCATIONS

📍 Northern California

## BAYVIEW DIVISIONS





**After walking all of the floors and confirming that all of your guy's scope of work has been completed, I wanted to thank you guys for all of the hard and good work that you guy's performed out here and getting it done on time. It was a pleasure working with you guy's, keep up the good work, hopefully we see you on the next one.**

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Freddy Ramos/Superintendent  
Level 10 Construction



**"I would like to thank you and your team for doing a great job at the Lyngso project at 345 Shoreway Rd. in San Carlos. Your foreman Jaime kept his team organized and had them always working in a safe manner. I hope to use your crew on my next project."**

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Jason Koukis/Leed AP Superintendent  
Level 10 Construction



**"Bayview Demolition continues to exceed Level 10 Construction's expectations while performing interior demo across 220,000 sq. ft. The first phase of demo started in June 2019 and BDS has performed over 20,000 hours without a lost-time injury. The work is taking place in an occupied building and debris is off hauled along Market Street in one of San Francisco's busiest tourist destinations."**

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Jeremy McGee | Senior Superintendent  
Level 10 Construction



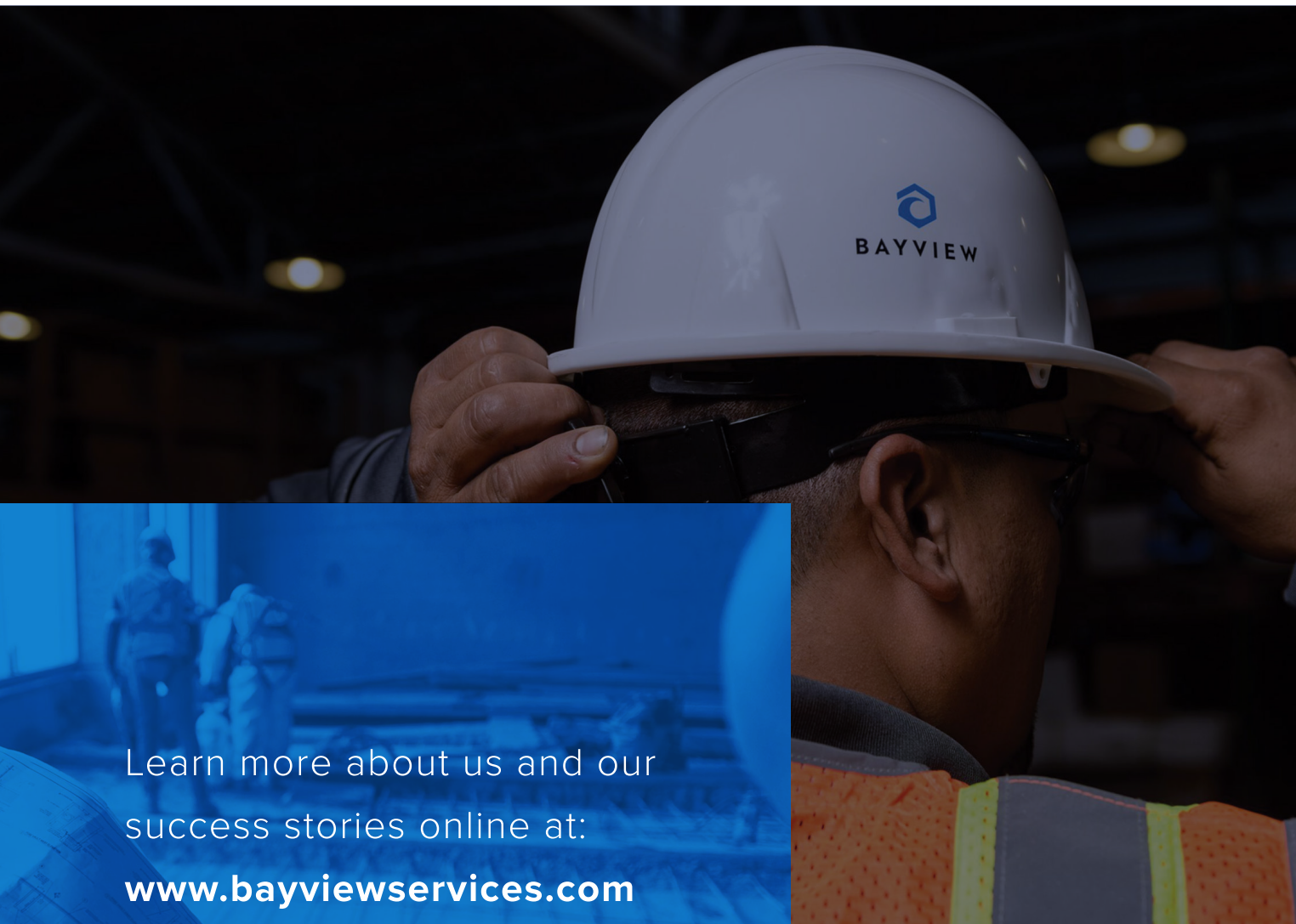
**"FYI your team has followed all my rules and have been great to work with. Level10 and I appreciate the hard work."**

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Joseph Landi/Superintendent  
Level 10 Construction







Learn more about us and our  
success stories online at:  
**[www.bayviewservices.com](http://www.bayviewservices.com)**

DEMOLITION

ENVIRONMENTAL

INDUSTRIAL



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Southern California  
(213) 419-5431

[bayviewservices.com](http://bayviewservices.com)